

*PolyOne*<sup>™</sup>



COLLABORATION. INNOVATION. EXCELLENCE.  
ANNUAL REPORT 2015



## COLLABORATION INNOVATION EXCELLENCE

### ABOUT POLYONE

PolyOne Corporation, with 2015 revenues of \$3.4 billion, is a premier provider of specialized polymer materials, services and solutions. We are dedicated to serving customers in diverse industries around the globe, by creating value through collaboration, innovation and an unwavering commitment to excellence. Guided by our Core Values, Sustainability Promise and No Surprises Pledge<sup>SM</sup>, we are committed to our customers, employees, communities and shareholders through ethical, sustainable and fiscally responsible principles.

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## OUR VISION & VALUES

To be the world's premier provider of specialized polymer materials, services and solutions.

Collaboration. Innovation. Excellence. These core values, which begin with our individual decisions and actions, focus our attention on putting the customer first by creating genuine value through collaboration, innovation and an unwavering commitment to excellence. We will uphold these values with the utmost integrity in all that we do.

## OUR STRATEGY

### SPECIALIZATION

Differentiates us through unique value-creating offerings to our customers.

### GLOBALIZATION

Positions us to serve our customers consistently, everywhere in the world.

### OPERATIONAL EXCELLENCE

Empowers us to respond to the voice of the customer with relentless continuous improvement.

### COMMERCIAL EXCELLENCE

Governs our activities in the marketplace to deliver extraordinary value to our customers.

“Our focus remains on material science, formulation and service—and delivering those to customers with the highest standards of excellence and innovation. With an exceptional team of global associates executing our proven strategy, we continue on our never-ending pursuit of growth and success.”

—Robert M. Patterson, President and Chief Executive Officer

In this annual report, statements that are not reported financial results or other historical information are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Factors that could cause our actual results to differ materially from those implied by forward-looking statements are described in detail in Part I of the Form 10-K.

# A Letter To Our Shareholders

from Robert M. Patterson,  
President and CEO

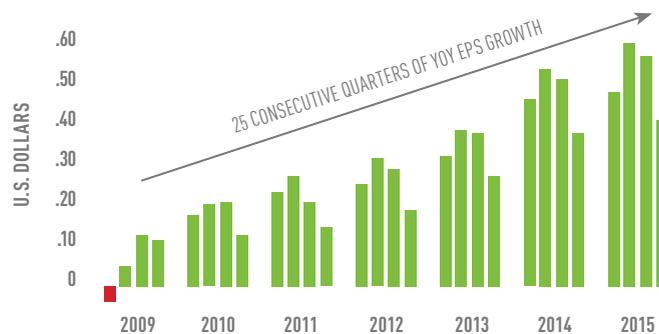


2015 was yet another year of significant accomplishments at PolyOne as we continued to execute our proven four-pillar strategy. We put our customers first by developing new and innovative solutions to help them grow and investing in commercial resources who provide exemplary service. We also solidified our leadership team and further developed our culture of excellence shared among 6,900 global associates.

Our 2015 performance highlights included:

- Improved safety for our associates, lowering our injury incident rate from 0.84 to 0.74, six times better than the industry average.
- Increased full year adjusted EPS 9% to \$1.96. On a constant currency basis, adjusted EPS expanded 14%.
- Color, Additives and Inks and Specialty Engineered Materials had record years and remain the driving force behind 25 consecutive quarters of adjusted EPS growth.
- Continued rapid pace of innovation with 43% of our specialty platform sales from products introduced in the last five years.
- Increased our dividend 20%—our fifth consecutive annual increase—and repurchased 4.5 million shares of our common stock.
- Further strengthened our balance sheet by refinancing a portion of our outstanding debt, significantly lowering interest rates, extending maturities and enhancing liquidity.

ADJUSTED EARNINGS PER SHARE\*



\*2009 has not been restated for subsequent changes in accounting principles or discontinued operations

ADJUSTED CONSOLIDATED OPERATING MARGIN



While 2015 was a year with many highlights, it was also a year in which we faced short-term challenges. Revenues declined as a result of unfavorable foreign exchange, lower selling prices in Distribution and Performance Products and Solutions due to lower hydro-carbon based raw material costs, and the ongoing integration of the former Spartech businesses. Ultimately, our results fell just short of our goal of annual double-digit EPS expansion.

Yet in their own way, these temporary headwinds proved to be a galvanizing experience for our exceptional team of associates who rallied to overcome them. During the course of our efforts, we did not sacrifice our intermediate or long-term growth potential or deviate from our proven four-pillar strategy—achieving many important successes as follows:

### SPECIALIZATION

65% of our operating income was generated from our specialty businesses in 2015—continuing the highest level in the history of our company. Back in 2005, it was just 2%. That tremendous growth is a testament to our investments in customer-driven innovation, solutions and design services. As a measurement gauge, our Vitality Index reflects the percentage of specialty sales from

products introduced in the last five years. In 2015, our Vitality Index was an impressive 43%, truly world-class performance.

We launched several new products this year, including the exciting and game-changing ColorMatrix™ Fiber Colorant Solutions, ColorMatrix™ Select, a cloud-based liquid color creation and supply service; and InVisiO™ Color Inspiration 2016, a collection of emerging colors used when inspiring and collaborating with our customers during their product design process.

We launched a dedicated team to serve the outdoor high performance market, where customers are utilizing our high-strength, lightweight materials to replace metal and improve the design and performance of their products. In 2015 this included a unique Engineered Material formulation based on our Gravi-Tech™ High Density Composite material.

## GLOBALIZATION

Globalization means serving our multi-national customers with consistency and excellence anywhere in the world that they need us, which is why we continued to invest for the future. We were extremely proud to open our new Asia Innovation Center in Shanghai in June to improve cross-business unit collaboration with our customers and increase our speed to market.

In December, we acquired Magenta Master Fibers from BASF, which expanded our specialty colorant business for fiber applications, as well as grew our resources and presence in Europe and Asia.

As we grow our global customer base and footprint, we are ensuring that our people are prepared to lead and serve customers with excellence. We further advanced our global leadership training and development programs, underpinned by the success of our flagship offerings for future leaders—NextGen and PolyMasters.

## COMMERCIAL EXCELLENCE

Our unique approach to the marketplace is led by our talented sales, technology and marketing teams. As we approach customers, it's now with a more unified front. We call it "One PolyOne," and it's a theme and shift we've been pursuing since 2014. The true power of our company is in the broad solutions portfolio we offer to maximize the benefits we provide to our customers—and in turn, our shareholders.

Such is the case with a prominent and innovative healthcare leader who named us "Supplier of the Year" for the second year in a row. The company selected PolyOne based on our unique ability to bring solutions from our Engineered Materials, Color and Distribution businesses.

With an estimated \$40 billion in addressable market opportunity and a world-class portfolio to address it, we not only train our existing sales force to be the best, we strategically invest in new resources to generate growth. Last year we increased our sales force by 9%, and we expect a sustainable return on those important commercial investments in 2016 and beyond.

A growing strength throughout PolyOne is our specialty services capability. It's become our timeless differentiator. We continue to formalize additional service offerings that extend well beyond specialty polymer formulations—yet they are clearly complementary and value-added for our customers. For example, in 2015 we temporarily deployed several of our skilled LSS black belts to multiple customers to help improve their manufacturing and development processes. We also expanded

the scope of our IQ Design services offering, so that more customers can now benefit from our design expertise.

## OPERATIONAL EXCELLENCE

Operational Excellence begins with safety. It's a mindset and a way of life at PolyOne. Consistent with this commitment, we were pleased to have lowered our injury incident rate from 0.84 to 0.74, which is six times better than the Plastics and Rubber Manufacturing Industry average of 4.6.

Likewise, Lean Six Sigma (LSS) remains at the core of formal process improvement at PolyOne. More than 3,300 of our associates are trained on the methodology, and at any given time there are dozens of projects being conducted globally to improve our operations, sales processes, systems or any activities that could benefit from quality or efficiency gains.

A large focus of our LSS activity last year was within our Designed Structures and Solutions (DSS) business segment. Comprised of the sheet, rollstock and packaging businesses of the former Spartech, we have made substantial progress and improvements, yet much opportunity—and work—still remain. We've taken concerted actions to improve on-time delivery rates, quality, operations and the commercial approach at DSS to better serve our customers—all of which continue to be areas we're focusing on. We were also pleased to welcome Rich Altice as president of DSS who, along with our global head of operations John Midea, has been strategically making the necessary changes to deliver value and further the specialty transformation progress in 2016.

## A PLATINUM VISION FOR THE FUTURE

At our Investor Day in May, we unveiled new, aggressive performance targets for our company. They constitute what we're calling our 2020 Platinum Vision. Each new performance objective evokes the strengths of our transformation thus far, including innovation, collaboration and service—all of which we will use to better serve our customers—the underlying enabler to PolyOne's growth.

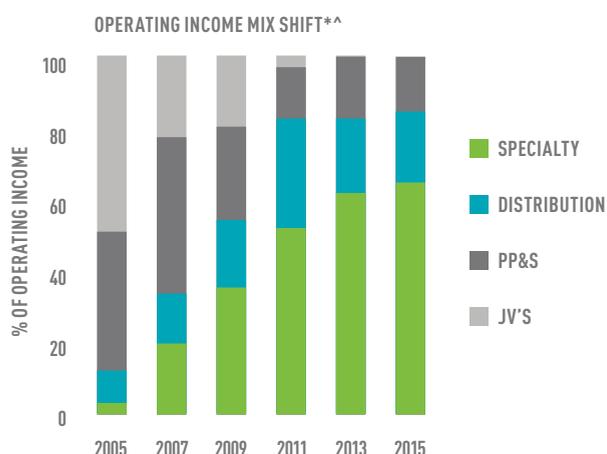
As we embark on this path, I am enthusiastic about what this will mean for our valued customers, and I would like to first and foremost thank them for choosing PolyOne as a partner for their material science and services needs. To our shareholders—both long-term owners of our stock and those new to our company—thank you for your trust in PolyOne's ability to deliver and grow. Our diverse and talented Board of Directors continues to provide ongoing support and guidance, and I am thankful for their important contributions and perspectives. And finally, thank you to the great team of PolyOne associates around the world. I remain inspired by the work they do every day to serve our customers. I am proud to stand beside them in our ongoing quest to deliver excellence in all that we do—for our customers, shareholders and each other.

In summary, 2015 was a year our team joined together to overcome many challenges and found a way to win. We delivered record earnings per share while also investing for the future. In 2016, we will work hard to continue to build upon our momentum, execute our strategy and progress in our pursuit of platinum performance!

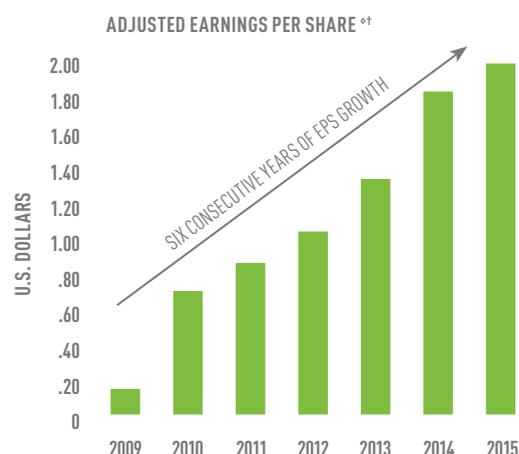
**Robert M. Patterson**  
President and Chief Executive Officer  
March 17, 2016

## PROOF OF PERFORMANCE

Our transformation is clearly evident in our specialty operating income mix shift, a key driver in six consecutive years of adjusted EPS growth.



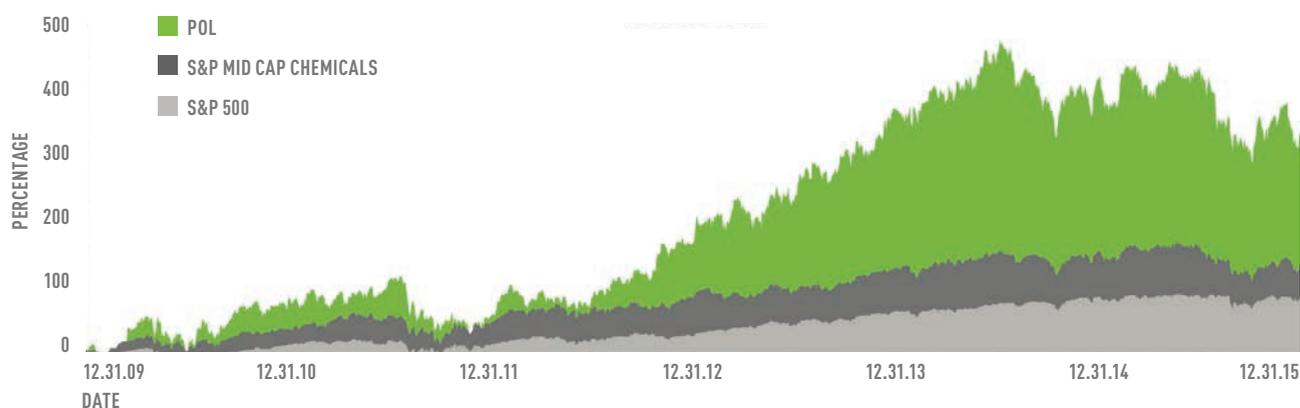
\*Operating Income excludes Corporate charges and special items  
 \*\*2005-2009 has not been restated for subsequent changes in accounting principles or discontinued operations



\*EPS excluding special items and income from equity affiliates  
 \*2009 has not been restated for subsequent changes in accounting principles or discontinued operations

## STOCK PERFORMANCE

PolyOne's stock performance has significantly outpaced the S&P 500 index and the S&P Mid Cap Chemicals index.



## 2020 PLATINUM VISION—OUR TRANSFORMATION CONTINUES...

Our track record of growth has been excellent, and we're aspiring to even greater heights with our 2020 Platinum Vision.

	2006 "Where we were"	2015 "Where we are"	2020 Platinum Vision
<b>Operating Income %</b>			
Specialty			
Color, Additives & Inks	1.7%	16.7%	20% +
Specialty Engineered Materials	1.1%	14.7%	20% +
Designed Structures & Solutions	—	3.0%	12-14%
PP&S	5.5%	8.3%	10-12%
Distribution	2.6%	6.6%	6.5-7.5%
<b>Specialty Platform Operating Income % of Total</b>	6.0%	65%	80% +
<b>ROIC** (after-tax)</b>	5.0%	11.8%	15%
<b>Adjusted EPS Growth</b>	N/A	25 Consecutive Quarters of YOY EPS Growth	Double Digit Expansion

\*\*ROIC is defined as TTM adjusted OI divided by the sum of average debt and equity over a 5 quarter period

# United States Securities and Exchange Commission

Washington, DC 20549

## FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2015

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-16091

## PolyOne Corporation

(Exact name of registrant as specified in its charter)

Ohio

34-1730488

(State or other jurisdiction of  
incorporation or organization)

(IRS Employer Identification No.)

33587 Walker Road,  
Avon Lake, Ohio

44012  
(Zip Code)

(Address of principal executive offices)

Registrant's telephone number, including area code (440) 930-1000

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Name of each exchange on which registered</u>
Common Shares, par value \$.01 per share	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the registrant's outstanding common shares held by non-affiliates on June 30, 2015, determined using a per share closing price on that date of \$38.90, as quoted on the New York Stock Exchange, was \$3.3 billion.

The number of shares of common shares outstanding as of February 1, 2016 was 85,306,587.

### DOCUMENTS INCORPORATED BY REFERENCE

Part III of this Annual Report on Form 10-K incorporates by reference certain information from the registrant's definitive Proxy Statement with respect to the 2016 Annual Meeting of Shareholders.

**POLYONE CORPORATION**

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## **PART I**

### **CAUTIONARY NOTE ON FORWARD-LOOKING STATEMENTS**

In this Annual Report on Form 10-K, statements that are not reported financial results or other historical information are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give current expectations or forecasts of future events and are not guarantees of future performance. They are based on management’s expectations that involve a number of business risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. You can identify these statements by the fact that they do not relate strictly to historic or current facts. They use words such as “anticipate,” “estimate,” “expect,” “project,” “intend,” “plan,” “believe” and other words and terms of similar meaning in connection with any discussion of future operating or financial performance and/or sales. In particular, these include statements relating to future actions; prospective changes in raw material costs, product pricing or product demand; future performance; estimated capital expenditures; results of current and anticipated market conditions and market strategies; sales efforts; expenses; the outcome of contingencies such as legal proceedings; and financial results. Factors that could cause actual results to differ materially from those implied by these forward-looking statements include, but are not limited to:

- effects on foreign operations due to currency fluctuations, tariffs and other political, economic and regulatory risks;
- changes in polymer consumption growth rates and laws and regulations regarding the disposal of plastic materials where we conduct business;
- changes in global industry capacity or in the rate at which anticipated changes in industry capacity come online in the industries in which we participate;
- fluctuations in raw material prices, quality and supply, and in energy prices and supply;
- production outages or material costs associated with scheduled or unscheduled maintenance programs;
- unanticipated developments that could occur with respect to contingencies such as litigation and environmental matters, including any developments that would require any increase in our costs and/or reserves for such contingencies;
- an inability to achieve or delays in achieving or achievement of less than the anticipated financial benefit from initiatives related to working capital reductions, cost reductions and employee productivity goals;
- an inability to raise or sustain prices for products or services;
- an inability to maintain appropriate relations with unions and employees;
- the strength and timing of economic recoveries;
- the financial condition of our customers, including the ability of customers (especially those that may be highly leveraged and those with inadequate liquidity) to maintain their credit availability;
- disruptions, uncertainty or volatility in the credit markets that may limit our access to capital;
- other factors affecting our business beyond our control, including, without limitation, changes in the general economy, changes in interest rates and changes in the rate of inflation;
- the amount and timing of repurchases, if any, of PolyOne common shares;

- our ability to pay regular quarterly cash dividends and the amounts and timing of any future dividends;
- our ability to realize anticipated savings and operational benefits from the realignment of assets, including the closure of manufacturing facilities; the timing of closings and shifts of production to new facilities related to asset realignments and any unforeseen loss of customers and/or disruptions of service or quality caused by such closings and/or production shifts; separation and severance amounts that differ from original estimates, amounts for non-cash charges related to asset write-offs and accelerated depreciation realignments of property, plant and equipment, that differ from original estimates;
- our ability to identify and evaluate acquisition targets and consummate acquisitions;
- the ability to successfully integrate acquired businesses into our operations, including whether such businesses will be accretive to our earnings, retain the management teams of acquired businesses, and retain relationships with customers of acquired businesses, including, without limitation, Sparteck, Accella Performance Materials and Magenta;
- information systems failures and cyberattacks; and
- other factors described in this Annual Report on Form 10-K under Item 1A, "Risk Factors."

We cannot guarantee that any forward-looking statement will be realized, although we believe we have been prudent in our plans and assumptions. Achievement of future results is subject to risks, uncertainties and inaccurate assumptions. Should known or unknown risks or uncertainties materialize, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Investors should bear this in mind as they consider forward-looking statements. We undertake no obligation to publicly update forward-looking statements, whether as a result of new information, future events or otherwise, except as otherwise required by law. You are advised, however, to consult any further disclosures we make on related subjects in our reports on Forms 10-Q, 8-K and 10-K furnished to the SEC. You should understand that it is not possible to predict or identify all risk factors. Consequently, you should not consider any such list to be a complete set of all potential risks or uncertainties.

## **ITEM 1. BUSINESS**

### **Business Overview**

We are a premier provider of specialized polymer materials, services and solutions with operations in specialty polymer formulations, color and additive systems, plastic sheet and packaging solutions and polymer distribution. We are also a highly specialized developer and manufacturer of performance enhancing additives, liquid colorants and fluoropolymers and silicone colorants. Headquartered in Avon Lake, Ohio, we have employees at sales, manufacturing and distribution facilities in North America, South America, Europe, Asia and Africa. We provide value to our customers through our ability to link our knowledge of polymers and formulation technology with our manufacturing and supply chain capabilities to provide value added solutions to designers, assemblers and processors of plastics (our customers). When used in this Annual Report on Form 10-K, the terms "we," "us," "our", "PolyOne" and the "Company" mean PolyOne Corporation and its consolidated subsidiaries.

PolyOne was formed on August 31, 2000 from the consolidation of The Geon Company (Geon) and M.A. Hanna Company (Hanna). Geon's roots date back to 1927 when BFGoodrich scientist Waldo Semon produced the first usable vinyl polymer. In 1948, BFGoodrich created a vinyl plastic division that was subsequently spun off through a public offering in 1993, creating Geon, a separate publicly-held company. Hanna was formed in 1885 as a privately-held company and became publicly-held in 1927. In the mid-1980s, Hanna began to divest its historic mining and shipping businesses to focus on polymers. Hanna purchased its first polymer company in 1986 and completed its 26<sup>th</sup> polymer company acquisition in 2000.

PolyOne Corporation is incorporated in Ohio and headquartered in Avon Lake, Ohio. We employ approximately 6,900 people and have 76 manufacturing sites and eight distribution facilities in North America, South America, Europe and Asia. We offer more than 35,000 polymer solutions to over 10,000 customers across the globe. In 2015, we had sales of \$3.4 billion, 34% of which were to customers outside the United States.

We provide value to our customers with solutions built upon our ability to leverage our polymer and formulation expertise with our operational capabilities, being the essential link between large chemical producers (our raw material suppliers) and designers, assemblers and processors of plastics (our customers). We believe that our role in the value chain continues to become more essential as our customers need reliable suppliers with global reach and more effective solutions to improve their profitability and competitive advantage. Our goal is to provide our customers with specialized materials and service solutions through our global reach, broad market knowledge, technical expertise, product breadth, efficient manufacturing operations, a fully integrated information technology network and raw material procurement leverage. Our end markets are primarily in transportation, packaging, building and construction, industrial, healthcare, consumer, wire and cable, electrical and electronics, and appliance.

### **Polymer Industry Overview**

Polymers are a class of organic materials that are generally produced by converting natural gas or crude oil derivatives into monomers, such as ethylene, propylene, vinyl chloride and styrene. These monomers are then polymerized into chains called polymers, or plastic resin, such as polyethylene and polypropylene, in their most basic forms. Large petrochemical companies, including some in the petroleum industry, produce a majority of the monomers and base resins because they have direct access to the raw materials needed for production. Monomers make up the majority of the variable cost of manufacturing the base resin. As a result, the cost of a base resin tends to move in tandem with the industry market prices for monomers and the cost of raw materials and energy used during production. Resin selling prices can move in tandem with costs, but are largely driven by supply and demand.

Thermoplastic polymers make up a substantial majority of the resin market and are characterized by their ability to be reshaped repeatedly into new forms after heat and pressure are applied. Thermoplastics offer versatility and a wide range of applications. The major types of thermoplastics include polyethylene, polyvinyl chloride, polypropylene, polystyrene, polyester and a range of specialized engineering resins. Each type of thermoplastic has unique qualities and characteristics that make it appropriate for use in a particular application. Thermoplastic composites include these base resins, but are combined with a structural filler such as glass, wood, carbon or polymer fibers to enhance strength, rigidity and structure. Further performance can be delivered through an engineered thermoplastic sheet or thick film, which may incorporate more than one resin formulation or composite in multiple layers to impart additional properties such as gas barrier, structural integrity and lightweighting.

Thermoplastic and polymer composites are found in a variety of end-use products and markets, including packaging, building and construction, wire and cable, transportation, medical, furniture and furnishings, durable goods, electrical and electronics, adhesives, inks and coatings. Each type of thermoplastic resin has unique characteristics (such as flexibility, strength or durability) suitable for use in a particular end-use application. The packaging industry requires plastics that help keep food fresh and free of contamination while providing a variety of options for product display, and offering advantages in terms of weight and user-friendliness. In the building and construction industry, plastic provides an economical and energy efficient replacement for other traditional materials in piping applications, siding, flooring, insulation, windows and doors, as well as structural and interior or decorative uses. In the wire and cable industry, thermoplastics serve to protect by providing electrical insulation, flame resistance, durability, water resistance, and color coding to wire coatings and

connectors. In the transportation industry, plastic has proven to be durable, lightweight and corrosion resistant while offering fuel savings, design flexibility and high performance, often replacing traditional materials such as metal and glass. In the medical industry, plastics are used for a vast array of devices and equipment, including blood and intravenous bags, medical tubing, catheters, lead replacement for radiation shielding, clamps and connectors to bed frames, curtains and sheeting, electronic enclosures and equipment housings. In the electronics industry, plastic enclosures and connectors not only enhance safety through electrical insulation, but thermally and electrically conductive plastics provide heat transferring, cooling, antistatic, electrostatic discharge, and electromagnetic shielding performance for critical applications including integrated circuit chip packaging.

Various additives can be formulated with a base resin and further engineered into a structure to provide them with greater versatility and performance. Polymer formulations and structures have advantages over metals, wood, rubber, glass and other traditional materials, which have resulted in the replacement of these materials across a wide spectrum of applications that range from automobile parts to construction materials. These specialized polymers offer advantages compared to traditional materials that include design freedom, processability, weight reduction, chemical resistance, flame retardance and lower cost. Plastics are renowned for their durability, aesthetics, ease of handling and recyclability.

### **PolyOne Segments**

We operate in five reportable segments: (1) Color, Additives and Inks; (2) Specialty Engineered Materials; (3) Designed Structures and Solutions; (4) Performance Products and Solutions; and (5) PolyOne Distribution.

On December 9, 2015, the Company completed the acquisition of specialty color concentrates of Magenta Master Fibers (Magenta) for \$18.3 million, net of cash acquired. The Magenta acquisition complements our Color business by providing specialty solid color concentrates in a wide-range of applications, including clothing and apparel, outdoor equipment, high-performance products and the transportation industry. Magenta's results are included within the Color, Additives and Inks segment.

On December 1, 2014, the Company completed the acquisition of specialty assets of Accella Performance Materials (Accella) for \$47.2 million, net of cash acquired. The Accella acquisition complements the existing specialty business portfolio by providing specialty coating solutions and value-added services in a wide-range of applications, including consumer products, interior and under-the-hood automotive parts, outdoor recreational equipment and food packaging. Accella's results are included within the Color, Additives and Inks segment.

On May 30, 2013, we sold our vinyl dispersion, blending and suspension resin assets (Resin Business) to Mexichem Specialty Resins Inc. (Mexichem). As a result of the sale, the Resin Business has been removed from the Performance Products and Solutions segment and is presented as a discontinued operation in all periods presented.

On March 13, 2013, PolyOne acquired Spartech Corporation (Spartech), a supplier of sustainable plastic sheet, color and engineered materials, and packaging solutions. The acquisition of Spartech has provided substantial synergies through enhanced operational cost efficiencies and has expanded PolyOne's specialty portfolio.

Spartech's results have been reflected within our Consolidated Statements of Income and within our Designed Structures and Solutions segment, as well as within our Specialty Engineered Materials, Color, Additives and Inks and Performance Products and Solutions segments, since the date of acquisition.

Our segments are further discussed in Note 16, *Segment Information*.

### **Color, Additives and Inks**

Color, Additives and Inks is a leading provider of specialized custom color and additive concentrates in solid and liquid form for thermoplastics, dispersions for thermosets, as well as specialty inks, plastisols, and vinyl slush molding solutions. Color and additive solutions include an innovative array of colors, special effects and performance-enhancing and eco-friendly solutions. When combined with a non-base resin, our solutions help customers achieve differentiated specialized colors and effects targeted at the demands of today's highly design-oriented consumer and industrial end markets. Our additive concentrates encompass a wide variety of performance and process enhancing characteristics and are commonly categorized by the function that they perform, such as UV stabilization, antimicrobial, anti-static, blowing or foaming, antioxidant, lubricant, and productivity enhancement. Our colorant and additives concentrates are used in a broad range of polymers, including those used in medical and pharmaceutical devices, food packaging, personal care and cosmetics, transportation, building products, wire and cable markets. We also provide custom-formulated liquid systems that meet a variety of customer needs and chemistries, including vinyl, natural rubber and latex, polyurethane and silicone. Our offerings also include proprietary inks and latexes for diversified markets such as recreational and athletic apparel, construction and filtration, outdoor furniture and healthcare. Our liquid polymer coatings and additives are largely based on vinyl and are used in a variety of markets, including building and construction, consumer, healthcare, industrial, packaging, textiles, appliances, transportation, and wire and cable. Color, Additives and Inks has manufacturing, sales and service facilities located throughout North America, South America, Europe, Asia and Africa.

### **Specialty Engineered Materials**

Specialty Engineered Materials is a leading provider of specialty polymer formulations, services and solutions for designers, assemblers and processors of thermoplastic materials across a wide variety of markets and end-use applications. Our product portfolio, which we believe to be one of the most diverse in our industry, includes specialty formulated high-performance polymer materials that are manufactured using thermoplastic resins and elastomers, which are then combined with advanced polymer additives, reinforcement, filler, colorant and/or biomaterial technologies. Our technical and market expertise enables us to expand the performance range and structural properties of traditional engineering-grade thermoplastic resins to meet evolving customer needs. Specialty Engineered Materials has manufacturing, sales and service facilities located throughout North America, Europe, Asia and South America. Our product development and application reach is further enhanced by the capabilities of our Innovation Centers in the United States, Germany and China, which produce and evaluate prototype and sample parts to help assess end-use performance and guide product development. Our manufacturing capabilities are targeted at meeting our customers' demand for speed, flexibility and critical quality.

### **Designed Structures and Solutions**

On March 13, 2013, the Company completed the acquisition of Spartech, a supplier of plastic sheet, color and engineered materials, and packaging solutions. As a result of the acquisition, a new reportable segment, "Designed Structures and Solutions", was created. We believe PolyOne's Designed Structures and Solutions segment is a market leader in providing specialized, full service and innovative solutions in engineered polymer structures, rigid barrier packaging and specialty cast acrylics. We utilize a variety of polymers, specialty additives and processing technologies to produce a complete portfolio of sheet, custom rollstock and specialty film, laminate and acrylic solutions. Our solutions can be engineered to provide structural or functional performance in an application or design and visual aesthetics to meet our customers' needs. Our offerings also include a wide range of sustainable, cost-effective stock and custom packaging solutions for various industry processes used in the food, medical, and consumer markets. In addition to packaging, we also work closely with customers to provide solutions for transportation, building and construction, healthcare and consumer

markets. Designed Structures and Solutions has manufacturing, sales and service facilities located throughout North America.

### **Performance Products and Solutions**

Performance Products and Solutions is comprised of the Geon Performance Materials (Geon) and Producer Services business units. The Geon business delivers an array of products and services for vinyl molding and extrusion processors located in North America and Asia. The Geon™ brand name carries strong recognition globally. Geon's products are sold to manufacturers of durable plastic parts and consumer-oriented products. We also offer a wide range of services including materials testing, component analysis, custom formulation development, colorant and additive services, part design assistance, structural analysis, process simulations, mold design and flow analysis and extruder screw design. Vinyl is used across a broad range of markets and applications, including, but not limited to: healthcare, wire and cable, building and construction, consumer and recreational products and transportation and packaging. The Producer Services business unit offers contract manufacturing and outsourced polymer manufacturing services to resin producers and polymer marketers, primarily in the United States and Mexico, as well as its own proprietary compounds for pressure pipe and drip irrigation applications. As a strategic and integrated supply chain partner, Producer Services offers resin producers a capital-efficient way to effectively develop custom products for niche markets by leveraging its extensive process technology expertise, broad manufacturing capabilities and geographic locations.

### **PolyOne Distribution**

The PolyOne Distribution business distributes more than 3,500 grades of engineering and commodity grade resins, including PolyOne-produced solutions, principally to the North American and Asian markets. These products are sold to over 6,000 custom injection molders and extruders who, in turn, convert them into plastic parts that are sold to end-users in a wide range of industries. Representing over 25 major suppliers, we offer our customers a broad product portfolio, just-in-time delivery from multiple stocking locations and local technical support. Recent expansion in Central America and Asia have bolstered PolyOne Distribution's ability to serve the specialized needs of customers globally.

### **Competition**

The production of plastics and the manufacturing of custom and proprietary formulated color and additives systems for the plastics industry are highly competitive. Competition is based on service, performance, product innovation, product recognition, speed, delivery, quality and price. The relative importance of these factors varies among our products and services. We believe that we are the largest independent formulator of plastic materials and producer of custom and proprietary color and additive systems in the United States and Europe, with a growing presence in Asia and South America. Our competitors range from large international companies with broad product offerings to local independent custom producers whose focus is a specific market niche or product offering.

The distribution of polymer resin is also highly competitive. Speed, service, reputation, product line, brand recognition, delivery, quality and price, are the principal factors affecting competition. We compete against other national independent resin distributors in North America, along with other regional distributors. Growth in the polymer distribution market is highly correlated with growth in the base polymer resins market. We believe that the strength of our company name and reputation, the broad range of product offerings from our suppliers and our speed and responsiveness, combined with the quality of products and agility of our distribution network, allow us to compete effectively.

### **Raw Materials**

The primary raw materials used by our manufacturing operations are polyvinyl chloride (PVC) resin, polyolefin and other thermoplastic resins, plasticizers, inorganic and organic pigments, all of which we

believe are in adequate supply. We have a long-term supply contract with Oxy Vinyls LP, a former equity investment affiliate, under which the majority of our PVC resin is supplied. This contract contains a year-by-year evergreen renewal provision, unless terminated by either party with a one-year advance notice. We believe this contract assures the availability of adequate amounts of PVC resin. We also believe that the pricing under this contract provides PVC resins to us at a competitive cost. See the discussion of risks associated with raw material supply and costs in Item 1A, "Risk Factors".

### **Patents and Trademarks**

We own and maintain a number of patents and trademarks in the United States and other key countries that contribute to our competitiveness in the markets we serve because they protect our inventions and product names against infringement by others. Patents exist for 20 years from filing date, and trademarks have an indefinite life based upon continued use. While we view our patents and trademarks to be valuable because of the broad scope of our products and services and brand recognition we enjoy, we do not believe that the loss or expiration of any single patent or trademark would have a material adverse effect on our results of operations, financial position or cash flows. Nevertheless, we have management processes designed to protect our inventions and trademarks.

### **Seasonality and Backlog**

Sales of our products and services are slightly seasonal as demand is generally slower in the first and fourth calendar quarters of the year. Because of the nature of our business, we do not believe that our backlog is a meaningful indicator of the level of our present or future business.

### **Working Capital Practices**

Our products are generally manufactured with a short turnaround time, and the scheduling of manufacturing activities from customer orders generally includes enough lead time to assure delivery of an adequate supply of raw materials. We offer payment terms to our customers that are competitive. We generally allow our customers to return merchandise if pre-agreed quality standards or specifications are not met; however, we employ quality assurance practices that seek to minimize customer returns. Our customer returns are immaterial.

### **Significant Customers**

No customer accounted for more than 2% of our consolidated revenues in 2015, and we do not believe we would suffer a material adverse effect to our consolidated financial statements if we were to lose any single customer.

### **Research and Development**

We have substantial technology and development capabilities. Our efforts are largely devoted to developing new product formulations to satisfy defined market needs, by providing quality technical services to evaluate alternative raw materials, assuring the continued success of our products for customer applications, providing technology to improve our products, processes and applications, and providing support to our manufacturing plants for cost reduction, productivity and quality improvement programs. We operate research and development centers that support our commercial development activities and manufacturing operations. These facilities are equipped with state-of-the-art analytical, synthesis, polymer characterization and testing equipment, along with pilot plants and polymer manufacturing operations that simulate specific production processes that allow us to rapidly translate new technologies into new products. Our investment in product research and development from continuing operations was \$53.0 million in 2015, \$53.4 million in 2014 and \$52.6 million in 2013. On a constant currency basis, our investment in research and development from continuing operations for 2015 was \$55.5 million compared to \$53.4 million in 2014.

## **Methods of Distribution**

We sell products primarily through direct sales personnel, distributors, including our PolyOne Distribution segment, and commissioned sales agents. We primarily use truck carriers to transport our products to customers, although some customers pick up product at our manufacturing facilities or warehouses. We also ship some of our manufactured products to customers by rail.

## **Employees**

As of December 31, 2015, we employed approximately 6,900 people. Approximately 4% of our employees are represented by labor unions under collective bargaining agreements. We believe that relations with our employees are good, and we do not anticipate significant operating issues to occur as a result of current negotiations, or when we renegotiate collective bargaining agreements as they expire.

## **Environmental, Health and Safety**

We are subject to various environmental laws and regulations that apply to the production, use and sale of chemicals, emissions into the air, discharges into waterways and other releases of materials into the environment and the generation, handling, storage, transportation, treatment and disposal of waste material. We endeavor to ensure the safe and lawful operation of our facilities in the manufacture and distribution of products, and we believe we are in material compliance with all applicable laws and regulations.

We maintain a disciplined environmental and occupational safety and health compliance program and conduct periodic internal and external regulatory audits at our facilities to identify and correct potential environmental exposures, including compliance matters and operational risk reduction opportunities. This effort can result in process or operational modifications, the installation of pollution control devices or cleaning up grounds or facilities. We believe that we are in material compliance with all applicable requirements.

We are strongly committed to safety as evidenced by our injury incidence rate of 0.74 per 100 full-time workers per year in 2015, compared to 0.84 in 2014. The 2014 average injury incidence rate for our NAICS Code (326 Plastics and Rubber Products Manufacturing) was 4.6.

In our operations, we must comply with product-related governmental law and regulations affecting the plastics industry generally and also with content-specific law, regulations and non-governmental standards. We believe that compliance with current governmental laws and regulations and with non-governmental content-specific standards will not have a material adverse effect on our financial position, results of operations or cash flows. The risk of additional costs and liabilities, however, is inherent in certain plant operations and certain products produced at these plants, as is the case with other companies in the plastics industry. Therefore, we may incur additional costs or liabilities in the future. Other developments, such as increasingly strict environmental, safety and health laws, regulations and related enforcement policies, including those under the Restrictions on the Use of Certain Hazardous Substances (RoHS), Registration, Evaluation, Authorization and Restriction of Chemicals (REACH), the Dodd-Frank Wall Street Reform and Consumer Protection Act (covering Conflict Minerals), and the Consumer Product Safety Improvement Act, the implementation of additional content-specific standards, discovery of unknown conditions, and claims for damages to property, persons or natural resources resulting from plant emissions or products, could also result in additional costs or liabilities.

A number of foreign countries and domestic communities have enacted, or are considering enacting, laws and regulations concerning the use and disposal of plastic materials. Widespread adoption of these laws and regulations, along with public perception, may have an adverse impact on sales of plastic materials. Although many of our major markets are in durable, longer-life applications that could

reduce the impact of these kinds of environmental regulations, more stringent regulation of the use and disposal of plastics may have an adverse effect on our business.

We have been notified by federal and state environmental agencies and by private parties that we may be a potentially responsible party (PRP) in connection with the investigation and remediation of certain environmental sites. While government agencies frequently assert that PRPs are jointly and severally liable at these sites, in our experience, the interim and final allocations of liability costs are generally made based on the relative contribution of waste. We initiate corrective and preventive environmental projects of our own to ensure safe and lawful activities at our operations. We believe that compliance with current governmental regulations at all levels will not have a material adverse effect on our financial position, results of operations or cash flows.

We incurred environmental expenses, before insurance recoveries, of \$9.3 million in 2015, \$10.3 million in 2014 and \$61.2 million in 2013. Our environmental expense in 2015, 2014 and 2013 related mostly to ongoing remediation projects. The 2013 expense also included a \$47.0 million adjustment to our Calvert City reserve, which is discussed further in Note 13, *Commitments and Contingencies*. In 2015, 2014 and 2013, we recognized gains associated with insurance recoveries of \$3.5 million, \$3.7 million and \$23.5 million, respectively, as reimbursement of previously incurred environmental remediation costs.

We also conduct investigations and remediation at certain of our active and inactive facilities and have assumed responsibility for the resulting environmental liabilities from operations at certain sites we, or our predecessors, formerly owned or operated. We believe that our potential continuing liability at these sites will not have a material adverse effect on our results of operations, financial position or cash flows. As of December 31, 2015, our reserves totaled \$119.9 million, covering probable future environmental expenditures that we can reasonably estimate related to previously contaminated sites. This amount represents our best estimate of probable costs, based upon the information and technology currently available. We continue to pursue available insurance coverage related to these matters and recognize gains as we receive reimbursement. No receivable has been recognized for future recoveries.

Refer to Note 13, *Commitments and Contingencies*, for further discussion of our environmental liabilities.

We expect 2016 environmental cash expenditures to approximate \$10.2 million.

### **International Operations**

Our international operations are subject to a variety of risks, including currency fluctuations and devaluations, exchange controls, currency restrictions and changes in local economic conditions. While the impact of these risks is difficult to predict, any one or more of them could adversely affect our future operations. For more information about our international operations, see Note 16, *Segment Information*, to the accompanying consolidated financial statements.

### **Where You Can Find Additional Information**

Our principal executive offices are located at 33587 Walker Road, Avon Lake, Ohio 44012, and our telephone number is (440) 930-1000. We are subject to the information reporting requirements of the Exchange Act, and, in accordance with these requirements, we file annual, quarterly and other reports, proxy statements and other information with the SEC relating to our business, financial results and other matters. The reports, proxy statements and other information we file may be inspected and copied at prescribed rates at the SEC's Public Reference Room and via the SEC's website (see below for more information).

You may inspect a copy of the reports, proxy statements and other information we file with the SEC, without charge, at the SEC's Public Reference Room, 100 F Street, N.E., Room 1580, Washington,

D.C. 20549, and you may obtain copies of the reports, proxy statements and other information we file with the SEC, from those offices for a fee. You may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. Our filings are available to the public at the SEC's website at <http://www.sec.gov>.

Our Internet address is [www.polyone.com](http://www.polyone.com). Our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act are available, free of charge, on our website ([www.polyone.com](http://www.polyone.com), select Investors and then SEC Edgar filings) or upon written request, as soon as reasonably practicable after we electronically file or furnish them to the SEC. The contents of our website are not part of this Annual Report on Form 10-K, and the reference to our website does not constitute incorporation by reference into this Form 10-K of the information contained at that site.

## **ITEM 1A. RISK FACTORS**

The following are certain risk factors that could affect our business, results of operations, financial position or cash flows. These risk factors should be considered along with the forward-looking statements contained in this Annual Report on Form 10-K because these factors could cause our actual results or financial condition to differ materially from those projected in forward-looking statements. The following discussion is not an all-inclusive listing of risks, although we believe these are the more material risks that we face. If any of the following occur, our business, results of operations, financial position or cash flows could be adversely affected.

### ***Demand for and supply of our products and services may be adversely affected by several factors, some of which we cannot predict or control.***

Several factors may affect the demand for and supply of our products and services, including:

- economic downturns in the significant end markets that we serve;
- product obsolescence or technological changes that unfavorably alter the value/cost proposition of our products and services;
- competition from existing and unforeseen polymer and non-polymer based products;
- declines in general economic conditions or reductions in industrial production growth rates, both domestically and globally, which could impact our customers' ability to pay amounts owed to us;
- changes in environmental regulations that would limit our ability to sell our products and services in specific markets;
- changes in laws and regulations regarding the disposal of plastic materials; and
- inability to obtain raw materials or supply products to customers due to factors such as supplier work stoppages, supply shortages, plant outages or regulatory changes that may limit or prohibit overland transportation of certain hazardous materials and exogenous factors, like severe weather.

If any of these events occur, the demand for and supply of our products and services could suffer and potentially lead to asset impairment.

### ***Our manufacturing operations are subject to hazards and other risks associated with polymer production and the related storage and transportation of raw materials, products and wastes.***

The occurrence of an operating problem at our facilities (e.g., an explosion, mechanical failure, chemical spills or discharges) may have a material adverse effect on the productivity and profitability of a particular manufacturing or distribution facility or on our operations as a whole, during and after the

period of these operating difficulties. Operating problems may cause personal injury and/or loss of life, customer attrition and severe damage to or destruction of property and equipment and environmental damage. We are subject to present claims and potential future claims with respect to workplace exposure, workers' compensation and other matters. Our property and casualty insurance, which we believe is of the types and in the amounts that are customary for the industry, may not fully insure us against all potential hazards that are incident to our business or otherwise could occur.

***Extensive environmental, health and safety laws and regulations impact our operations and financial statements.***

Our operations on, and ownership of, real property are subject to extensive environmental, health and safety laws and regulations at the national, state and local governmental levels. The nature of our business exposes us to compliance costs and risks of liability under these laws and regulations due to the production, storage, transportation, recycling or disposal and/or sale of materials that can cause contamination and other harm to the environment or personal injury if they are improperly handled and released. Environmental compliance requirements on us and our vendors may significantly increase the costs of these activities involving raw materials, energy, finished products and wastes. We may incur substantial costs, including fines, criminal or civil sanctions, damages, remediation costs or experience interruptions in our operations for violations of these laws.

***Our operations could be adversely affected by various risks inherent in conducting operations worldwide.***

We have extensive operations outside of the United States, that are subject to risks; including, but not limited to, the following:

- changes in local government regulations and policies including, but not limited to foreign currency exchange controls or monetary policy, repatriation of earnings, expropriation of property, duty or tariff restrictions, investment limitations and tax policies;
- political and economic instability and disruptions, including labor unrest, civil strife, acts of war, guerrilla activities, insurrection and terrorism;
- legislation that regulates the use of chemicals;
- disadvantages of competing against companies from countries that are not subject to U.S. laws and regulations, including the Foreign Corrupt Practices Act (FCPA) and the U.K. Bribery Act;
- compliance with international trade laws and regulations, including export control and economic sanctions;
- difficulties in staffing and managing multi-national operations;
- limitations on our ability to enforce legal rights and remedies;
- reduced protection of intellectual property rights; and
- other risks arising out of foreign sovereignty over the areas where our operations are conducted.

In addition, we could be adversely affected by violations of the FCPA, U.K Bribery Act and similar worldwide anti-bribery laws as well as export controls and economic sanction laws. The FCPA, U.K. Bribery Act and similar anti-bribery laws in other jurisdictions generally prohibit companies and their intermediaries from making improper payments to non-U.S. officials for the purpose of obtaining or retaining business. Our policies mandate compliance with these laws. We operate in many parts of the world that have experienced governmental corruption to some degree and, in certain circumstances, strict compliance with anti-bribery laws may conflict with local customs and practices. We cannot

assure you that our internal controls and procedures will always protect us from the reckless or criminal acts committed by our employees or agents. If we are found to be liable for FCPA, U.K Bribery Act, export control or sanction violations, we could suffer from criminal or civil penalties or other sanctions, including loss of export privileges or authorization needed to conduct aspects of our international business, which could have a material adverse effect on our business.

Any of these risks could have an adverse effect on our international operations by reducing demand for our products.

***We engage in acquisitions and joint ventures, and may encounter unexpected difficulties integrating those businesses.***

Attainment of our strategic plan objectives require, in part, strategic acquisitions or joint ventures intended to complement or expand our businesses globally or add product technology that accelerates our specialization strategy, or both. Success will depend on our ability to complete these transactions or arrangements, and integrate the businesses acquired in these transactions as well as develop satisfactory working arrangements with our strategic partners in the joint ventures. Unexpected difficulties in integrating recent and future acquisitions with our existing operations and in managing strategic investments could occur. Furthermore, we may not realize the degree, or timing, of benefits initially anticipated.

***We are undergoing restructurings that may cause disruption or could have an adverse effect on our business and operations.***

We are undergoing certain restructurings that are intended to realize certain synergies. There can be no assurance that such restructurings and reorganizations will be successful or properly implemented. If any of such internal restructurings are not successful or properly implemented, we may fail to realize the potential synergies of the acquisition, which may harm our business and results of operations or cause disruptions to our operations, including disruption in our supply chain or loss of customers.

***Natural gas, electricity, fuel and raw material costs and other external factors that are also beyond our control can cause volatility in our results.***

The cost of our natural gas, electricity, fuel and raw materials, and other costs, may not correlate with changes in the prices we receive for our products, either in the direction of the price change or in absolute magnitude. Natural gas and raw materials costs represent a substantial part of our manufacturing costs. Most of the raw materials we use are commodities and the price of each can fluctuate widely for a variety of reasons, including changes in availability because of major capacity additions or reductions or significant facility operating problems. Other external factors beyond our control can cause volatility in raw materials prices, demand for our products, product prices, sales volumes and margins.

***Volatility of end markets that PolyOne serves.***

PolyOne's segment results have varied in the past and may vary from quarter to quarter in the future. Profitability can be negatively impacted by volatility in the end markets that PolyOne serves. The Company has undertaken measures to reduce the impact of this volatility through diversification of markets it serves and expansion of geographic regions in which it operates. Future downturns in any of the markets could adversely affect our results.

Additionally, our products used in housing, transportation and building and construction markets are impacted by changes in demand in these sectors, which may be significantly affected by changes in economic and other conditions such as gross domestic product levels, employment levels, demographic trends, legislative actions and consumer confidence. These factors can lower the demand for and pricing of our products.

***We face competition from other companies and alternative technologies.***

We encounter competition in price, payment terms, delivery, service, performance, product innovation, product recognition and quality, depending on the product involved.

We expect that our competitors will continue to develop and introduce new and enhanced products, which could cause a decline in the market acceptance of our products. In addition, our competitors could cause a reduction in the selling prices of some of our products as a result of intensified price competition. Competitive pressures can also result in the loss of customers.

Additionally, some of our customers may already be or may become large enough to justify developing in-house production capabilities. Any significant reduction in customer orders as a result of a shift to in-house production could adversely affect our sales and operating profits.

***A major failure of our information systems could harm our business.***

We depend on integrated information systems to conduct our business. We may experience operating problems with our information systems as a result of system failures, viruses, computer hackers or other causes. Any significant disruption or slowdown of our systems could cause customers to cancel orders or cause standard business processes to become inefficient or ineffective.

***Increased information systems security threats and more sophisticated and targeted computer crime could pose a risk to our systems, networks, and products.***

Increased global information systems security threats and more sophisticated and targeted computer crime pose a risk to the security of our systems and networks and the confidentiality, availability and integrity of our data and communications. While we attempt to mitigate these risks by employing a number of measures, including employee training, comprehensive monitoring of our networks and systems, and maintenance of backup and protective systems, our systems, networks and products remain potentially vulnerable to advanced persistent threats. Depending on their nature and scope, such threats could potentially lead to the compromising of confidential information and communications, improper use of our systems and networks, manipulation and destruction of data, defective products, production downtimes and operational disruptions, which in turn could adversely affect our reputation, competitiveness and results of operations.

***Significant movements in foreign currency exchange rates or change in monetary policy may harm our financial results.***

We are exposed to fluctuations in foreign currency exchange rates. Any significant change in the value of the currencies of the countries in which we do business against the U.S. dollar could affect our ability to sell products competitively and control our cost structure, which could have a material adverse effect on our business, financial condition and results of operations. For additional detail related to this risk, see Item 7A, "Quantitative and Qualitative Disclosure About Market Risk."

***Disruptions in the global credit and financial markets could limit our access to credit, which could negatively impact our business.***

Global credit and financial markets have experienced volatility in recent years, including volatility in security prices, liquidity and credit availability, declining valuations of certain investments and significant changes in the capital and organizational structures of certain financial institutions. These market conditions may limit our ability to access the capital necessary to grow and maintain our business. Accordingly, we may be forced to delay raising capital, issue shorter tenors than we prefer or pay unattractive interest rates, which could increase our interest expense, decrease our profitability and significantly reduce our financial flexibility.

***The agreements governing our debt, including our revolving credit facility, term loan and other debt instruments, contain various covenants that limit our ability to take certain actions and also require us to meet financial maintenance tests, failure to comply with which could have a material adverse effect on us.***

The agreements governing our revolving credit facility and our secured term loan, and the indentures and credit agreements governing other debt, contain a number of customary restrictive covenants that, among other things, limit our ability to: consummate asset sales, incur additional debt or liens, consolidate or merge with any entity or transfer or sell all or substantially all of our assets, pay dividends or make certain other restricted payments, make investments, enter into transactions with affiliates, create dividend or other payment restrictions with respect to subsidiaries, make capital investments and alter the business we conduct.

In addition, these agreements require us to comply with specific financial tests, under which we are required to achieve certain or specific financial and operating results. Our ability to comply with these provisions may be affected by events beyond our control. A breach of any of these covenants would result in a default under certain of these agreements and instruments, which in turn could be a default under all of these agreements and instruments. In the event of any default, our lenders could elect to declare all amounts borrowed under the agreements, together with accrued interest thereon, to be due and payable. In such event, we cannot assure that we would have sufficient assets to pay debt then outstanding under the agreements governing our debt. Any future refinancing of the revolving credit facility or other debt may contain similar restrictive covenants.

***To service our indebtedness, we will require a significant amount of cash. Our ability to generate cash depends on many factors beyond our control.***

Our ability to pay interest on our debt and to satisfy our other debt obligations will depend in part upon our future financial and operating performance and that of our subsidiaries and upon our ability to renew or refinance borrowings. Prevailing economic conditions and financial, business, competitive, legislative, regulatory and other factors, many of which are beyond our control, will affect our ability to make these payments. While we believe that cash flow from our current level of operations, available cash and available borrowings under our revolving credit facilities will provide adequate sources of liquidity for at least the next twelve months, a significant drop in operating cash flow resulting from economic conditions, competition or other uncertainties beyond our control could create the need for alternative sources of liquidity. If we are unable to generate sufficient cash flow to meet our debt service obligations, we will have to pursue one or more alternatives, such as reducing or delaying capital or other expenditures, refinancing debt, selling assets, or raising equity capital.

***We have a significant amount of goodwill, and any future goodwill impairment charges could adversely impact our results of operations.***

As of December 31, 2015, we had goodwill of \$597.7 million. For additional information, see Note 3, *Goodwill and Intangible Assets*, to the accompanying consolidated financial statements. The future occurrence of a potential indicator of impairment, such as a significant adverse change in legal factors or business climate, an adverse action or assessment by a regulator, unanticipated competition, a material negative change in relationships with customers, strategic decisions made in response to economic or competitive conditions, loss of key personnel or a more-likely-than-not expectation that a reporting unit or a significant portion of a reporting unit will be sold or disposed of, could result in goodwill impairment charges, which could adversely impact our results of operations. We have recorded goodwill impairment charges in the past, and such charges materially impacted our historical results of operations and financial condition. Based on our 2015 interim impairment test, performed as of December 31, 2015, our Custom Engineered Structures (CES) reporting unit, which is included in our Designed Structures and Solutions segment, was identified as being at risk of impairment. For

additional information, see “Critical Accounting Policies” included in Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

***Risks related to our pension plans may adversely impact our results of operations, cash flows and financial position.***

Significant changes in the actual investment return on pension assets, discount rates, and other factors have and may continue to adversely affect our results of operations, financial position and pension contributions in future periods. U.S. generally accepted accounting principles require that we calculate income or expense for the plans using actuarial valuations. These valuations reflect assumptions about financial markets and interest rates. Changes in these assumptions have resulted in material gains and losses to income in recent years and may continue to do so in future periods. For a discussion regarding the significant assumptions used to estimate pension expense, including discount rate, expected long-term rate of return on plan assets and mortality, and how our financial statements can be affected by pension plan accounting policies, see “Critical Accounting Policies” and estimates included in Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

Poor investment performance by our pension plan assets resulting from a decline in prices in the equity and/or fixed income markets could impact the funded status of our plans. Should the assets earn an average return less than our assumed rate, future pension expenses and funding requirements could increase. Further, we cannot predict whether changing market or economic conditions, regulatory changes or other factors will further increase our pension expense or funding obligations, diverting funds we would otherwise apply to other uses.

## **ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

## **ITEM 2. PROPERTIES**

Headquartered in Avon Lake, Ohio we operate globally with principal locations consisting of 76 manufacturing sites and eight distribution facilities in North America, South America, Europe and Asia. We own the majority of our manufacturing sites and lease our distribution facilities. We believe that the quality and production capacity of our facilities is sufficient to maintain our competitive position for the foreseeable future. The following table identifies the principal facilities of our segments:

<b>Performance Products and Solutions</b>	<b>Specialty Engineered Materials</b>	<b>Color, Additives and Inks</b>	<b>PolyOne Distribution</b>	<b>Designed Structures and Solutions</b>
1. Carson, California	1. McHenry, Illinois	1. Glendale, Arizona	1. Rancho Cucamonga, California	1. Cape Girardeau, Missouri
2. Terre Haute, Indiana	2. Avon Lake, Ohio	2. Kennesaw, Georgia	2. Chicago, Illinois	2. Goodyear, Arizona
3. Louisville, Kentucky	Dyersburg, Tennessee <sup>(1)</sup>	Suwanee, Georgia <sup>(3)</sup>	3. Eagan, Minnesota	3. Greenville, Ohio
4. Avon Lake, Ohio		3. Elk Grove Village, Illinois	4. Edison, New Jersey	4. Hackensack, New Jersey
5. Clinton, Tennessee	3. North Haven, Connecticut	4. St. Louis, Missouri	5. Statesville, North Carolina	5. La Mirada, California
6. Dyersburg, Tennessee	Seabrook, Texas <sup>(1)</sup>	5. Massillon, Ohio	6. Elyria, Ohio	6. Manitowoc, Wisconsin
7. Pasadena, Texas	4. Gaggenau, Germany	6. Norwalk, Ohio	7. La Porte, Texas	7. McMinnville, Oregon
8. Seabrook, Texas	5. Istanbul, Turkey	7. North Baltimore, Ohio	8. Brampton, Ontario, Canada	8. Muncie, Indiana
9. Orangeville, Ontario, Canada	6. Barbastro, Spain	8. Lehigh, Pennsylvania	(8 Distribution Facilities)	9. Newark, New Jersey
10. St. Remi de Napierville, Quebec, Canada	7. Melle, Germany	9. Mountain Top, Pennsylvania		10. Paulding, Ohio
	8 & 9. Suzhou, China <sup>(2)</sup>	10. Vonore, Tennessee		11. Pleasant Hill, Iowa
11. Dongguan, China	10. Shenzhen, China	11. Toluca, Mexico		12. Ripon, Wisconsin
12. Lockport, New York	11. Birmingham, Alabama	12. Assesse, Belgium		13. Salisbury, Maryland
13. Ramos Arizpe, Mexico (13 Manufacturing Plants)	Shanghai, China <sup>(3)</sup> (11 Manufacturing Plants)	13. Cergy, France		14. Portage, Wisconsin
		14. Tossiat, France		15. Sheboygan Falls, Wisconsin
		15. Gyor, Hungary		16. Stamford, Connecticut
		16. Milan, Italy		17. Wichita, Kansas
		17. Kutno, Poland		Maryland Heights, Missouri <sup>(3)</sup> (17 Manufacturing Plants)
		18. Pune, India		
		19. Pamplona, Spain		
		20. Bangkok, Thailand		
		21. Pudong (Shanghai), China		
		22. Jeddah, Saudi Arabia		
		Shenzhen, China <sup>(1)</sup>		
		23. Tianjin, China		
		24. Novo Hamburgo, Brazil		
		25. Berea, Ohio		
		26. Richland Hills, Texas		
		27. Bethel, Connecticut		
		28. Barberton, Ohio		
		29. Knowsley, United Kingdom		
		30. Eindhoven, Netherlands		
		31. Suzhou, China		
		32 & 33. Shanghai, China <sup>(4)</sup>		
		34. Itupeva, Brazil		
		35. Odkarby, Finland		
		Manitowoc, Wisconsin <sup>(1)</sup> (35 Manufacturing Plants)		

(1) Facility is not included in manufacturing plants total as it is also included as part of another segment.

(2) There are two manufacturing plants located at Suzhou, China.

(3) Facility is not included in manufacturing plants total as it is a design center/lab.

(4) There are two manufacturing plants located at Shanghai, China

### **ITEM 3. LEGAL PROCEEDINGS**

Information regarding other legal proceedings can be found in Note 13, *Commitments and Contingencies*, to the consolidated financial statements and is incorporated by reference herein.

### **ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

### **EXECUTIVE OFFICERS OF THE REGISTRANT**

Executive officers are elected by our Board of Directors to serve one-year terms. The following table lists the name of each person currently serving as an executive officer of the Company, their age as of February 12, 2016 and current position with the Company.

<b>Name</b>	<b>Age</b>	<b>Position</b>
Stephen D. Newlin	63	Executive Chairman
Robert M. Patterson	43	President and Chief Executive Officer
Bradley C. Richardson	57	Executive Vice President and Chief Financial Officer
Richard N. Altice	51	Senior Vice President, President of Designed Structures and Solutions
Mark D. Crist	57	Senior Vice President, President of Distribution
Michael A. Garratt	52	Senior Vice President, President of Performance Products and Solutions
Michael E. Kahler	58	Senior Vice President, Chief Commercial Officer
Lisa K. Kunkle	47	Senior Vice President, General Counsel and Secretary
M. John Midea, Jr.	51	Senior Vice President, Global Operations and Process Improvement
Craig M. Nikrant	54	Senior Vice President, President of Specialty Engineered Materials
Joel R. Rathbun	43	Senior Vice President, Mergers & Acquisitions
Ana G. Rodriguez	48	Senior Vice President, Chief Human Resource Officer
John V. Van Hulle	58	Senior Vice President, President of Color, Additives and Inks

Stephen D. Newlin: Executive Chairman, May 2014 to date. Chairman, President and Chief Executive Officer, February 2006 to May 2014. President — Industrial Sector of Ecolab Inc. (a global developer and marketer of cleaning and sanitizing specialty chemicals, products and services) from 2003 to 2006. Mr. Newlin served as President and a Director of Nalco Chemical Company (a manufacturer of specialty chemicals, services and systems) from 1998 to 2001, and was Chief Operating Officer and Vice Chairman from 2000 to 2001. Mr. Newlin serves on the Boards of Directors of Oshkosh Corporation, The Chemours Company and Univar Inc.

Robert M. Patterson: President and Chief Executive Officer, May 2014 to date. Executive Vice President and Chief Operating Officer, March 2012 to May 2014. Executive Vice President and Chief Financial Officer, January 2011 to March 2012. Senior Vice President and Chief Financial Officer, May 2008 to January 2011. Vice President and Treasurer of Novelis, Inc. (an aluminum rolled products manufacturer) from 2007 to May 2008. Vice President, Controller and Chief Accounting Officer of Novelis from 2006 to 2007. Mr. Patterson served as Vice President and Segment Chief Financial Officer, Thermal and Flow Technology Segments of SPX Corporation (a multi-industry manufacturer and developer) from 2005 to 2006 and as Vice President and Chief Financial Officer, Cooling Technologies and Services of SPX from 2004 to 2005. Mr. Patterson served as Vice President and Chief Financial Officer of Marley Cooling Tower Company, a cooling tower manufacturer and subsidiary of SPX, from 2002 to 2004.

Bradley C. Richardson: Executive Vice President and Chief Financial Officer, November 2013 to date. Executive Vice President and Chief Financial Officer of Diebold, Incorporated (an integrated self-service delivery manufacturer for the banking industry and security systems) from November 2009 through November 2013. Executive Vice President, Corporate Strategy and Chief Financial Officer at Modine Manufacturing Company (a manufacturer of thermal management systems and components) from 2003 to 2009. Vice President, Performance Management Planning and Control, Chief Financial Officer, Upstream, BP Amoco, London, (a producer of oil, natural gas, and petro chemicals) 2000 to

2003. Mr. Richardson serves on the Board of Directors of Brady Corporation and is Chair of its Audit Committee.

Richard N. Altice: Senior Vice President, President of Designed Structures and Solutions, May 2015 to date. Vice President, Epoxy Specialties Resins of Hexion Inc. (a global manufacturer of thermoset resins) from June 2013 to May 2015. Operating Partner, Quinpario Partners LLC (a private equity firm specializing in investments in specialty chemical businesses) from September 2012 to June 2013. Mr. Altice served as President & General Manager, Technical Specialties of Solutia Inc. (a global manufacturer of performance materials and specialty chemicals) from October 2011 to September 2012, as Vice President, Business Management of Solutia Inc. from August 2010 to October 2011, as Vice President, Commercial Services of Solutia Inc. from May 2009 to August 2010, as Global Commercial Director, Fluids of Solutia Inc. from October 2008 to May 2009, and as Fluids Specialist of Solutia Inc. from March 2008 to October 2008. Mr. Altice served as Regional Sales Director of Strongwell Corporation (a manufacturer of fiber reinforced polymer) from 2001 to 2008.

Mark D. Crist: Senior Vice President, President of Distribution, June 2014 to date. Vice President, Global Key Accounts and Vice President of Asia January 2012 to May 2014. Global Commercial Director of Geon Performance Materials June 2008 to December 2011. General Manager Nalco Chemical Company Europe (a manufacturer of specialty chemicals, services and systems) from April 2006 to March 2008. General Manager Nalco Chemical Company North America June 2003 to March 2006. Marketing Manager Nalco Europe December 1999 to May 2003. Regional Sales Manager Nalco Chemical Company March 1997 to November 1999.

Michael A. Garratt: Senior Vice President, President of Performance Products and Solutions, September 2013 to date. President, Marmon Utility (a manufacturer of medium-high voltage utility, subsea and down-hole power cables and molded insulator systems), March 2011 to September 2013. Chief Operating Officer, Excel Polymers (a custom thermoset rubber formulator), November 2009 to December 2010. Vice President and General Manager — Americas Compounding and Performance Additives, Excel Polymers, March 2009 to November 2009. Vice President and General Manager — Industrial and Consumer, Excel Polymers, December 2005 to March 2009. From August 1994 to June 2005, Mr. Garratt worked for DuPont Dow Elastomers, a joint venture of Dupont and Dow (global manufacturers of engineered thermoset rubber and thermoplastic elastomer materials) in market development and product management positions, culminating in a regional commercial leadership role for Europe, the Middle East and Africa.

Michael E. Kahler: Senior Vice President, Chief Commercial Officer, January 2010 to date. Senior Vice President, Commercial Development, May 2006 to January 2010. President, Process Technology Division, Alfa Laval Inc. (a global provider of heat transfer, separation and fluid handling products and engineering solutions) from January 2004 to March 2006. Group Vice President, Nalco Chemical Company (a manufacturer of specialty chemicals, services and systems) from December 1999 to October 2002.

Lisa K. Kunkle: Senior Vice President, General Counsel and Secretary, May 2015 to date. Vice President, General Counsel and Secretary, August 2007 to May 2015, Assistant General Counsel February 2007 to August 2007. Partner, Jones Day (a global law firm), January 2006 to February 2007, Associate, Jones Day, August 1995 to January 2006.

M. John Midea, Jr.: Senior Vice President, Global Operations and Process Improvement, February 2015 to date. President and Chief Executive Officer, Resco Products (a refractory products company) from August 2012 to October 2014. President and Chief Operating Officer, Ennis Traffic Safety Solutions (a traffic safety and infrastructure company) from June 2008 to July 2012. Vice President, North American — General Industrial, Valspar Corporation (a manufacturer of paints and coatings) from June 2007 to May 2008. Vice President and General Manager, Power Coatings, Valspar Corporation from February 2002 to June 2007.

Craig M. Nikrant: Senior Vice President, President of Specialty Engineered Materials, January 2010 to date. Vice President and General Manager, Specialty Engineered Materials, September 2006 to December 2009. General Manager, Specialty Film & Sheet, General Electric Plastics, June 2004 to September 2006. Director, Global Commercial Effectiveness, General Electric Plastics (a former division of General Electric specializing in supplying plastics), December 2003 to June 2004. Six Sigma Master Black Belt, General Electric Company Plastics Business, March 2001 to December 2002. General Manager, Commercial Operations, North Central Region, General Electric Plastics, June 1999 to March 2001.

Joel R. Rathbun: Senior Vice President, Mergers & Acquisitions, January 2016 to date. General Manager, Specialty Engineered Material North America from February 2013 to January 2016. Vice President, Mergers and Acquisitions from June 2011 to February 2013. Mr. Rathbun served as Senior Vice President, Mergers and Acquisitions, Moelis & Company (an American global independent investment bank) from January 2008 to June 2011. He also served as Executive Director, Mergers and Acquisitions of CIBC World Markets (an investment bank in the domestic and international equity and debt capital markets) from 2006 to 2008, as Director, Mergers and Acquisitions of CIBC World Markets from 2003 to 2005, as Associate, Mergers and Acquisitions of CIBC World Markets from 2000 to 2002, and as Analyst, Mergers and Acquisitions of CIBC World Markets from 1998 to 2000.

Ana G. Rodriguez: Senior Vice President, Chief Human Resources Officer, May 2014 to date. Senior Vice President, Global Human Resources, Molex Incorporated (a manufacturer of electronic connectors), September 2008 to March 2014. Vice President, Co-General Counsel and Corporate Secretary, Molex, September 2006 to August 2008, Vice President and Assistant General Counsel, Molex, October 2005 to September 2006. Senior Counsel, Amgen Inc. (a global biotechnology medicines company), May 2003 to September 2005. Senior Counsel and Assistant Corporate Secretary, Tenet Healthcare Corporation (a health care services company) May 2000 to May 2003.

John V. Van Hulle: Senior Vice President, President of Color, Additives and Inks, January 2010 to date. Senior Vice President and General Manager, Specialty Color, Additives and Inks, July 2006 to January 2010. President and Chief Executive Officer — ChemDesign Corporation (a custom chemical manufacturer), December 2001 to July 2006. President, Specialty & Fine Chemicals — Cambrex Corporation (a specialty chemical and pharmaceutical business) August 1994 to November 2000.

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The following table sets forth the range of the high and low sale prices for our common shares, \$0.01 par value per share, as reported by the New York Stock Exchange, where the shares are traded under the symbol "POL," for the periods indicated:

Common share price:	2015 Quarters				2014 Quarters			
	Fourth	Third	Second	First	Fourth	Third	Second	First
High	\$36.24	\$39.89	\$41.20	\$40.72	\$39.28	\$43.34	\$42.47	\$38.38
Low	\$28.97	\$29.09	\$36.33	\$34.41	\$32.01	\$34.78	\$36.02	\$32.81

As of February 1, 2016, there were 2,110 holders of record of our common shares.

The following table presents quarterly dividends declared per common share for the fiscal year ended December 31, 2015 and 2014

Quarter Ended:	2015	2014
March 31,	\$0.10	\$0.08
June 30,	0.10	0.08
September 30,	0.10	0.08
December 31,	0.12	0.10
Total	<u>\$0.42</u>	<u>\$0.34</u>

The table below sets forth information regarding repurchase of shares of our common shares during the period indicated. For the full year 2015, we repurchased 4.5 million shares at a weighted average share price of \$34.67.

Period	Total Number of Shares Purchased	Weighted Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Program	Maximum Number of Shares that May Yet be Purchased Under the Program <sup>(1)</sup>
October 1 to October 31	100,000	\$31.99	100,000	5,097,373
November 1 to November 30	900,000	34.87	900,000	4,197,373
December 1 to December 31	—	—	—	4,197,373
Total	<u>1,000,000</u>	<u>\$34.58</u>	<u>1,000,000</u>	

- (1) In August 2008, PolyOne's Board of Directors approved a common shares repurchase program authorizing PolyOne to purchase up to 10.0 million shares of its common shares. On October 11, 2011 and October 23, 2012, PolyOne's Board of Directors increased the common shares repurchase authorization by an additional 5.3 million and 13.2 million, respectively. Purchases of common shares may be made by open market purchases or privately negotiated transactions and may be made pursuant to Rule 10b5-1 plans and accelerated share repurchases.

## ITEM 6. SELECTED FINANCIAL DATA

Refer to Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," in Part II of this Annual Report on Form 10-K and the notes to our accompanying consolidated financial statements for additional information regarding the financial data presented below, including matters that might cause this data not to be indicative of our future financial condition, results of operations or cash flows.

(In millions, except per share data)	2015 <sup>(1)</sup>	2014 <sup>(2)</sup>	2013 <sup>(3)</sup>	2012 <sup>(4)</sup>	2011 <sup>(5)</sup>
Sales	\$3,377.6	\$3,835.5	\$3,771.2	\$2,860.8	\$2,709.4
Operating income	250.9	155.1	231.5	137.5	203.0
Net income from continuing operations	144.7	77.2	92.9	53.2	153.4
Net income from continuing operations attributable to PolyOne shareholders	144.6	78.0	94.0	53.3	153.4
Cash dividends declared per common share	\$ 0.42	\$ 0.34	\$ 0.26	\$ 0.20	\$ 0.16
Earnings per share from continuing operations attributable to PolyOne shareholders:					
Basic	\$ 1.65	\$ 0.85	\$ 0.98	\$ 0.60	\$ 1.66
Diluted	\$ 1.63	\$ 0.83	\$ 0.97	\$ 0.59	\$ 1.63
Total assets <sup>(6)</sup>	\$2,595.1	\$2,666.3	\$2,896.6	\$2,102.0	\$2,052.7
Long-term debt <sup>(6)</sup>	\$1,128.0	\$ 948.9	\$ 961.1	\$ 686.5	\$ 688.5

- (1) Included in operating income for 2015 are: 1) a mark-to-market adjustment related to our pension and post-retirement health care benefit plans of \$11.6 million, 2) \$41.9 million related to employee separation and restructuring costs and 3) \$5.8 million related to environmental remediation costs, net of insurance recoveries. Included in net income from continuing operations for 2015 is 4) a \$30.7 million net tax benefit as a result of amending U.S. federal income tax returns from 2004 to 2012 to use foreign tax credits.
- (2) Included in operating income for 2014 are: 1) a mark-to-market adjustment related to our pension and post-retirement health care benefit plans of \$56.5 million, 2) \$94.1 million related to employee separation and restructuring costs and reductions in force and 3) \$6.6 million related to environmental remediation costs, net of insurance recoveries.
- (3) Included in operating income for 2013 are: 1) gains of \$26.9 million primarily related to the 2013 SunBelt Chlor Alkali Partnership (SunBelt) earn-out, 2) a mark-to-market gain related to our pension and OPEB plans of \$44.0 million, 3) expenses of \$61.2 million related to environmental remediation costs, 4) insurance recoveries of \$23.5 million, 5) a \$7.0 million gain on commercial litigation, 6) expenses of \$52.0 million related to employee separation and restructuring costs and 7) acquisition-related costs (including inventory fair value adjustments) of \$15.2 million.
- (4) Included in operating income for 2012 are: 1) gains of \$23.4 million for the 2012 SunBelt earn-out, 2) a mark-to-market loss related to our pension and OPEB plans of \$42.0 million, 3) expenses of \$12.8 million related to environmental remediation costs, 4) expenses of \$11.5 million related to employee separation and restructuring costs and 5) acquisition-related costs of \$9.3 million.
- (5) Included in operating income for 2011 are: 1) gains of \$146.3 million related to the sale of our equity interest in SunBelt, which includes the 2011 earn-out of \$18.1 million, 2) a mark-to-market charge related to our pension and OPEB plans of \$83.8 million, 3) environmental remediation costs of \$6.4 million, net of insurance recoveries and 4) acquisition-related costs of \$6.6 million. Included in net income for 2011 is a \$29.5 million tax benefit related to our investment in O'Sullivan Engineered Films and a \$13.0 million tax benefit primarily related with the reversal of valuation allowances.
- (6) All prior periods have been retrospectively adjusted, as a result of accounting standard changes in 2015 related to the balance sheet presentation of debt issuance costs and deferred income tax assets and liabilities. Refer to "Accounting Standards Adopted" within Note 1, *Description of Business and Summary of Significant Accounting Policies*.

## **ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

### **Overview**

Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) is designed to provide information that is supplemental to, and should be read together with, our consolidated financial statements and the accompanying notes contained in this Annual Report on Form 10-K. Information in this Item 7 is intended to assist the reader in obtaining an understanding of our consolidated financial statements, the changes in certain key items in those financial statements from year to year, the primary factors that accounted for those changes, and any known trends or uncertainties that we are aware of that may have a material effect on our future performance, as well as how certain accounting principles affect our consolidated financial statements.

The following discussion contains forward-looking statements that reflect our plans, estimates and beliefs. Our actual results could differ materially from those discussed in these forward-looking statements. Factors that could cause or contribute to these differences include, but are not limited to, those discussed below and elsewhere in this Annual Report on Form 10-K, particularly in "Cautionary Note on Forward-Looking Statements" and Item 1A, "Risk Factors."

### **Our Business**

We are a premier provider of specialized polymer materials, services and solutions with operations in specialty polymer formulations, color and additive systems, plastic sheet and packaging solutions and polymer distribution. We are also a highly specialized developer and manufacturer of performance enhancing additives, liquid colorants, and fluoropolymer and silicone colorants. Headquartered in Avon Lake, Ohio, with 2015 sales of \$3.4 billion, we have manufacturing sites and distribution facilities in North America, South America, Europe, Asia and Africa. We currently employ approximately 6,900 people and offer more than 35,000 polymer solutions to over 10,000 customers across the globe. We provide value to our customers through our ability to link our knowledge of polymers and formulation technology with our manufacturing and supply chain capabilities to provide value-added solutions to designers, assemblers and processors of plastics (our customers).

### ***Business Model and Key Concepts***

The central focus of our business model is to provide specialized material and service solutions to our customers by leveraging our global footprint, product and technology breadth, manufacturing expertise, fully integrated information technology network, broad market reach and raw material procurement strength. These resources enable us to capitalize on dynamic changes in the end markets we serve, which include transportation, packaging, building and construction, industrial, healthcare, consumer, wire and cable, electrical and electronics and appliance.

### ***Key Challenges***

Our business faces macroeconomic exposures resulting from economic downturns, especially as it relates to cyclical markets such as building and construction, automotive and industrial. In addition, with 52.0% and 49.0% of our Color, Additives and Inks and Specialty Engineered Materials segments' sales outside the United States, we experience volatility related to foreign currency fluctuations, most significantly the Euro. Increasing profitability during periods of raw material price volatility is another challenge. Further, we strive to capitalize on the opportunity to accelerate development of products that meet a growing body of environmental laws and regulations such as lead and phthalate restrictions included in the Restrictions on the Use of Certain Hazardous Substances and the Consumer Product Safety Information Act of 2008.

## **Strategy and Key Trends**

To address these challenges and achieve our vision, we have implemented a strategy with four core components: specialization, globalization, operational excellence and commercial excellence. Specialization differentiates us through products, services, technology, and solutions that add value. Globalization allows us to service our customers with consistency wherever their operations might be around the world. Operational excellence empowers us to respond to the voice of the customer while focusing on continuous improvement. Commercial excellence enables us to deliver value to customers by supporting their growth and profitability with superior customer service.

As part of our Platinum Vision for 2020, we have established margin improvement targets for all businesses. In the short term, we will maintain our focus on sales growth with expanding margins, with a goal of offsetting weaker foreign currencies and raw material volatility. Longer term, we will continue to focus on accelerating the launch of new products and collaborating with our customers to develop new and unique solutions for their benefit. Capital expenditures will be focused primarily to support sales growth, our continued investment in recent acquisitions, and other strategic investments. We also continue to consider acquisitions and other synergy opportunities that complement our core platforms. These actions will ensure that we continue to invest in capabilities that advance the pace of our transformation and continue to support growth in key markets and product offerings.

We will continue our enterprise-wide Lean Six Sigma program directed at improving margin, profitability and cash flow by applying proven management techniques and strategies to key areas of the business, such as pricing, supply chain and operations management, productivity and quality. Long-term trends that currently provide opportunities to leverage our strategy include improving health and wellness, protecting the environment, globalizing and localizing and increasing energy efficiency. Examples of how our strategy supports these trends can be found in numerous initiatives: active participation in the medical device market, leveraging our global footprint to deliver consistent solutions globally, lightweighting and metal replacement and development of solutions that respond to ever-changing market needs by offering alternatives to traditional materials.

## **Recent Developments**

On December 9, 2015, the Company completed the acquisition of specialty color concentrates of Magenta, a leading innovative developer in the global fiber industry, for \$18.3 million in cash, net of cash acquired. The results of Magenta since the date of acquisition were not material.

On January 29, 2016, the Company completed the acquisition of certain technologies and assets from Kraton Performance Polymers, Inc (Kraton), to expand its global footprint and expertise in the thermoplastic elastomer (TPE) innovation and design, for \$72.0 million in cash.

## **Highlights and Executive Summary**

A summary of PolyOne's sales, operating income, income from continuing operations net of income taxes, net income from continuing operations attributable to PolyOne common shareholders, liquidity and total debt is included in the following table:

<b>(In millions)</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Sales	\$3,377.6	\$3,835.5	\$3,771.2
Operating income	250.9	155.1	231.5
Net income from continuing operations	144.7	77.2	92.9
Net income from continuing operations attributable to PolyOne common shareholders	144.6	78.0	94.0
Liquidity	\$ 621.7	\$ 475.0	\$ 650.9
Long-term debt	\$1,128.0	\$ 948.9	\$ 961.1

## Results of Operations

(Dollars in millions, except per share data)	2015	2014	2013	Variances — Favorable (Unfavorable)			
				2015 versus 2014		2014 versus 2013	
				Change	% Change	Change	% Change
Sales	\$3,377.6	\$3,835.5	\$3,771.2	\$(457.9)	(11.9)%	\$ 64.3	1.7 %
Cost of sales	2,696.1	3,127.6	3,109.0	431.5	13.8 %	(18.6)	(0.6)%
Gross margin	681.5	707.9	662.2	(26.4)	(3.7)%	45.7	6.9 %
Selling and administrative expense	430.6	552.8	457.6	122.2	22.1 %	(95.2)	(20.8)%
Income related to previously owned equity affiliates	—	—	26.9	—	— %	(26.9)	(100.0)%
Operating income	250.9	155.1	231.5	95.8	61.8 %	(76.4)	(33.0)%
Interest expense, net	(64.1)	(62.2)	(63.5)	(1.9)	(3.1)%	1.3	2.0 %
Debt extinguishment costs	(16.4)	—	(15.8)	(16.4)	(100.0)%	15.8	100.0 %
Other expense, net	(2.7)	(4.5)	(1.2)	1.8	40.0 %	(3.3)	(275.0)%
Income from continuing operations, before income taxes	167.7	88.4	151.0	79.3	89.7 %	(62.6)	(41.5)%
Income tax expense	(23.0)	(11.2)	(58.1)	(11.8)	(105.4)%	46.9	80.7 %
Net income from continuing operations	\$ 144.7	\$ 77.2	\$ 92.9	\$ 67.5	87.4 %	\$ (15.7)	(16.9)%
Income from discontinued operations, net of income taxes	—	1.2	149.8	(1.2)	(100.0)%	(148.6)	(99.2)%
Net income	144.7	78.4	\$ 242.7	66.3	84.6 %	(164.3)	(67.7)%
Net (income) loss attributable to noncontrolling interests	(0.1)	0.8	1.1	(0.9)	(112.5)%	(0.3)	(27.3)%
Net income attributable to PolyOne common shareholders	\$ 144.6	\$ 79.2	\$ 243.8	\$ 65.4	82.6 %	\$(164.6)	(67.5)%
Earnings per share attributable to PolyOne common shareholders—basic:							
Continuing operations	\$ 1.65	\$ 0.85	\$ 0.98				
Discontinued operations	—	0.01	1.57				
Total	\$ 1.65	\$ 0.86	\$ 2.55				
Earnings per share attributable to PolyOne common shareholders—diluted:							
Continuing operations	\$ 1.63	\$ 0.83	\$ 0.97				
Discontinued operations	—	0.02	1.56				
Total	\$ 1.63	\$ 0.85	\$ 2.53				

### Sales

Sales decreased \$457.9 million, or 11.9%, in 2015 compared to 2014. Sales decreased 6.0% as lower volume associated with the ongoing integration of the legacy Sparteck businesses more than offset new business gains in smaller, niche specialty applications. Sales further declined 2.3% as a result of unfavorable foreign exchange rates and 4.5% due to declining hydrocarbon based raw material costs that led to reduced overall average selling prices, particularly for the Performance Products and Solutions and PolyOne Distribution segments. Partially offsetting these items was the acquisition of Accella, which increased sales 0.9%.

Sales increased \$64.3 million, or 1.7%, in 2014 compared to 2013. The acquisition of Sparteck increased sales 5.2%, while improved mix within our Color, Additives and Inks and Specialty

Engineered Materials segments increased sales 3.7%. Partially offsetting these increases were declines of 7.0% primarily a result of softening demand in Europe and the wire and cable end market along with the exit of certain product lines in Brazil.

#### ***Cost of sales***

As a percent of sales, cost of sales decreased from 81.5% in 2014 to 79.8% in 2015. This is primarily a result of improved mix within the Color, Additives and Inks and Specialty Engineered Materials specialty segments and \$27.0 million in lower restructuring charges in 2015.

As a percent of sales, cost of sales decreased from 82.4% in 2013 to 81.5% in 2014 primarily due to improved mix within our specialty platform segments and the exiting of certain product lines in Brazil and Spartech.

#### ***Selling and administrative expense***

These costs include selling, technology, administrative functions, corporate and general expenses. Selling and administrative expense in 2015 decreased \$122.2 million, primarily related to lower restructuring charges of \$25.2 million, \$32.4 million as a result of reduced compensation costs, a \$16.6 million reduction due to foreign currency, primarily driven by the weaker Euro, and a \$43.9 million reduction in our pension mark-to-market adjustment. The 2015 adjustment was a result of actual asset returns that were lower than our assumed returns partially offset by the impact of increased discount rates. See Note 12, *Employee Benefit Plans*, for further discussion on our mark-to-market adjustment. The remaining decrease is primarily due to an improved cost structure as a result of restructuring actions.

Selling and administrative expense in 2014 increased \$95.2 million, primarily related to increased restructuring costs of \$11.4 million and a \$96.9 million unfavorable difference in the pension mark-to-market adjustment. In 2014, we recognized a pension charge of \$54.5 million compared to a pension gain of \$42.4 million in 2013. The 2014 mark-to-market adjustment was driven primarily by decreased discount rates and a change in our mortality assumptions. These increases more than offset decreased discretionary spending.

#### ***Income Related to Previously Owned Equity Affiliates***

Effective February 28, 2011, we sold our 50% equity investment in SunBelt. During 2013, we recognized a gain of \$26.9 million related to the final earn-out associated with the sale.

#### ***Interest expense, net***

Interest expense, net increased \$1.9 million in 2015 compared to 2014 due to increased borrowings on our revolving credit facility during 2015 as compared to 2014.

Interest expense, net decreased \$1.3 million in 2014 compared to 2013, primarily due to the amortization of the Spartech bridge loan commitment fees of \$1.9 million, which impacted 2013.

#### ***Debt extinguishment costs***

Debt extinguishment costs of \$16.4 million for 2015 includes \$13.4 of premium and consent payments and \$3.0 million associated with the write-off of unamortized deferred financing costs due to the early repurchase of the remaining \$316.6 million aggregate principal of our 7.375% senior notes due 2020.

Debt extinguishment costs of \$15.8 million for 2013 includes \$5.2 million related to the repurchase of \$43.4 million aggregate principal amount of our 7.375% senior notes due 2020 and \$1.3 million aggregate principal amount of our 7.50% debentures due 2015. Debt extinguishment costs for 2013 also includes \$10.6 million related to the repayment of the outstanding principal amount of \$297.0 million under our senior secured term loan.

## **Income taxes**

The Company is subject to taxation in the U.S. and numerous foreign jurisdictions. In determining the effective income tax rate, the Company analyzes various factors, including annual earnings, the laws of taxing jurisdictions in which the earnings will be generated, the impact of state and local income taxes, the ability to use tax credits, net operating loss carryforwards, and available tax planning alternatives. Discrete items, including the effect of changes in tax laws, statutory tax rates, and valuation allowances or other non-recurring tax adjustments are reflected in the period in which they occur as an addition to, or reduction from, the income tax provision.

A reconciliation of the U.S. federal statutory tax rate to the consolidated effective income tax rate along with a description of significant reconciling items is included below.

	<u>2015</u>	<u>2014</u>	<u>2013</u>
Income tax expense at 35%	35.0%	35.0%	35.0%
Amended prior period tax returns	(18.3)	(2.3)	—
Foreign tax rate differential	(5.0)	(5.7)	(3.3)
State and local tax, net	2.7	2.8	2.6
Domestic production activities deduction	(2.0)	(2.5)	(1.0)
Permanent tax differences	1.8	(2.1)	4.9
U.S. credit for research activities	(0.7)	(1.2)	(1.4)
Tax benefits on certain foreign investments	(0.7)	(17.0)	—
Uncertain tax positions	0.6	1.0	(0.3)
Changes in valuation allowances	0.3	7.8	2.0
Settlements	—	(3.1)	—
Effective income tax rate	<u>13.7%</u>	<u>12.7%</u>	<u>38.5%</u>

The effective tax rates for all periods differed from the U.S. federal statutory tax rate as a result of permanent items, state and local income taxes and foreign tax rates differences. Permanent items primarily consist of income or expense not taxable or deductible. Significant or unusual items impacting the effective income tax rate are described below.

### *2015 Significant items*

Amending U.S. federal income tax returns for 2004 through 2012 to use foreign tax credits decreased the effective tax rate by 18.3% (\$30.7 million).

Uncertain tax positions increased the effective tax rate by 0.6% (\$1.0 million). The reversal of an uncertain tax position due to the expiration of the statute of limitations decreased the effective tax rate by 5.9% (\$9.9 million). A foreign court ruling, which settled an uncertain position taken in a prior year, increased the effective tax rate by 4.7% (\$7.9 million). Other unfavorable uncertain tax positions more than offset the net decrease in the effective tax rate of these two items.

### *2014 Significant items*

Tax benefits on certain foreign investments decreased the effective tax rate by 17.0% (\$15.0 million) related to the write-off of our investment in certain Brazil subsidiaries for tax purposes and operating losses primarily as a result of restructuring actions to close certain Brazil facilities discussed in Note 4, *Employee Separation and Restructuring Costs*.

Permanent tax differences decreased the effective tax rate by 2.1% (\$1.9 million) primarily related to foreign tax law changes and the utilization of foreign tax credits.

Changes in valuation allowances increased the effective tax rate by 7.8% (\$6.9 million) primarily related to certain Brazilian subsidiaries as a result of cumulative operating losses.

### *2013 Significant items*

Permanent tax differences increased the effective tax rate by 4.9% (\$7.4 million) primarily related to foreign tax law changes and the tax effect of statutory foreign exchange gains.

The U.S. credit for research activities benefit decreased the effective tax rate by 1.4% (\$2.1 million), which included the benefit of two years of the U.S. research and experimentation tax credit due to the extension of the credit in the American Taxpayer Relief Act of 2012 (the Act) as signed into law in January 2013. The Act extended certain tax benefits retroactively to January 1, 2012.

### **Segment Information**

Operating income is the primary measure that is reported to our chief operating decision maker for purposes of making decisions about allocating resources to the segments and assessing their performance. Operating income at the segment level does not include: corporate general and administrative costs that are not allocated to segments; intersegment sales and profit eliminations; charges related to specific strategic initiatives, such as the consolidation of operations; restructuring activities, including employee separation costs resulting from personnel reduction programs, plant closure and phase-in costs; costs incurred directly in relation to acquisitions or divestitures; integration costs; executive separation agreements; share-based compensation costs; environmental remediation costs and other liabilities for facilities no longer owned or closed in prior years; gains and losses on the divestiture of joint ventures and equity investments; actuarial gains and losses associated with our pension and post-retirement benefit plans; and certain other items that are not included in the measure of segment profit or loss that is reported to and reviewed by our chief operating decision maker. These costs are included in *Corporate and eliminations*.

PolyOne has five reportable segments: (1) Color, Additives and Inks; (2) Specialty Engineered Materials; (3) Designed Structures and Solutions; (4) Performance Products and Solutions; and (5) PolyOne Distribution.

Our segments are further discussed in Note 16, *Segment Information*, to the accompanying consolidated financial statements.

**Sales and Operating Income — 2015 compared with 2014 and 2014 compared with 2013**

(Dollars in millions)	2015	2014	2013	2015 versus 2014		2014 versus 2013	
				Change	% Change	Change	% Change
<b>Sales:</b>							
Color, Additives and Inks	810.7	850.8	852.3	(40.1)	(4.7)%	(1.5)	(0.2)%
Specialty Engineered Materials	542.8	598.3	615.5	(55.5)	(9.3)%	(17.2)	(2.8)%
Designed Structures and Solutions	453.5	617.5	597.4	(164.0)	(26.6)%	20.1	3.4%
Performance Products and Solutions	694.1	816.6	773.2	(122.5)	(15.0)%	43.4	5.6%
PolyOne Distribution	1,034.1	1,114.4	1,075.2	(80.3)	(7.2)%	39.2	3.6%
Corporate and eliminations	(157.6)	(162.1)	(142.4)	4.5	2.8%	(19.7)	(13.8)%
<b>Sales</b>	<b>\$3,377.6</b>	<b>\$3,835.5</b>	<b>\$3,771.2</b>	<b>\$(457.9)</b>	<b>(11.9)%</b>	<b>\$ 64.3</b>	<b>1.7%</b>
<b>Operating income:</b>							
Color, Additives and Inks	135.4	124.9	104.0	10.5	8.4%	20.9	20.1%
Specialty Engineered Materials	79.6	72.4	57.2	7.2	9.9%	15.2	26.6%
Designed Structures and Solutions	13.8	45.1	33.4	(31.3)	(69.4)%	11.7	35.0%
Performance Products and Solutions	57.4	63.1	56.0	(5.7)	(9.0)%	7.1	12.7%
PolyOne Distribution	68.0	68.2	63.3	(0.2)	(0.3)%	4.9	7.7%
Corporate and eliminations	(103.3)	(218.6)	(82.4)	115.3	52.7%	(136.2)	(165.3)%
<b>Operating income</b>	<b>\$ 250.9</b>	<b>\$ 155.1</b>	<b>\$ 231.5</b>	<b>\$ 95.8</b>	<b>61.8%</b>	<b>\$ (76.4)</b>	<b>(33.0)%</b>
<b>Operating income as a percentage of sales:</b>							
Color, Additives and Inks	16.7%	14.7%	12.2%	2.0% points		2.5% points	
Specialty Engineered Materials	14.7%	12.1%	9.3%	2.6% points		2.8% points	
Designed Structures and Solutions	3.0%	7.3%	5.6%	(4.3)% points		1.7% points	
Performance Products and Solutions	8.3%	7.7%	7.2%	0.6% points		0.5% points	
PolyOne Distribution	6.6%	6.1%	5.9%	0.5% points		0.2% points	
<b>Total</b>	<b>7.4%</b>	<b>4.0%</b>	<b>6.1%</b>	<b>3.4% points</b>		<b>(2.1)% points</b>	

**Color, Additives and Inks**

Sales decreased \$40.1 million, or 4.7%, in 2015 compared to 2014 primarily due to unfavorable foreign exchange rate impact of 6.7% and 2.3% due to lower volume from the integration of the legacy Spartech business offsetting smaller, specialty niche application wins. Partially offsetting these decreases were sales increases of 4.1% due to the Accella acquisition.

Operating income increased \$10.5 million in 2015 compared to 2014. This increase was driven primarily by improved mix of \$14.6 million, \$3.0 million due to the Accella acquisition and \$2.7 million as a result of an improved cost structure primarily due to restructuring actions. Restructuring savings were largely a result of the closure of a manufacturing plant in Europe and the integration of Spartech. Partially offsetting these increases was an unfavorable foreign exchange rate impact of \$8.9 million.

Sales decreased \$1.5 million, or 0.2%, in 2014 compared to 2013. Mix improvement of 6.2% and an increase of 2.0% due to the inclusion of Spartech results for a full year nearly offset lower volumes of 8.0% that were primarily a result of weaker demand conditions in Europe.

Operating income increased \$20.9 million in 2014 compared to 2013. This increase was driven primarily by improved mix of \$9.7 million, \$6.4 million as a result of general and administrative spending reductions and benefits from the restructuring actions noted above and \$2.8 million related to the acquisitions of Accella and Spartech.

The cost savings achieved from the noted restructuring actions above are in-line with our expectations. We do not expect further benefits related to these actions to have a material impact to the Color, Additives and Inks segment going forward.

### **Specialty Engineered Materials**

Sales decreased \$55.5 million, or 9.3%, in 2015 compared to 2014 primarily due to an unfavorable foreign exchange rate impact of 5.1% and mix of 1.8%. Further reducing sales by 2.2% was lower volume as a result of exiting certain business in Brazil and legacy Spartech products, which offset gains in specialty niche applications.

Operating income increased \$7.2 million in 2015 compared to 2014. This increase was driven by favorable mix of \$6.1 million and \$3.6 million of benefits realized from the closure of two manufacturing facilities in Brazil. See further discussion of this restructuring action in Note 4, *Employee Separation and Restructuring Costs*, to the accompanying financial statements. Partially offsetting these increases was an unfavorable foreign exchange rate impact of \$2.6 million.

Sales decreased \$17.2 million, or 2.8%, in 2014 compared to 2013. Improved mix resulted in a 4.8% increase to sales. These increases were more than offset by volume decreases of 7.8% primarily due to exiting certain product lines in Brazil.

Operating income increased \$15.2 million in 2014 compared to 2013. This increase was primarily driven by favorable mix of \$10.1 million, \$2.9 million of benefits realized from the 2013 Spartech realignment actions and \$2.1 million of benefits realized from the improved cost structure as a result of the Brazil restructuring actions. See further discussion of these restructuring actions in Note 4, *Employee Separation and Restructuring Costs*.

Total cost savings achieved for the Spartech realignment and Brazil restructuring actions are in-line with our expectations. We do not expect further benefits related to these actions to have a material impact to the Specialty Engineered Materials segment going forward.

### **Designed Structures and Solutions**

Sales decreased \$164.0 million, or 26.6%, in 2015 compared to 2014. 13.7% was a result of lower volume, while the remaining decline is associated with lower selling prices due to declining hydrocarbon raw material costs.

Operating income decreased \$31.3 million in 2015 compared to 2014. This decline was primarily due to lower sales impacting operating income by \$48.5 million. This was partially offset by \$7.3 million in benefits realized from the 2013 Spartech manufacturing realignment actions and \$7.5 million in lower compensation costs and discretionary spending.

In 2015, PolyOne determined it would close two manufacturing facilities within the Designed Structures and Solutions segment to right size operations as a result of declining results and near term outlook. We expect annual cash savings, beginning primarily in the second half of 2016, of approximately \$5.0 million as a result of these actions. See further discussion of this restructuring action in Note 4, *Employee Separation and Restructuring Costs*.

Sales increased \$20.1 million, or 3.4%, in 2014 compared to 2013. Sales increased 22.1% as a result of the inclusion of Spartech results for the full year in 2014 and 6.5% due to improved mix. Partially offsetting these increases was a 25.0% volume decline resulting from exiting certain products.

Operating income increased \$11.7 million in 2014 compared to 2013. This increase was driven primarily by improved mix of \$19.8 million, benefits of the 2013 Spartech realignment actions of \$7.7

million, \$7.6 million in lower compensation costs and discretionary spending and \$9.7 million related to the inclusion of Spartech results for the full year of 2014. Partially offsetting these increases were lower volumes as a result of exiting certain products of \$35.0 million.

### **Performance Products and Solutions**

Sales decreased \$122.5 million, or 15.0%, in 2015 compared to 2014. Sales declined 10.8% as a result of lower volume related to legacy Spartech business along with customer destocking in the first quarter of 2015. The remaining decrease in sales of 4.2% is a result of declining hydrocarbon based raw material costs that led to reduced overall average selling prices.

Operating income decreased \$5.7 million in 2015 compared to 2014. Lower volume related to legacy Spartech reduced operating income by \$13.2 million. Benefits realized of \$6.3 million related to the 2013 Spartech restructuring actions partially offset this decrease.

Sales increased \$43.4 million, or 5.6%, in 2014 compared to 2013. Sales increased 5.5% as a result of the acquisition of Spartech and 2.1% due to volume increases primarily within the industrial and transportation end markets. Unfavorable mix as a result of a higher volume of contract manufacturing sales partially offset these increases.

Operating income increased \$7.1 million in 2014 compared to 2013. The increase was primarily due to improved volume as a result of the Spartech acquisition of \$4.4 million, while the remaining improvement was a result of the benefits realized from the 2013 Spartech realignment actions.

The cost savings achieved from the restructuring actions noted above are in-line with our expectations. We do not expect further benefits related to these actions to have a material impact to the Performance Products and Solutions segment going forward.

### **PolyOne Distribution**

Sales decreased \$80.3 million, or 7.2%, in 2015 compared to 2014. Sales were reduced by 7.6% due to declining hydrocarbon based raw material costs that led to lower overall average selling prices. Higher volume partially offset this decrease.

Operating income decreased \$0.2 million in 2015 compared to 2014 as a result of higher seller and administrative costs resulting from an investment in commercial resources.

Sales increased \$39.2 million, or 3.6%, in 2014 compared to 2013. An increase of 3.3% was primarily driven by increased raw material costs that led to higher overall average selling prices. The remaining increase in sales was attributable to volume growth.

Operating income increased \$4.9 million in 2014 compared to 2013 primarily due to increased sales and slightly lower selling and administrative expenses.

### **Corporate and Eliminations**

Corporate and eliminations decreased \$115.3 million in 2015 compared to 2014. This decrease was largely due to \$52.2 million of lower restructuring charges primarily associated with our 2013 and 2014 actions that have been completed or are substantially complete in 2015 and a \$44.9 lower mark-to-market adjustment in 2015 as compared to 2014. The 2015 adjustment was a result of actual asset returns that were lower than our assumed returns partially offset by the impact of increased discount rates. See Note 12, *Employee Benefit Plans*, for further discussion on our mark-to-market adjustment. The remaining decrease was primarily due to lower compensation costs.

We expect to incur approximately \$10.0 million of restructuring charges associated with 2015 actions in the first half of 2016. Approximately \$3.0 million of these costs will be non-cash charges.

Corporate and eliminations increased \$136.2 million in 2014 as compared to 2013. This increase was primarily a result of the recognition of a pension charge of \$51.5 million in 2014 compared to a pension gain of \$55.2 million in 2013. The increase was driven primarily by decreased discount rates and a

change in our mortality assumptions which unfavorably impacted the mark-to-market adjustment in 2014. Higher restructuring charges of \$42.1 million were related to the Spartech restructuring actions and the closure of two manufacturing facilities in Brazil in 2014. Included in 2013 was a gain of \$26.9 million related to the third and final earn-out related to our sale of a 50% equity interest in SunBelt to Olin Corporation (Olin). These increases were partially offset by lower environmental remediation costs, net of insurance recoveries, of \$31.1 million. See Note 13, *Commitments and Contingencies*, for further discussion on our environmental matters.

### Liquidity and Capital Resources

Our objective is to finance our business through operating cash flow and an appropriate mix of debt and equity. By laddering the maturity structure, we avoid concentrations of debt maturities, reducing liquidity risk. We may from time to time seek to retire or purchase our outstanding debt with cash and/or exchanges for equity securities, in open market purchases, privately negotiated transactions or otherwise. We may also seek to repurchase our outstanding common shares. Such repurchases, if any, will depend on prevailing market conditions, our liquidity requirements, contractual restrictions and other factors. The amounts involved have been and may continue to be material.

The following table summarizes our liquidity as of December 31, 2015:

<b>(In millions)</b>	
Cash and cash equivalents	\$279.8
Revolving credit availability	341.9
Liquidity	<u>\$621.7</u>

As of December 31, 2015, 70% of the Company's cash and cash equivalents resided outside the United States. Repatriation of these funds could result in potential foreign and domestic taxes. To the extent foreign earnings previously treated as indefinitely reinvested were to be repatriated, the potential U.S. tax liability may be reduced by any foreign income taxes paid on these earnings. However, based on the Company's policy of indefinite reinvestment, it is not practicable to determine the U.S. federal income tax liability, if any, due to the complexities associated with this hypothetical calculation and the Company's indefinite reinvestment policy. As of December 31, 2015, the non-U.S. subsidiaries have a cumulative unremitted foreign earnings income position of \$293.5 million, for which no deferred tax liability has been provided.

Based on current projections, we believe that we will be able to continue to manage and control working capital, discretionary spending and capital expenditures and that cash provided by operating activities, along with available borrowing capacity under our revolving credit facilities, will allow us to maintain adequate levels of available capital to fund our operations, meet debt service obligations, continue paying dividends and repurchase outstanding common shares in accordance with our board authorization.

Expected sources of cash in 2016 include cash from operations and available liquidity under our revolving credit facility, if needed. Expected uses of cash in 2016 include interest payments, cash taxes, contributions to our pension plans, dividend payments, share repurchases, environmental remediation costs, restructuring payments and capital expenditures. Capital expenditures are currently estimated to be \$85.0 to \$90.0 million in 2016, primarily to support sales growth, our continued investment in recent acquisitions and other strategic investments.

## Cash Flows

The following summarizes our cash flows from operating, investing and financing activities.

(In millions)	2015	2014	2013
<b>Cash provided by (used by):</b>			
Operating Activities	\$ 227.2	\$ 208.4	\$109.0
Investing Activities	(106.5)	(111.8)	(60.1)
Financing Activities	(70.4)	(218.4)	104.8
Effect of exchange rate on cash	(9.1)	(4.8)	1.5
<b>Net increase (decrease) in cash and cash equivalents</b>	<u>\$ 41.2</u>	<u>\$(126.6)</u>	<u>\$155.2</u>

### *Operating activities*

In 2015, net cash provided by operating activities was \$227.2 million as compared to \$208.4 million in 2014. The increase in net cash provided by operating activities of \$18.8 million is primarily driven by higher earnings and a decrease in working capital of \$18.1 million. Partially offsetting these increases were higher payroll payments of \$12.3 million as a result of payment timing and an increase in pension contributions of \$5.4 million.

Working capital as a percentage of sales, which we define as the average thirteen months of accounts receivable, plus inventory, less accounts payable, divided by full year sales, improved to 9.7% at December 31, 2015 from 9.9% at December 31, 2014. Days sales outstanding as of December 31, 2015 and December 31, 2014 were 45.4 and 46.0, respectively.

In 2014, net cash provided by operating activities was \$208.4 million as compared to \$109.0 million in 2013. The increase in net cash provided by operating activities of \$99.4 million is primarily driven by lower tax payments of \$51.6 million. 2013 included tax payments primarily associated with the gain on sale of the Resin Business, lower pension and post-retirement health care benefit plan payments of \$49.5 million and improved working capital.

### *Investing Activities*

Net cash used by investing activities during 2015 of \$106.5 million reflects capital expenditures of \$91.2 million and the acquisition of Magenta for \$18.3 million, partially offset by the proceeds from the sale of assets of \$3.0 million.

Net cash used by investing activities during 2014 of \$111.8 million primarily reflects capital expenditures of \$92.8 million and the acquisition of Accella for \$47.2 million. This usage was partially offset by the third and final earn-out payment from the 2011 sale of our equity investment in SunBelt of \$26.8 million and proceeds from the sale of other assets of \$1.4 million.

Net cash used by investing activities during 2013 of \$60.1 million primarily reflects our acquisition of Spartech for \$258.8 million, net of cash acquired, and capital expenditures of \$76.4 million. These cash outflows were partially offset by cash proceeds received of \$275.7 million primarily related to the sale of our Resin Business for \$250.0 million and the \$23.2 million payment for year two of the three year earn-out from the 2011 sale of our equity investment in SunBelt.

### *Financing Activities*

Net cash used by financing activities in 2015 primarily reflects repayment of long-term debt totaling \$365.3 million, a \$45.5 million net payment under existing credit facilities, repurchases of \$156.1 million of our outstanding common shares and cash dividends paid of \$35.7 million. Partially offsetting these cash outflows was \$547.3 million of proceeds from the new senior secured term loan.

Net cash used in financing activities in 2014 reflects repurchases of \$233.2 million of our outstanding common shares, cash dividends paid of \$29.9 million and the repayment of long-term debt of \$8.0

million. These cash outflows more than offset the tax benefit of \$6.9 million related to the exercise of employee equity awards and a \$45.8 million net draw under existing credit facilities.

Net cash used in financing activities in 2013 reflects repayment of our long-term debt of \$343.3 million, debt financing costs of \$13.0 million, premium on early extinguishment of long-term debt of \$4.6 million, repurchases of \$131.6 million of our outstanding common shares and dividend payments of \$21.5 million. These cash uses were more than offset by proceeds received from the issuance of our 5.25% senior notes due 2023 in the aggregate principal amount of \$600.0 million, net proceeds from borrowings under our credit facilities of \$11.5 million and income tax benefits of \$7.3 million related to the exercise of equity awards.

## Total Debt

The following table summarizes debt as presented at December 31, 2015 and 2014.

(In millions)	December 31, 2015	December 31, 2014
7.500% debentures due 2015	\$ —	\$ 48.6
Revolving credit facility due 2018	—	45.0
7.375% senior notes due 2020	—	313.0
Senior term loan due 2022	541.4	—
5.250% senior notes due 2023	591.7	590.5
Other debt	13.5	13.5
Total debt	\$1,146.6	\$1,010.6
Less short-term and current portion of long-term debt	18.6	61.7
Long-term debt	<u>\$1,128.0</u>	<u>\$ 948.9</u>

On November 12, 2015, PolyOne entered into a senior secured term loan having an aggregate principal amount of \$550.0 million. Net proceeds of \$547.3 million reflected a \$2.7 million issuance discount. \$5.5 million is payable annually while the remaining balance matures on November 12, 2022. The interest rate associated with the term loan is 300 basis points plus the greater of (i) the 1-, 2-, 3- or 6-month LIBOR, at the Company's discretion, or (ii) 75 basis points. The proceeds from the term loan were used to repay in full \$316.6 million aggregate principal amount of our 7.375% senior notes due 2020, repay in full \$48.7 million aggregate principal amount of our 7.50% debentures due 2015 and repay \$106.6 million of the outstanding balance on our revolving credit facility. We recognized \$16.4 million of debt extinguishment costs within *Debt extinguishment costs* in our Consolidated Statements of Income in connection with these repurchases.

The Company maintains a revolving credit facility, which matures on March 1, 2018, with a maximum borrowing facility size of \$400.0 million, subject to a borrowing base with advances against certain U.S. and Canadian accounts receivable, inventory and other assets as specified in the agreement. We have the option to increase the availability under the facility to \$450.0 million, subject to meeting certain requirements and obtaining commitments for such increase. The revolving credit facility has a U.S. and a Canadian line of credit. Currently there are no borrowings on the U.S. or Canadian portion of the facility. Advances under the U.S. portion of our revolving credit facility bear interest, at the Company's option, at a Base Rate or a LIBOR Rate plus an applicable margin. The Base Rate is a fluctuating rate equal to the greater of (i) the Federal Funds Rate plus one-half percent, (ii) the prevailing LIBOR Rate plus one percent, and (iii) the prevailing Prime Rate. The applicable margins vary based on the Company's daily average excess availability during the previous quarter. The weighted average annual interest rate under this facility for the year ended December 31, 2015 and 2014 were 2.46% and 2.84%, respectively. As of December 31, 2015, we had no borrowings under our revolving credit facility, which had availability of \$338.7 million. Borrowings under this facility as of December 31, 2014 were \$45.0 million.

The agreements governing our revolving credit facility and our secured term loan, and the indentures and credit agreements governing other debt, contain a number of customary restrictive covenants that, among other things, limit our ability to: consummate asset sales, incur additional debt or liens, consolidate or merge with any entity or transfer or sell all or substantially all of our assets, pay dividends or make certain other restricted payments, make investments, enter into transactions with affiliates, create dividend or other payment restrictions with respect to subsidiaries, make capital investments and alter the business we conduct. In addition, these agreements require us to comply with specific financial tests, under which we are required to achieve certain or specific financial and operating results. As of December 31, 2015, we were in compliance with all covenants.

The Company maintains a credit line with Saudi Hollandi Bank for \$16.0 million. The credit line has an interest rate equal to the Saudi Arabia Interbank Offered Rate plus a fixed rate of 0.85% and is subject to annual renewal. The credit line is being used to fund capital expenditures related to the manufacturing facility in Jeddah, Saudi Arabia. As of December 31, 2015, letters of credit under the credit line were \$0.2 million and borrowings were \$12.6 million with an interest rate of 1.78%. As of December 31, 2014, letters of credit under the credit line were \$0.2 million and borrowings were \$13.1 million with an interest rate of 1.85%. As of December 31, 2015 and 2014, there was remaining availability on the credit line of \$3.2 million and \$2.7 million, respectively.

For additional information about our debt obligations, see Note 6, *Financing Arrangements*, to the accompanying consolidated financial statements.

#### **Concentrations of Credit Risk**

Financial instruments, including foreign exchange contracts, and trade accounts receivable, subject us to potential credit risk. Concentration of credit risk for trade accounts receivable is limited due to the large number of customers constituting our customer base and their distribution among many industries and geographic locations. We are exposed to credit risk with respect to foreign exchange contracts in the event of non-performance by the counter-parties to these financial instruments. We believe that the risk of incurring material losses related to this credit risk is remote. We do not require collateral to support the financial position of our credit risks.

#### **Guarantee of Indebtedness of Others**

On February 28, 2011, we sold our 50% equity interest in SunBelt to Olin. As a result of the sale, Olin assumed our obligations under our guarantee of senior secured notes issued by SunBelt, which were \$12.2 million as of December 31, 2015. Unless the guarantee is formally assigned to Olin, we remain obligated under the guarantee, although Olin has agreed to indemnify us for amounts that we may be obligated to pay under the guarantee. These notes mature in December 2017.

#### **Letters of Credit**

Our revolving credit facility provides up to \$50.0 million for the issuance of letters of credit, \$11.5 million of which was used at December 31, 2015. These letters of credit are issued by the bank in favor of third parties and are mainly related to insurance claims.

## Contractual Cash Obligations

The following table summarizes our obligations under debt agreements, operating leases, interest obligations, pension and other post-retirement plan obligations and purchase obligations as of December 31, 2015:

(In millions)	Payment Due by Period				
	Total	2016	2017 & 2018	2019 & 2020	Thereafter
Total debt <sup>(1)</sup>	\$1,163.5	\$ 18.6	\$ 11.1	\$ 11.2	\$1,122.6
Operating leases	84.6	21.0	29.4	15.1	19.1
Interest on long-term debt obligations <sup>(2)</sup>	419.4	55.5	113.7	116.9	133.3
Pension and post-retirement obligations <sup>(3)</sup>	74.8	25.8	11.3	11.1	26.6
Purchase obligations <sup>(4)</sup>	15.6	12.7	2.6	0.2	0.1
Total	<u>\$1,757.9</u>	<u>\$133.6</u>	<u>\$168.1</u>	<u>\$154.5</u>	<u>\$1,301.7</u>

(1) Total debt includes both the current and long-term portions of debt.

(2) Represents estimated contractual interest payments for all outstanding debt.

(3) Pension and post-retirement obligations relate to our U.S. and international pension and other post-retirement plans. The expected payments associated with these plans represent an actuarial estimate of future assumed payments based upon retirement and payment patterns. Due to uncertainties regarding the assumptions involved in estimating future required contributions to our pension and non-pension postretirement benefit plans, including: (i) interest rate levels, (ii) the amount and timing of asset returns and (iii) what, if any, changes may occur in pension funding legislation, the estimates in the table may differ materially from actual future payments.

(4) Purchase obligations are primarily comprised of service agreements related to telecommunication, information technology, utilities and other manufacturing plant services and certain capital commitments.

The table excludes the liability for unrecognized income tax benefits, since we cannot predict with reasonable certainty the timing of cash settlements, if any, with the respective taxing authorities. At December 31, 2015, the gross liability for unrecognized income tax benefits, including interest and penalties, totaled \$17.0 million.

## Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements as defined in Item 303(a)(4)(ii) of Regulation S-K other than the SunBelt debt guarantee described previously in the *Guarantee of Indebtedness of Others* section.

## Critical Accounting Policies and Estimates

Significant accounting policies are described more fully in Note 1, *Description of Business and Summary of Significant Accounting Policies*, to the accompanying consolidated financial statements. The preparation of financial statements in conformity with U.S. generally accepted accounting principles (U.S. GAAP) requires us to make estimates and assumptions about future events that affect the amounts reported in our consolidated financial statements and accompanying notes. We base our estimates on historical experience and assumptions that we believe are reasonable considering the related facts and circumstances. The application of these critical accounting policies involves the exercise of judgment and use of assumptions for future uncertainties. Accordingly, actual results could differ significantly from these estimates. We believe that the following discussion addresses our most critical accounting policies, which are those that are the most important to the portrayal of our financial condition and results of operations and require our most difficult, subjective and complex judgments.

Description	Judgments and Uncertainties	Effect if Actual Results Differ from Assumptions
<b>Environmental Liabilities</b>		
<ul style="list-style-type: none"> <li>Based upon our estimates, we have \$119.9 million accrued at December 31, 2015 for probable future environmental expenditures. Any such provision is recognized using the Company's best estimate of the amount of loss incurred, or at the lower end of an estimated range, when a single best estimate is not determinable. In some cases, the Company recovers a portion of the costs relating to these obligations from insurers or other third parties; however, the Company records such amounts only when they are collected.</li> </ul>	<ul style="list-style-type: none"> <li>This accrual represents our best estimate of the remaining probable costs based upon information and technology currently available. Depending upon the results of future testing, the ultimate remediation alternatives undertaken, changes in regulations, new information, newly discovered conditions and other factors, it is reasonably possible that we could incur additional costs in excess of the amount accrued. However, such additional costs, if any, cannot currently be estimated. Our estimate of this liability may be revised as new regulations or technologies are developed or additional information is obtained.</li> </ul>	<ul style="list-style-type: none"> <li>If further developments or resolution of these matters are not consistent with our assumptions and judgments, we may need to recognize a significant adjustment in a future period.</li> <li>As noted in Note 13, <i>Commitments and Contingencies</i>, we recorded a \$47.0 million adjustment in 2013 related to our ongoing remedial investigation and feasibility study (RIFS) at Calvert City. As we progress through certain benchmarks such as completion of the RIFS, issuance of a record of decision and remedial design, additional information will become available that may require an adjustment to our existing reserves.</li> </ul>
<b>Pension and Other Post-retirement Plans</b>		
<ul style="list-style-type: none"> <li>We account for our defined benefit pension plans and other post-retirement plans in accordance with FASB ASC Topic 715, <i>Compensation — Retirement Benefits</i>. We immediately recognize actuarial gains and losses in our operating results in the year in which the gains or losses occur. In 2015, we recognized a \$11.6 million charge as a result of the recognition of these actuarial losses, which unfavorably impacted our statement of income, statement of comprehensive income, and the funded status of our pension plans. This charge was mainly driven by lower than expected asset returns.</li> </ul>	<ul style="list-style-type: none"> <li>Asset returns and interest rates significantly affect the value of future assets and liabilities of our pension and post-retirement plans and therefore the funded status of our plans. It is difficult to predict these factors due to the volatility of market conditions.</li> <li>To develop our discount rate, we consider the yields of high-quality corporate bonds with maturities that correspond to the timing of our benefit obligations, referred to as the bond matching approach.</li> <li>To develop our expected long-term return on plan assets, we consider historical and forward looking long-term asset returns and the expected investment portfolio mix of plan assets. The weighted-average expected long-term rate of return on plan assets was 6.87% for 2015, 6.86% for 2014 and 8.41% for 2013.</li> </ul>	<ul style="list-style-type: none"> <li>The weighted average discount rates used to value our pension liabilities as of December 31, 2015 and 2014 were 4.11% and 3.88%, post-retirement liabilities were 4.12% and 3.75%. As of December 31, 2015, an increase/decrease in the discount rate of 50 basis points, holding all other assumptions constant, would have increased or decreased pre-tax income and the related pension and post-retirement liability by approximately \$26.1 million. An increase/decrease in the discount rate of 50 basis points as of December 31, 2015 would result in a change of approximately \$1.6 million in the 2016 net periodic benefit cost.</li> <li>The expected long-term return on plan assets utilized as of January 1, 2015 and 2014 were 6.87% and 6.86%, respectively. An increase/decrease in our expected long-term return on plan assets of one percent</li> </ul>

Description	Judgments and Uncertainties	Effect if Actual Results Differ from Assumptions
<b>Income Taxes</b>	<ul style="list-style-type: none"> <li>Life expectancy is a significant assumption that impacts our pension and other post-retirement benefits obligation. During 2015, we adopted the MP-2015 mortality improvement scale which was issued by the Society of Actuaries in October 2015.</li> </ul>	<p>would result in a change of approximately \$4.6 million to 2016 net periodic benefit cost.</p>
<ul style="list-style-type: none"> <li>We account for income taxes using the asset and liability method under ASC Topic 740. Under the asset and liability method, deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. In addition, deferred tax assets are also recorded with respect to net operating losses and other tax attribute carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which those temporary differences are expected to be recovered or settled. Valuation allowances are established when realization of the benefit of deferred tax assets is not deemed to be more likely than not. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.</li> </ul>	<ul style="list-style-type: none"> <li>The ultimate recovery of certain of our deferred tax assets is dependent on the amount and timing of taxable income that we will ultimately generate in the future and other factors such as the interpretation of tax laws. This means that significant estimates and judgments are required to determine the extent that valuation allowances should be provided against deferred tax assets. We have provided valuation allowances as of December 31, 2015, aggregating to \$19.3 million against such assets based on our current assessment of future operating results and these other factors. At December 31, 2015, the gross liability for unrecognized income tax benefits, including interest and penalties, totaled \$17.0 million.</li> </ul>	<ul style="list-style-type: none"> <li>Although management believes that the estimates and judgments discussed herein are reasonable, actual results could differ, which could result in income tax expense or benefits that could be material.</li> </ul>
<ul style="list-style-type: none"> <li>We recognize net tax benefits under the recognition and measurement criteria of ASC Topic 740, Income Taxes, which prescribes requirements and other guidance for financial statement recognition and measurement of positions taken or expected to be taken on tax returns. We record interest and penalties related to uncertain tax positions as a component of income tax expense.</li> </ul>		
<b>Goodwill</b>	<ul style="list-style-type: none"> <li>We have identified our reporting units at the operating segment level, or in some cases, one level below the operating segment level. Goodwill is allocated to the reporting units based on the estimated fair value at the date of acquisition.</li> <li>We estimated fair value using the best information available to us, including market information and discounted cash flow projections using the income approach.</li> <li>The income approach requires us to make assumptions and estimates regarding projected economic and market conditions, growth rates, operating margins and cash expenditures. Sensitivity</li> </ul>	<ul style="list-style-type: none"> <li>If actual results are not consistent with our assumptions and estimates, we may be exposed to goodwill impairment charges.</li> <li>Based on our 2015 annual impairment test performed on October 1st, no reporting units were considered at risk of impairment.</li> <li>The fair value of the reporting unit is based on a number of subjective factors including: (a) appropriate consideration of valuation approaches, (b) the consideration of our business outlook for fiscal 2016 and beyond, and (c) discount rates for our estimated cash flows. Declining fourth quarter results along with the near term outlook for the</li> </ul>

Description	Judgments and Uncertainties	Effect if Actual Results Differ from Assumptions
	analyses were performed around these assumptions in order to assess the reasonableness of the assumptions and the resulting estimated fair values.	Custom Engineered Structures (CES) reporting unit, included in the Designed Structures and Solutions segment, resulted in updating the assumptions for the fair value of this reporting unit. As a result, the fair value of the reporting unit exceeded the carrying value by 13% as of December 31, 2015. As such, we concluded that the goodwill assigned to the CES business of \$108.8 million was not impaired, but is at-risk of impairment.

**Indefinite-lived Intangible Assets**

● At December 31, 2015, our Consolidated Balance Sheet reflected \$96.3 million of indefinite lived trade name assets, which includes, \$33.2 million associated with the trade name acquired as part of the acquisition of GLS and \$63.1 million associated with trade names acquired as part of the ColorMatrix acquisition.

● We estimate the fair value of trade names using a “relief from royalty payments” approach. This approach involves two steps: (1) estimating reasonable royalty rate for the trade name and (2) applying this royalty rate to a net sales stream and discounting the resulting cash flows to determine fair value. Fair value is then compared with the carrying value of the trade name.

● If actual results are not consistent with our assumptions and estimates, we may be exposed to impairment charges related to our indefinite lived trade names.

● Based on our 2015 annual impairment test, no trade names were considered at risk.

**Share-Based Compensation**

● We have share-based compensation plans that include non-qualified stock options, incentive stock options, restricted stock units, performance shares and stock appreciation rights (SARs). See Note 15, *Share-Based Compensation*, to the accompanying consolidated financial statements for a complete discussion of our stock-based compensation programs.

● Option-pricing models and generally accepted valuation techniques require management to make assumptions and to apply judgment to determine the fair value of our awards. These assumptions and judgments include estimating the future volatility of our stock price, future forfeiture rates and risk-free rates of return.

● We do not believe there is a reasonable likelihood there will be a material change in the future estimates or assumptions we use to determine share-based compensation expense.

● We determined the fair value of the SARs granted based on a Monte Carlo simulation method.

**Recent and Future Adoption of Accounting Standards**

Information regarding recent and future adoption of accounting standards can be found in Note 1, *Description of Business and Summary of Significant Accounting Policies*, to the consolidated financial statements and is incorporated by reference herein.

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to certain market risks as part of our ongoing business operations, including risks from changes in interest rates on debt obligations and foreign currency exchange rates that could impact our financial condition, results of operations and cash flows. We manage our exposure to these and other market risks through regular operating and financing activities, including the use of derivative financial instruments. We intend to use these derivative financial instruments as risk management tools and not for speculative investment purposes.

*Interest rate exposure* — Interest on our revolving credit facility is based upon a Prime rate or LIBOR, plus a margin. Interest on our new senior term secured loan is based upon a fixed rate of 300 basis points plus the greater of (i) the 1-, 2-, 3- or 6-month LIBOR, at the Company’s discretion, or (ii) 75 basis points. Interest on the credit line with Saudi Hollandi Bank is based upon SAIBOR plus a fixed

rate of 0.85%. There would be no material impact on our interest expense or cash flows from either a 10% increase or decrease in market rates of interest on our outstanding variable rate debt as of December 31, 2015.

*Foreign currency exposure* — We enter into intercompany lending transactions that are denominated in various foreign currencies and are subject to financial exposure from foreign exchange rate movement from the date a loan is recorded to the date it is settled or revalued. To mitigate this risk, we may enter into foreign exchange forward contracts. Gains and losses on these contracts generally offset gains and losses on the assets and liabilities being hedged.

We face translation risks related to the changes in foreign currency exchange rates. Amounts invested in our foreign operations are translated into U.S. dollars at the exchange rates in effect at the balance sheet date. The resulting translation adjustments are recorded as a component of *Accumulated other comprehensive loss* in the Shareholders' equity section of the accompanying Consolidated Balance Sheets. Net sales and expenses in our foreign operations' foreign currencies are translated into varying amounts of U.S. dollars depending upon whether the U.S. dollar weakens or strengthens against other currencies. Therefore, changes in exchange rates may either positively or negatively affect our net sales and expenses from foreign operations as expressed in U.S. dollars.

## **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

### **Index to Financial Statement**

	<u>Page</u>
Management's Report	41
Reports of Independent Registered Public Accounting Firm	42-43
Consolidated Financial Statements:	
Consolidated Statements of Income	44
Consolidated Statements of Comprehensive Income	45
Consolidated Balance Sheets	46
Consolidated Statements of Cash Flows	47
Consolidated Statements of Shareholders' Equity	48
Notes to Consolidated Financial Statements	49-79

## MANAGEMENT'S REPORT

The management of PolyOne Corporation is responsible for preparing the consolidated financial statements and disclosures included in this Annual Report on Form 10-K. The consolidated financial statements and disclosures included in this Annual Report fairly present in all material respects the consolidated financial position, results of operations, shareholders' equity and cash flows of PolyOne Corporation as of and for the year ended December 31, 2015.

Management is responsible for establishing and maintaining disclosure controls and procedures designed to ensure that the information required to be disclosed by the Company is captured and reported in a timely manner. Management has evaluated the design and operation of the Company's disclosure controls and procedures at December 31, 2015 and found them to be effective.

Management is also responsible for establishing and maintaining a system of internal control over financial reporting that is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes policies and procedures that provide reasonable assurance that: PolyOne Corporation's accounting records accurately and fairly reflect the transactions and dispositions of the assets of the Company; unauthorized or improper acquisition, use or disposal of Company assets will be prevented or timely detected; the Company's transactions are properly recorded and reported to permit the preparation of the Company's consolidated financial statements in conformity with generally accepted accounting principles; and the Company's receipts and expenditures are made only in accordance with authorizations of management and the Board of Directors of the Company.

Management has assessed the effectiveness of PolyOne's internal control over financial reporting as of December 31, 2015 and has prepared Management's Annual Report On Internal Control Over Financial Reporting contained on page 80 of this Annual Report, which concludes that as of December 31, 2015, PolyOne's internal control over financial reporting is effective and that no material weaknesses were identified.

/s/ ROBERT M. PATTERSON

Robert M. Patterson  
President and Chief Executive Officer

/s/ BRADLEY C. RICHARDSON

Bradley C. Richardson  
Executive Vice President and Chief Financial Officer

February 12, 2016

## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

### **The Board of Directors and Shareholders of PolyOne Corporation**

We have audited PolyOne Corporation's internal control over financial reporting as of December 31, 2015, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). PolyOne Corporation's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying "Management's Annual Report on Internal Control over Financial Reporting". Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, PolyOne Corporation maintained, in all material respects, effective internal control over financial reporting as of December 31, 2015, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of PolyOne Corporation as of December 31, 2015 and 2014, and the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2015 and our report dated February 12, 2016 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Cleveland, Ohio  
February 12, 2016

## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

### **The Board of Directors and Shareholders of PolyOne Corporation**

We have audited the accompanying consolidated balance sheets of PolyOne Corporation as of December 31, 2015 and 2014, and the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 2015. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of PolyOne Corporation at December 31, 2015 and 2014, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2015, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), PolyOne Corporation's internal control over financial reporting as of December 31, 2015, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated February 12, 2016 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP

Cleveland, Ohio  
February 12, 2016

## Consolidated Statements of Income

(In millions, except per share data)	Year Ended December 31,		
	2015	2014	2013
Sales	\$ 3,377.6	\$ 3,835.5	\$ 3,771.2
Cost of sales	2,696.1	3,127.6	3,109.0
Gross margin	681.5	707.9	662.2
Selling and administrative expense	430.6	552.8	457.6
Income related to previously owned equity affiliates	—	—	26.9
Operating income	250.9	155.1	231.5
Interest expense, net	(64.1)	(62.2)	(63.5)
Debt extinguishment costs	(16.4)	—	(15.8)
Other expense, net	(2.7)	(4.5)	(1.2)
Income from continuing operations, before income taxes	167.7	88.4	151.0
Income tax expense	(23.0)	(11.2)	(58.1)
Net income from continuing operations	144.7	77.2	92.9
Income from discontinued operations, net of income taxes	—	1.2	149.8
Net income	144.7	78.4	242.7
Net (income) loss attributable to noncontrolling interests	(0.1)	0.8	1.1
Net income attributable to PolyOne common shareholders	\$ 144.6	\$ 79.2	\$ 243.8
Earnings per share attributable to PolyOne common shareholders — basic:			
Continuing operations	\$ 1.65	\$ 0.85	\$ 0.98
Discontinued operations	—	0.01	1.57
Total	\$ 1.65	\$ 0.86	\$ 2.55
Earnings per share attributable to PolyOne common shareholders — diluted:			
Continuing operations	\$ 1.63	\$ 0.83	\$ 0.97
Discontinued operations	—	0.02	1.56
Total	\$ 1.63	\$ 0.85	\$ 2.53
Cash dividends declared per common share	\$ 0.42	\$ 0.34	\$ 0.26
Weighted-average number of common shares outstanding:			
Basic	87.8	92.3	95.5
Diluted	88.7	93.5	96.5

The accompanying notes to the consolidated financial statements are an integral part of these statements.

## Consolidated Statements of Comprehensive Income

(In millions)	Year Ended December 31,		
	2015	2014	2013
Net income	\$ 144.7	\$ 78.4	\$ 242.7
Other comprehensive loss:			
Translation adjustments	(29.1)	(27.5)	(3.7)
Unrealized gain on available-for-sale securities	0.1	—	—
Total other comprehensive loss	(29.0)	(27.5)	(3.7)
Total comprehensive income	115.7	50.9	239.0
Comprehensive (income) loss attributable to noncontrolling interests	(0.1)	0.8	1.1
Comprehensive income attributable to PolyOne common shareholders	<u>\$ 115.6</u>	<u>\$ 51.7</u>	<u>\$ 240.1</u>

*The accompanying notes to the consolidated financial statements are an integral part of these statements.*

## Consolidated Balance Sheets

(In millions, except par value per share)	Year Ended December 31,	
	2015	2014
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 279.8	\$ 238.6
Accounts receivable, net	347.0	396.8
Inventories, net	287.0	309.0
Other current assets	47.0	54.0
<b>Total current assets</b>	<b>960.8</b>	<b>998.4</b>
Property, net	583.5	596.7
Goodwill	597.7	590.6
Intangible assets, net	344.6	362.7
Other non-current assets	108.5	117.9
<b>Total assets</b>	<b>\$ 2,595.1</b>	<b>\$ 2,666.3</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Short-term and current portion of long-term debt	\$ 18.6	\$ 61.7
Accounts payable	351.6	365.9
Accrued expenses and other liabilities	127.9	172.9
<b>Total current liabilities</b>	<b>498.1</b>	<b>600.5</b>
Long-term debt	1,128.0	948.9
Pension and other post-retirement benefits	77.5	103.7
Deferred income taxes	33.8	57.7
Other non-current liabilities	152.5	178.3
<b>Total non-current liabilities</b>	<b>1,391.8</b>	<b>1,288.6</b>
<b>SHAREHOLDERS' EQUITY</b>		
Preferred stock, 40.0 shares authorized, no shares issued	—	—
Common Shares, \$0.01 par, 400.0 shares authorized, 122.2 shares issued	1.2	1.2
Additional paid-in capital	1,155.6	1,155.4
Retained earnings	367.1	259.7
Common shares held in treasury, at cost, 36.9 shares in 2015 and 32.9 shares in 2014	(748.4)	(597.7)
Accumulated other comprehensive loss	(71.3)	(42.3)
<b>Total PolyOne shareholders' equity</b>	<b>704.2</b>	<b>776.3</b>
Noncontrolling interest	1.0	0.9
<b>Total equity</b>	<b>705.2</b>	<b>777.2</b>
<b>Total liabilities and equity</b>	<b>\$ 2,595.1</b>	<b>\$ 2,666.3</b>

The accompanying notes to the consolidated financial statements are an integral part of these statements.

## Consolidated Statements of Cash Flows

(In millions)	Year Ended December 31,		
	2015	2014	2013
<b>Operating activities</b>			
Net income	\$ 144.7	\$ 78.4	\$ 242.7
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	98.1	100.8	97.1
Accelerated depreciation and fixed asset charges associated with restructuring activities	17.6	33.0	13.6
Deferred income tax (benefit) expense	(27.4)	(45.2)	12.9
Debt extinguishment costs	16.4	—	15.8
Share-based compensation expense	9.1	14.2	16.5
Gain on sale of business	—	(1.2)	(223.7)
Income related to previously owned equity affiliates	—	—	(26.9)
Changes in assets and liabilities, net of the effect of acquisitions and divestitures:			
Decrease in accounts receivable	42.6	24.4	26.9
Decrease in inventories	21.4	28.4	20.4
Decrease in accounts payable	(8.3)	(15.2)	(16.6)
(Decrease) increase in pension and other post-retirement benefits	(24.6)	30.0	(124.5)
(Decrease) increase in accrued expenses and other assets and liabilities - net	(62.4)	(39.2)	54.8
Net cash provided by operating activities	227.2	208.4	109.0
<b>Investing activities</b>			
Capital expenditures	(91.2)	(92.8)	(76.4)
Business acquisitions, net of cash acquired	(18.3)	(47.2)	(259.4)
Proceeds from sale of businesses and other assets	3.0	28.2	275.7
Net cash used by investing activities	(106.5)	(111.8)	(60.1)
<b>Financing activities</b>			
Repayment of long-term debt	(365.3)	(8.0)	(343.3)
Premium on early extinguishment of long-term debt	(13.4)	—	(4.6)
Net proceeds from long-term debt	547.3	—	600.0
Debt financing costs	(6.0)	—	(13.0)
Borrowing under credit facilities	891.3	168.6	129.0
Repayment under credit facilities	(936.8)	(122.8)	(117.5)
Purchase of common shares for treasury	(156.1)	(233.2)	(131.6)
Exercise of stock awards	4.3	6.9	7.3
Cash dividends paid	(35.7)	(29.9)	(21.5)
Net cash (used) provided by financing activities	(70.4)	(218.4)	104.8
Effect of exchange rate changes on cash	(9.1)	(4.8)	1.5
Increase (decrease) in cash and cash equivalents	41.2	(126.6)	155.2
Cash and cash equivalents at beginning of year	238.6	365.2	210.0
<b>Cash and cash equivalents at end of year</b>	<b>\$ 279.8</b>	<b>\$ 238.6</b>	<b>\$ 365.2</b>

The accompanying notes to the consolidated financial statements are an integral part of these statements.

## Consolidated Statements of Shareholders' Equity

(In millions)	Common Shares		Shareholders' Equity							
	Common Shares	Common Shares Held in Treasury	Common Shares	Additional Paid-in Capital	Retained Earnings (Deficit)	Common Shares Held in Treasury	Accumulated Other Comprehensive Loss	Total PolyOne shareholders' equity	Non-controlling Interests	Total equity
Balance at January 1, 2013	122.2	(32.7)	\$ 1.2	\$ 1,016.1	\$ (13.0)	\$ (364.1)	\$ (11.1)	\$ 629.1	2.3	\$ 631.4
Net income (loss)					243.8			243.8	(1.1)	242.7
Other comprehensive loss							(3.7)	(3.7)		(3.7)
Noncontrolling interest activity									0.5	0.5
Shares issued in connection with acquisitions		10.0		136.6		117.2		253.8		253.8
Cash dividends declared				(5.4)	(19.2)			(24.6)		(24.6)
Repurchase of common shares		(5.0)				(131.6)		(131.6)		(131.6)
Stock-based compensation and exercise of awards		0.6		2.5		7.5		10.0		10.0
Balance at December 31, 2013	122.2	(27.1)	\$ 1.2	\$ 1,149.8	\$ 211.6	\$ (371.0)	\$ (14.8)	\$ 976.8	\$ 1.7	\$ 978.5
Net income (loss)					79.2			79.2	(0.8)	78.4
Other comprehensive loss							(27.5)	(27.5)		(27.5)
Cash dividends declared					(31.1)			(31.1)		(31.1)
Repurchase of common shares		(6.3)				(233.2)		(233.2)		(233.2)
Stock-based compensation and exercise of awards		0.5		5.6		6.5		12.1		12.1
Balance at December 31, 2014	122.2	(32.9)	\$ 1.2	\$ 1,155.4	\$ 259.7	\$ (597.7)	\$ (42.3)	\$ 776.3	\$ 0.9	\$ 777.2
Net income					144.6			144.6	0.1	144.7
Other comprehensive loss							(29.0)	(29.0)		(29.0)
Cash dividends declared					(37.2)			(37.2)		(37.2)
Repurchase of common shares		(4.5)				(156.1)		(156.1)		(156.1)
Stock-based compensation and exercise of awards		0.5		0.2		5.4		5.6		5.6
Balance at December 31, 2015	122.2	(36.9)	\$ 1.2	\$ 1,155.6	\$ 367.1	\$ (748.4)	\$ (71.3)	\$ 704.2	\$ 1.0	\$ 705.2

The accompanying notes to the consolidated financial statements are an integral part of these statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 — DESCRIPTION OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Description of Business

We are a premier provider of specialized polymer materials, services and solutions with operations in specialty polymer formulations, color and additive systems, plastic sheet and packaging solutions, and polymer distribution. We are also a highly specialized developer and manufacturer of performance enhancing additives, liquid colorants, and fluoropolymer and silicone colorants. Headquartered in Avon Lake, Ohio, we have employees at manufacturing sites and distribution facilities in North America, South America, Europe, Asia and Africa. We provide value to our customers through our ability to link our knowledge of polymers and formulation technology with our manufacturing and supply chain to provide value added solutions to designers, assemblers and processors of plastics (our customers). When used in these notes to the consolidated financial statements, the terms “we,” “us,” “our”, “PolyOne” and the “Company” mean PolyOne Corporation and its consolidated subsidiaries.

Our operations are located primarily in North America, South America, Europe and Asia. Our operations are reported in five reportable segments: Color, Additives and Inks; Specialty Engineered Materials; Designed Structures and Solutions; Performance Products and Solutions; and PolyOne Distribution. See Note 16, *Segment Information*, for more information.

#### Accounting Standards Adopted

In April 2015, the Financial Accounting Standards Board (“FASB”) issued Auditing Standards Update 2015-03, “Interest-Imputation of Interest (Subtopic 835-30) — Simplifying the Presentation of Debt Issuance Costs” (ASU 2015-03), which requires unamortized debt issuance costs to be presented as a reduction of the corresponding debt liability rather than a separate asset. The Company adopted ASU 2015-03 during the fourth quarter of 2015 and applied this standard retrospective to 2014. Refer to Note 6, *Financial Arrangements*, for the impact on our Consolidated Balance Sheets.

In August 2015, the FASB issued Auditing Standards Update 2015-15, “Interest-Imputation of Interest (Subtopic 835-30) — Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements” (ASU 2015-15), which added clarification to ASU 2015-03 in allowing debt issuance costs related to line-of-credit arrangements to be presented as an asset and subsequently amortized ratably over the term of the line-of-credit agreement, regardless of whether there are any outstanding borrowings on the line-of-credit arrangement. The Company adopted ASU 2015-15 during the fourth quarter of 2015 and applied this standard retrospective to 2014. Debt issuance costs related to our revolving credit facility due 2018 of \$2.3 million and \$3.2 million for 2015 and 2014, respectively, are reflected in the Consolidated Balance Sheets as other non-current assets.

In September 2015, the FASB issued Accounting Standards Update 2015-16, “Simplifying the Accounting for Measurement-Period Adjustments” (ASU 2015-16). Measurement period adjustments are changes to provisional amounts recorded when the accounting for a business combination is incomplete as of the end of a reporting period. The measurement period can extend for up to a year following the transaction date. The new guidance requires companies to recognize these adjustments, including any related impacts to net income, in the reporting period in which the adjustments are determined. Companies are no longer required to retroactively apply measurement period adjustments to the prior period. This update is effective for annual and interim periods beginning after December 15, 2016. We have early adopted this standard beginning in fiscal 2015. There was no material impact to the Consolidated Financial Statements.

In November 2015, the FASB issued Accounting Standards Update 2015-17, “Balance Sheet Classification of Deferred Taxes” (ASU 2015-17). The new guidance requires that all deferred tax assets and liabilities, along with any related valuation allowance, be classified as noncurrent on the balance sheet. This update is effective for annual and interim periods beginning after December 15,

2016, with early adoption permitted. We have early adopted this standard, as permitted, beginning with fiscal 2015, and applied this standard retrospectively to 2014. The retrospective adoption resulted in the following impact to the Consolidated Balance Sheet as of December 31, 2014: a decrease to other current assets of \$41.4 million, an increase to other non-current assets of \$9.6 million, a decrease in accrued expenses and other liabilities of \$0.7 million and a decrease in deferred income taxes of \$31.1 million.

### **Accounting Standards Not Yet Adopted**

In May 2014, the FASB issued Auditing Standards Update 2014-09, "Revenue from Contracts with Customers" (ASU 2014-09). Under this standard, a company recognizes revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. The standard implements a five-step process for customer contract revenue recognition that focuses on transfer of control. It will be effective for us beginning January 1, 2018, with early adoption not permitted. Entities can transition to the standard either retrospectively or as a cumulative-effect adjustment as of the date of adoption. We are currently assessing the impact this standard will have on our consolidated financial statements as well as the method by which we will adopt the new standard.

In July 2015, the FASB issued Accounting Standards Update 2015-11, "Inventory (Topic 300): Simplifying the Measurement of Inventory" (ASU 2015-11), which applies to inventory measured using first-in, first out (FIFO) or average cost. This update proscribes that an entity should measure inventory that is within scope at the lower of cost and net realizable value, which is the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal and transportation. This update is effective for annual and interim periods beginning after December 15, 2016, and should be applied prospectively with early adoption permitted at the beginning of an interim or annual reporting period. We are currently evaluating the impact of the adoption of this guidance on the Consolidated Financial Statements, but do not expect this standard to have a material impact on our Consolidated Financial Statements.

### **Consolidation and Basis of Presentation**

The consolidated financial statements include the accounts of PolyOne and its subsidiaries. All majority-owned affiliates over which we have control are consolidated. Transactions with related parties, including joint ventures, are in the ordinary course of business.

### **Reclassifications**

Certain reclassifications of the prior period amounts and presentation have been made to conform to the presentation for the current period.

### **Use of Estimates**

Preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions in certain circumstances that affect amounts reported in the accompanying consolidated financial statements and notes. Actual results could differ from these estimates.

### **Cash and Cash Equivalents**

We consider all highly liquid investments purchased with a maturity of less than three months to be cash equivalents. Cash equivalents are stated at cost, which approximates fair value.

### **Allowance for Doubtful Accounts**

We evaluate the collectability of receivables based on a combination of factors. We regularly analyze significant customer accounts and, when we become aware of a specific customer's inability to meet its financial obligations to us, such as in the case of a bankruptcy filing or deterioration in the customer's operating results or financial position, we record a specific allowance for bad debt to reduce the related receivable to the amount we reasonably believe is collectible. We also record bad debt allowances for all other customers based on a variety of factors including the length of time the receivables are past due, the financial health of the customer, economic conditions and historical experience. In estimating the allowances, we take into consideration the existence of credit insurance. If circumstances related to specific customers change, our estimates of the recoverability of receivables could be adjusted further. Accounts receivable balances are written off against the allowance for doubtful accounts after a final determination of uncollectability has been made.

### **Inventories**

External purchases of raw materials and finished goods are valued at weighted average cost. Manufactured finished goods are stated at the lower of cost or market using the first-in, first-out (FIFO) method.

### **Long-lived Assets**

Property, plant and equipment is carried at cost, net of depreciation and amortization that is computed using the straight-line method over the estimated useful lives of the assets, which generally ranges from 3 to 15 years for machinery and equipment and up to 40 years for buildings. During 2015 and 2014, we depreciated certain assets associated with closing manufacturing locations over a shortened life (through a cease-use date). Software is amortized over periods not exceeding 10 years. Property, plant and equipment is generally depreciated on accelerated methods for income tax purposes. We expense repair and maintenance costs as incurred. We capitalize replacements and betterments that increase the estimated useful life of an asset.

We retain fully depreciated assets in property and accumulated depreciation accounts until we remove them from service. In the case of sale, retirement or disposal, the asset cost and related accumulated depreciation balance is removed from the respective account, and the resulting net amount, less any proceeds, is included as a component of income from continuing operations in the accompanying Consolidated Statements of Income.

We account for operating leases under the provisions of FASB Accounting Standards Codification (ASC) Topic 840, *Leases*.

Finite-lived intangible assets, which consist primarily of customer relationships, patents and technology are amortized over their estimated useful lives. The remaining useful lives range up to 21 years.

We assess the recoverability of long-lived assets when events or changes in circumstances indicate that we may not be able to recover the assets' carrying amount. We measure the recoverability of assets to be held and used by a comparison of the carrying amount of the asset to the expected future undiscounted cash flows associated with the asset. We measure the amount of impairment of long-lived assets as the amount by which the carrying value of the asset exceeds the fair value of the asset, which is generally determined based on projected discounted future cash flows or appraised values. No such impairments were recognized during 2015, 2014 or 2013.

### **Goodwill and Indefinite Lived Intangible Assets**

Goodwill is the excess of the purchase price paid over the fair value of the net assets of the acquired business. Goodwill is tested for impairment at the reporting unit level. Our reporting units have been identified at the operating segment level, or in some cases, one level below the operating segment level. Goodwill is allocated to the reporting units based on the estimated fair value at the date of acquisition.

Our annual measurement date for testing impairment of goodwill and indefinite-lived intangibles is October 1st. We completed our testing of impairment as of October 1, noting no impairment in 2015, 2014 or 2013. Additionally, as noted within our “Critical Accounting Policies and Estimates” section of Item 7. “Management’s Discussion and Analysis of Financial Condition and Results of Operations”, we completed an interim goodwill impairment assessment as of December 31, 2015 for our Customer Engineered Services reporting unit, which is included in our Designed Structures and Solutions segment, and concluded there was no impairment. The future occurrence of a potential indicator of impairment would require an interim assessment for some or all of the reporting units prior to the next required annual assessment on October 1, 2016. Refer to Note 18, *Fair Value*, for further discussion of our approach for assessing the fair value of goodwill.

### Litigation Reserves

FASB ASC Topic 450, *Contingencies*, requires that we accrue for loss contingencies associated with outstanding litigation, claims and assessments for which management has determined it is probable that a loss contingency exists and the amount of loss can be reasonably estimated. We record expense associated with professional fees related to litigation claims and assessments as incurred. Refer to Note 13, *Commitments and Contingencies*, for further information.

### Derivative Financial Instruments

FASB ASC Topic 815, *Derivative and Hedging*, requires that all derivative financial instruments, such as foreign exchange contracts, be recognized in the financial statements and measured at fair value, regardless of the purpose or intent in holding them.

We are exposed to foreign currency changes in the normal course of business. We have established policies and procedures that manage this exposure through the use of financial instruments. By policy, we do not enter into these instruments for trading purposes or speculation. These instruments are not designated as hedges and, as a result, are adjusted to fair value, with the resulting gains and losses recognized in the accompanying Consolidated Statements of Income immediately.

### Pension and Other Post-retirement Plans

We account for our pensions and other post-retirement benefits in accordance with FASB ASC Topic 715, *Compensation — Retirement Benefits*. We immediately recognize actuarial gains and losses in our operating results in the year in which the gains or losses occur. Refer to Note 12, *Employee Benefit Plans*, for more information.

### Accumulated Other Comprehensive Loss

Changes in accumulated other comprehensive loss in 2015, 2014 and 2013 were as follows:

(In millions)	Cumulative Translation Adjustment	Pension and other post- retirement benefits	Unrealized gain in available- for-sale securities	Total
Balance at January 1, 2013	\$ (16.5)	\$ 5.2	\$ 0.2	\$ (11.1)
Translation adjustments	(3.7)	—	—	(3.7)
Balance at December 31, 2013	(20.2)	5.2	0.2	(14.8)
Translation adjustments	(27.5)	—	—	(27.5)
Balance at December 31, 2014	(47.7)	5.2	0.2	(42.3)
Translation adjustments	(29.1)	—	—	(29.1)
Unrecognized gain on available-for-sale securities	—	—	0.1	0.1
Balance at December 31, 2015	<u>\$ (76.8)</u>	<u>\$ 5.2</u>	<u>\$ 0.3</u>	<u>\$ (71.3)</u>

### **Fair Value of Financial Instruments**

FASB ASC Topic 820, *Fair Value Measurements and Disclosures*, requires disclosures of the fair value of financial instruments. The estimated fair values of financial instruments were principally based on market prices where such prices were available and, where unavailable, fair values were estimated based on market prices of similar instruments. See Note 18, *Fair Value*, for further discussion.

### **Foreign Currency Translation**

Revenues and expenses are translated at average currency exchange rates during the related period. Assets and liabilities of foreign subsidiaries are translated using the exchange rate at the end of the period. The resulting translation adjustments are recorded as accumulated other comprehensive income or loss. Gains and losses resulting from foreign currency transactions, including intercompany transactions that are not considered permanent investments, are included in *Other expense, net* in the accompanying Consolidated Statements of Income.

### **Revenue Recognition**

We recognize revenue when the revenue is realized or realizable and has been earned. We recognize revenue when a firm sales agreement is in place, shipment has occurred and collectability is reasonably assured.

### **Shipping and Handling Costs**

Shipping and handling costs are included in cost of sales.

### **Research and Development Expense**

Research and development costs from continuing operations, which were \$53.0 million in 2015, \$53.4 million in 2014 and \$52.6 million in 2013, are charged to expense as incurred.

### **Environmental Costs**

We expense costs that are associated with managing hazardous substances and pollution in ongoing operations on a current basis. Costs associated with environmental contamination are accrued when it becomes probable that a liability has been incurred and our proportionate share of the cost can be reasonably estimated. Any such provision is recognized using the Company's best estimate of the amount of loss incurred, or at the lower end of an estimated range, when a single best estimate is not determinable. In some cases, the Company may be able to recover a portion of the costs relating to these obligations from insurers or other third parties; however, the Company records such amounts only when it is probable that they will be collected.

### **Share-Based Compensation**

We account for share-based compensation under the provisions of FASB ASC Topic 718, *Compensation — Stock Compensation*, which requires us to estimate the fair value of share-based awards on the date of grant. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in the accompanying Consolidated Statements of Income. As of December 31, 2015, we had one active share-based employee compensation plan, which is described more fully in Note 15, *Share-Based Compensation*.

### **Income Taxes**

Deferred income tax liabilities and assets are determined based upon the differences between the financial reporting and tax basis of assets and liabilities and are measured using the tax rate and laws currently in effect. In accordance with FASB ASC Topic 740, *Income Taxes*, we evaluate our deferred income taxes to determine whether a valuation allowance should be established against the deferred

tax assets or whether the valuation allowance should be reduced based on consideration of all available evidence, both positive and negative, using a “more likely than not” standard.

## Note 2 — BUSINESS COMBINATIONS

### *Magenta Master Fibers*

On December 9, 2015, the Company completed the acquisition of Magenta Master Fibers (Magenta), a leading innovative developer of specialty color concentrates for the global fiber industry, for approximately \$18.3 million, net of cash acquired. The results of operations of Magenta since the date of acquisition are immaterial. These results are reported in the Color, Additives and Inks segment. The acquisition resulted in preliminary goodwill of \$6.6 million, which is not deductible for tax purposes.

### *Accella Performance Materials*

On December 1, 2014, the Company completed the acquisition of specialty assets of Accella Performance Materials (Accella), a leading North American manufacturer of liquid polymer formulations, for approximately \$47.2 million, net of cash acquired. The results of operations of Accella were included in the Company’s Consolidated Statements of Income for the period subsequent to the date of the acquisition and are reported in the Color, Additives and Inks segment. The final purchase price allocation resulted in goodwill of \$24.7 million and intangible assets of \$16.0 million. The goodwill and intangible assets are deductible for tax purposes.

### *Spartech Corporation*

On March 13, 2013, PolyOne acquired Spartech, a supplier of sustainable plastic sheet, color and engineered materials and packaging solutions. At the effective time of the merger, each issued and outstanding share of Spartech common shares was canceled and converted into the right to receive consideration equal to \$2.67 in cash and 0.3167 shares of PolyOne common shares for a purchase price of \$511.1 million. PolyOne funded the cash portion of the consideration, and the repayment of certain portions of Spartech’s debt, with a portion of the net proceeds of its issuance of 5.25% senior notes due 2023, discussed in Note 6, *Financing Arrangements*. The table below summarizes the components of the purchase price.

(In millions, except stock price and share data)

PolyOne shares issued	10.0
PolyOne closing stock price on March 13, 2013	\$ 25.05
Total value of PolyOne shares issued	\$ 249.9
Cash consideration transferred to Spartech shareholders	83.4
Fair value of Spartech equity awards, net of deferred tax benefits <sup>(1)</sup>	2.4
Total consideration transferred to Spartech equity holders	335.7
Spartech revolving credit facilities repaid at close <sup>(2)</sup>	77.2
Spartech senior notes repaid at close <sup>(2)</sup>	102.3
Total consideration transferred to debt and equity holders	515.2
Cash acquired	(4.1)
Total consideration transferred to debt and equity holders, net of cash acquired	\$ 511.1

(1) In accordance with ASC 718, *Compensation — Stock Compensation*, the fair value of replacement awards attributable to pre-combination service is recognized as part of purchase consideration. The \$2.4 million represents the fair value of Spartech replacement equity awards of \$3.9 million net of deferred income tax benefits of \$1.5 million. The fair value of awards attributable to post-combination service amounted to \$2.7 million and are being recognized as stock compensation over their requisite service periods within PolyOne’s Consolidated Statements of Income.

(2) In accordance with the provisions of Spartech’s 7.08% senior notes due 2016 and revolving credit facilities, at the time of closing, PolyOne repaid all borrowings under Spartech’s revolving credit facilities, which amounted to \$77.2 million. Additionally, PolyOne repaid \$102.3 million related to Spartech’s 7.08% senior notes due 2016, including \$88.9 million of aggregated principal, \$10.3 million make-whole provisions, and \$3.1 million of interest payable.

The acquisition of Spartech has provided synergies through enhanced operational cost efficiencies and has expanded PolyOne's specialty portfolio. By combining Spartech's leading market positions in sheet, rigid barrier packaging and specialty cast acrylics with PolyOne's capabilities, we have been better able serve our customers and accelerate growth. Spartech's results have been reflected within our Consolidated Statements of Income and within the Designed Structures and Solutions segment, as well as our existing Specialty Engineered Materials, Color, Additives and Inks and Performance Products and Solutions segments since the date of acquisition.

In 2013, we incurred acquisition-related costs totaling of \$7.6 million which have been included within *selling and administrative expense* in our Consolidated Statements of Income.

### Note 3 — GOODWILL AND INTANGIBLE ASSETS

The total purchase price associated with acquisitions is allocated to the fair value of assets acquired and liabilities assumed based on their fair values at the acquisition date, with excess amounts recorded as goodwill.

Goodwill as of December 31, 2015 and 2014, and changes in the carrying amount of goodwill by segment were as follows:

(In millions)	Specialty Engineered Materials	Color, Additives and Inks	Designed Structures and Solutions	Performance Products and Solutions	PolyOne Distribution	Total
Goodwill, gross at January 1, 2014	\$ 112.1	\$ 326.3	\$ 136.3	\$ 186.0	\$ 1.6	\$ 762.3
Accumulated impairment losses	(12.2)	(16.1)	—	(175.0)	—	(203.3)
Goodwill, net at January 1, 2014	99.9	310.2	136.3	11.0	1.6	559.0
Acquisitions of businesses	—	23.5	8.4	0.2	—	32.1
Currency translation	(0.5)	—	—	—	—	(0.5)
Balance at December 31, 2014	99.4	333.7	144.7	11.2	1.6	590.6
Acquisitions of businesses	—	8.6	—	—	—	8.6
Currency translation	(1.4)	(0.1)	—	—	—	(1.5)
Balance at December 31, 2015	<u>\$ 98.0</u>	<u>\$ 342.2</u>	<u>\$ 144.7</u>	<u>\$ 11.2</u>	<u>\$ 1.6</u>	<u>\$ 597.7</u>

At December 31, 2015, PolyOne had \$96.3 million of indefinite-lived intangible assets that are not subject to amortization, consisting of a trade name of \$33.2 million acquired as part of the acquisition of GLS Corporation (GLS) and trade names of \$63.1 million acquired as part of the acquisition of ColorMatrix Group, Inc. (ColorMatrix).

Indefinite and finite-lived intangible assets consisted of the following:

(In millions)	As of December 31, 2015			Net
	Acquisition Cost	Accumulated Amortization	Currency Translation	
Customer relationships	\$ 199.4	\$ (42.1)	\$ —	\$ 157.3
Patents, technology and other	137.0	(45.7)	(0.3)	91.0
Indefinite-lived trade names	96.3	—	—	96.3
Total	<u>\$ 432.7</u>	<u>\$ (87.8)</u>	<u>\$ (0.3)</u>	<u>\$ 344.6</u>

(In millions)	As of December 31, 2014			Net
	Acquisition Cost	Accumulated Amortization	Currency Translation	
Customer relationships	\$ 198.1	\$ (32.6)	\$ —	\$ 165.5
Patents, technology and other	132.9	(35.3)	(0.1)	97.5
Indefinite-lived trade names	96.3	—	—	96.3
In-process research and development	3.4	—	—	3.4
Total	<u>\$ 430.7</u>	<u>\$ (67.9)</u>	<u>\$ (0.1)</u>	<u>\$ 362.7</u>

Amortization of finite-lived intangible assets for the years ended December 31, 2015, 2014 and 2013 was \$19.9 million, \$19.2 million and \$17.8 million, respectively.

We expect finite-lived intangibles amortization expense for the next five years as follows:

	2016	2017	2018	2019	2020
Expected amortization expense	\$20.2	\$20.2	\$20.2	\$20.2	\$16.7

#### Note 4 — EMPLOYEE SEPARATION AND RESTRUCTURING COSTS

In 2015, PolyOne determined it would close two manufacturing facilities within the Designed Structures and Solutions segment and take other corporate actions to reduce administrative costs. These actions were taken as a result of Designed Structures and Solutions' declining results and near term outlook. We recognized \$6.2 million of severance costs, \$10.0 million of asset related charges, including accelerated depreciation, and \$0.9 million of other ongoing costs associated with exiting these plants and transferring equipment. We anticipate these actions to result in \$10.0 million of additional charges, primarily incurred in the first half of 2016. Of the additional charges to be incurred, \$3.0 million will be accelerated depreciation.

In June 2014, PolyOne determined it would close its Diadema and Joinville, Brazil facilities that were acquired in 2011 with the acquisition of Uniplen Industria de Polimeros Ltda. These actions were taken to streamline operations and improve our financial performance in Brazil. We recognized \$1.3 million and \$17.0 million related to these actions in 2015 and 2014, respectively. Total costs of \$18.3 million in connection with these actions include \$11.2 million of asset-related charges, including accelerated depreciation, \$2.7 million of severance and \$4.4 million of other associated costs. Of the total charges, approximately \$7.0 million were cash costs.

In 2013, PolyOne determined it would close seven former Spartech manufacturing facilities and one administrative office and relocate operations to other PolyOne facilities. The closure of these manufacturing facilities was part of the Company's efforts to improve service, on time delivery and quality as we align assets with our customers' needs. In addition to these actions, PolyOne incurred severance costs related to former Spartech executives and other employees, as well as fixed asset-related charges and other ongoing costs associated with restructuring actions that were underway prior to PolyOne's acquisition of Spartech.

Since the date of the Spartech acquisition, the Company has incurred \$123.4 million of charges in connection with the 2013 Spartech actions. Costs include \$47.2 million of asset-related charges, including accelerated depreciation and asset write-offs, and total cash charges of \$76.2 million, including \$25.9 million for severance and \$50.3 million of other associated costs. Of the total cash charges, approximately \$64.0 million relates to manufacturing realignment actions initiated by PolyOne.

The following table summarizes restructuring activity related to the Spartech actions initiated in 2013. These actions are complete as of December 31, 2015.

(In millions)	Long-Lived Asset Charges	Employee Separation	Other Ongoing Costs	Total
Accrual balance at December 31, 2012	\$ —	\$ —	\$ —	\$ —
Charged to expense	13.6	21.1	9.4	44.1
Cash payments	—	(6.0)	(9.4)	(15.4)
Non-cash utilization	(13.6)	—	—	(13.6)
Accrual balance at December 31, 2013	\$ —	\$ 15.1	\$ —	\$ 15.1
Charged to expense	27.3	5.1	27.3	59.7
Cash payments	—	(17.5)	(27.3)	(44.8)
Non-cash utilization	(27.3)	—	—	(27.3)
Accrual balance at December 31, 2014	\$ —	\$ 2.7	\$ —	\$ 2.7
Charged to expense	6.3	(0.3)	13.6	19.6
Cash payments	—	(2.3)	(13.6)	(15.9)
Non-cash utilization	(6.3)	—	—	(6.3)
Accrual balance at December 31, 2015	\$ —	\$ 0.1	\$ —	\$ 0.1

During 2014, in addition to the actions noted above, we recognized \$17.4 million of employee separation and restructuring costs primarily in Europe related to the closure of our Bendorf, Germany manufacturing plant along with other reductions in force across Europe.

In 2015, we recognized total employee separation and restructuring charges of \$41.9 million, which included \$27.0 million recognized within *Cost of goods sold* and \$14.9 million recognized in *Selling and administrative expenses*. In 2014, we recognized total employee separation and restructuring charges of \$94.1 million, which included \$54.0 million recognized within *Cost of goods sold* and \$40.1 million recognized in *Selling and administrative expenses*. In 2013, we recognized total employee separation and restructuring charges of \$52.0 million, which included \$16.1 million recognized within *Cost of goods sold* and \$35.9 million recognized in *Selling and administrative expenses*.

#### **Note 5 — DISCONTINUED OPERATIONS**

On May 30, 2013, PolyOne sold its Resin Business to Mexichem Specialty Resins Inc. for \$250.0 million cash consideration. This sale resulted in the recognition of a pre-tax gain of \$223.7 million (\$139.7 million, net of tax).

PolyOne has classified the Resin Business operating results as a discontinued operation in the accompanying Consolidated Statements of Income for all periods presented.

The Resin Business' sales, income before income taxes and net income were as follows:

(In millions)	Year Ended December 31,	
	2014	2013*
Sales	\$ —	\$ 55.3
Gain on sale	\$ —	\$ 223.7
Income from operations	—	12.2
Income before taxes	—	235.9
Income tax benefit (expense)	1.2	(86.1)
Income from discontinued operations, net of income taxes	\$1.2	\$149.8

\* Includes the Resin Business' operating results through May 29, 2013.

## Note 6 — FINANCING ARRANGEMENTS

Total debt as of December 31 consisted of the following:

As of December 31, 2015 (In millions)	Principal Amount	Unamortized discount and debt issuance cost	Net debt
Senior term loan due 2022	\$ 550.0	\$ 8.6	\$ 541.4
5.250% senior notes due 2023	600.0	8.3	591.7
Other debt	13.5	—	13.5
Total debt	\$1,163.5	\$16.9	\$1,146.6
Less short-term and current portion of long-term debt	18.6	—	18.6
Long-term debt	<u>\$1,144.9</u>	<u>\$16.9</u>	<u>\$1,128.0</u>

As of December 31, 2014 (In millions)	Principal Amount	Unamortized discount and debt issuance cost <sup>(1)</sup>	Net debt
7.500% debentures due 2015	\$ 48.7	\$ 0.1	\$ 48.6
Revolving credit facility due 2018	45.0	—	45.0
7.375% senior notes due 2020	316.6	3.6	313.0
5.250% senior notes due 2023	600.0	9.5	590.5
Other debt	13.5	—	13.5
Total debt	\$1,023.8	\$13.2	\$1,010.6
Less short-term and current portion of long-term debt	61.8	0.1	61.7
Long-term debt	<u>\$ 962.0</u>	<u>\$13.1</u>	<u>\$ 948.9</u>

(1) Prior to the adoption of ASU 2015-03, debt issuance costs of \$0.1 million and \$13.1 million were previously reflected in the Consolidated Balance Sheets as other current assets and other non-current assets, respectively.

On November 12, 2015, PolyOne entered into a senior secured term loan having an aggregate principal amount of \$550.0 million. Net proceeds of \$547.3 million reflected a \$2.7 million issuance discount. \$5.5 million is payable annually while the remaining balance matures on November 12, 2022. The interest rate associated with the term loan is 300 basis points plus the greater of (i) the 1-, 2-, 3- or 6-month LIBOR, at the Company's discretion, or (ii) 75 basis points. The proceeds from the term loan were used to repay in full \$316.6 million aggregate principal amount of our 7.375% senior notes due 2020, repay in full \$48.7 million aggregate principal amount of our 7.50% debentures due 2015 and

repay \$106.6 million of the outstanding balance on our revolving credit facility. We recognized \$16.4 million of debt extinguishment costs within *Debt extinguishment costs* in our Consolidated Statements of Income in connection with these repurchases.

On February 28, 2013, PolyOne issued \$600.0 million aggregate principal amount of senior notes, which mature on March 15, 2023. The senior notes bear an interest rate of 5.25% per year, payable semi-annually, in arrears, on March 15 and September 15 of each year, which commenced on September 15, 2013. We used a portion of the net proceeds of the offering to pay the cash portion of the Spartech acquisition, and to repay certain Spartech debt, including the \$88.9 million aggregate principal amount of its senior notes due 2016 and related interest and make-whole payments totaling \$13.4 million and all outstanding amounts under its revolving credit facility. We also used a portion of these net proceeds to make a voluntary \$50.0 million contribution to our U.S. qualified defined benefit plan and to repay the outstanding principal amount of \$297.0 million under our senior secured term loan. We incurred debt extinguishment costs of \$10.6 million related to the early retirement of our senior secured term loan, including \$8.2 million of deferred financing cost write-offs and \$2.4 million of discounts that were written off. These costs are presented within *Debt extinguishment costs* in our Consolidated Statements of Income.

The Company maintains a revolving credit facility, which matures on March 1, 2018, with a maximum borrowing facility size of \$400.0 million, subject to a borrowing base with advances against certain U.S. and Canadian accounts receivable, inventory and other assets as specified in the agreement. We have the option to increase the availability under the facility to \$450.0 million, subject to meeting certain requirements and obtaining commitments for such increase. The revolving credit facility has a U.S. and a Canadian line of credit. Currently there are no borrowings on the U.S. or Canadian portion of the facility. Advances under the U.S. portion of our revolving credit facility bear interest, at the Company's option, at a Base Rate or a LIBOR Rate plus an applicable margin. The Base Rate is a fluctuating rate equal to the greater of (i) the Federal Funds Rate plus one-half percent, (ii) the prevailing LIBOR Rate plus one percent, and (iii) the prevailing Prime Rate. The applicable margins vary based on the Company's daily average excess availability during the previous quarter. The weighted average annual interest rate under this facility for the year ended December 31, 2015 and 2014 were 2.46% and 2.84%, respectively. As of December 31, 2015, we had no borrowings under our revolving credit facility, which had availability of \$338.7 million. Borrowings under this facility as of December 31, 2014 were \$45.0 million.

The agreements governing our revolving credit facility and our secured term loan, and the indentures and credit agreements governing other debt, contain a number of customary restrictive covenants that, among other things, limit our ability to: consummate asset sales, incur additional debt or liens, consolidate or merge with any entity or transfer or sell all or substantially all of our assets, pay dividends or make certain other restricted payments, make investments, enter into transactions with affiliates, create dividend or other payment restrictions with respect to subsidiaries, make capital investments and alter the business we conduct. In addition, these agreements require us to comply with specific financial tests, under which we are required to achieve certain or specific financial and operating results. As of December 31, 2015, we were in compliance with all covenants.

The Company maintains a credit line with Saudi Hollandi Bank for \$16.0 million. The credit line has an interest rate equal to the Saudi Arabia Interbank Offered Rate plus a fixed rate of 0.85% and is subject to annual renewal. The credit line is being used to fund capital expenditures related to the manufacturing facility in Jeddah, Saudi Arabia. As of December 31, 2015, letters of credit under the credit line were \$0.2 million and borrowings were \$12.6 million with an interest rate of 1.78%. As of December 31, 2014, letters of credit under the credit line were \$0.2 million and borrowings were \$13.1 million with an interest rate of 1.85%. As of December 31, 2015 and 2014, there was remaining availability on the credit line of \$3.2 million and \$2.7 million, respectively.

Aggregate maturities of the principal amount of debt for the next five years and thereafter are as follows:

<b>(In millions)</b>	
2016	\$ 18.6
2017	5.5
2018	5.6
2019	5.6
2020	5.6
Thereafter	1,122.6
Aggregate maturities	<u>\$ 1,163.5</u>

Included in *Interest expense, net* for the years ended December 31, 2015, 2014 and 2013 was interest income of \$1.0 million, \$1.1 million and \$1.3 million, respectively. Total interest paid on debt was \$65.9 million in 2015, \$59.8 million in 2014 and \$50.4 million in 2013.

#### **Note 7 — LEASING ARRANGEMENTS**

We lease certain manufacturing facilities, warehouse space, machinery and equipment, automobiles, railcars, computers and software under operating leases. Rent expense from continuing operations was \$27.1 million in 2015, \$30.4 million in 2014 and \$24.5 million in 2013.

Future minimum lease payments under non-cancelable operating leases with initial lease terms longer than one year as of December 31, 2015 are as follows:

<b>(In millions)</b>	
2016	\$ 21.0
2017	17.2
2018	12.2
2019	8.3
2020	6.8
Thereafter	19.1
Total	<u>\$ 84.6</u>

#### **Note 8 — ACCOUNTS RECEIVABLE, NET**

*Accounts receivable, net* as of December 31 consist of the following:

<b>(In millions)</b>	<b>2015</b>	<b>2014</b>
Trade accounts receivable	\$ 350.0	\$ 399.9
Allowance for doubtful accounts	(3.0)	(3.1)
Accounts receivable, net	<u>\$ 347.0</u>	<u>\$ 396.8</u>

The following table details the changes in allowance for doubtful accounts:

<b>(In millions)</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Balance at beginning of the year	\$ (3.1)	\$ (5.2)	\$ (4.3)
Provision for doubtful accounts	(0.2)	(0.4)	(0.2)
Accounts written off	—	2.2	0.2
Currency translation and other adjustments	0.3	0.3	(0.9)
Balance at end of year	<u>\$ (3.0)</u>	<u>\$ (3.1)</u>	<u>\$ (5.2)</u>

## Note 9 — INVENTORIES, NET

Components of *Inventories, net* are as follows:

(In millions)	December 31, 2015	December 31, 2014
Finished products	\$ 172.7	\$ 187.8
Work in process	5.0	4.1
Raw materials and supplies	109.3	117.1
Inventories, net	<u>\$ 287.0</u>	<u>\$ 309.0</u>

## Note 10 — PROPERTY, NET

Components of *Property, net* are as follows:

(In millions)	December 31, 2015	December 31, 2014
Land and land improvements	\$ 46.9	\$ 49.2
Buildings	318.3	309.2
Machinery and equipment	1,104.7	1,077.2
Property, gross	1,469.9	1,435.6
Less accumulated depreciation and amortization	(886.4)	(838.9)
Property, net	<u>\$ 583.5</u>	<u>\$ 596.7</u>

Depreciation expense from continuing operations was \$84.4 million in 2015, \$104.7 million in 2014 and \$91.0 million in 2013. Included in depreciation expense from continuing operations was accelerated depreciation of \$6.2 million, \$23.1 million and \$12.7 million during 2015, 2014 and 2013, respectively, related to restructuring actions.

## Note 11 — OTHER BALANCE SHEET LIABILITIES

Other liabilities at December 31, 2015 and 2014 consist of the following:

(In millions)	Accrued expenses and other liabilities December 31,		Other non-current liabilities December 31,	
	2015	2014	2015	2014
Employment costs	\$ 76.8	\$ 112.2	\$ 21.7	\$ 23.4
Environmental liabilities	10.2	11.5	109.7	109.6
Accrued taxes	4.2	10.3	—	—
Pension and other post-employment benefits	5.7	5.7	—	—
Accrued interest	12.1	16.1	—	—
Dividends payable	10.3	8.8	—	—
Unrecognized tax benefits	1.5	2.1	14.2	26.0
Other	7.1	6.2	6.9	19.3
Total	<u>\$ 127.9</u>	<u>\$ 172.9</u>	<u>\$ 152.5</u>	<u>\$ 178.3</u>

## Note 12 — EMPLOYEE BENEFIT PLANS

We recognize actuarial gains and losses in our operating results in the year in which the gains or losses occur. These gains and losses are generally only measured annually as of December 31 and,

accordingly, are recorded during the fourth quarter of each year. We recognized a charge of \$11.6 million and \$56.5 million in the fourth quarter of 2015 and 2014, respectively, related to the actuarial losses during the year. In the fourth quarter of 2013, we recognized a benefit of \$44.0 million.

All U.S. qualified defined benefit pension plans are frozen, no longer accrue benefits and are closed to new participants. We have foreign pension plans that accrue benefits. The plans generally provide benefit payments using a formula that is based upon employee compensation and length of service.

The following tables present the change in benefit obligation, change in plan assets and components of funded status for defined benefit pension and post-retirement health care benefit plans.

(In millions)	Pension Benefits		Health Care Benefits	
	2015	2014	2015	2014
Change in benefit obligation:				
Projected benefit obligation — beginning of year	\$ 576.8	\$ 537.0	\$ 16.6	\$ 16.4
Service cost	1.7	1.6	—	—
Interest cost	21.3	24.9	0.6	0.7
Actuarial (gain) loss	(18.3)	70.9	(3.6)	1.3
Benefits paid	(51.9)	(54.8)	(1.2)	(1.7)
Other	(2.2)	(2.8)	(0.6)	(0.1)
Projected benefit obligation — end of year	\$ 527.4	\$ 576.8	\$ 11.8	\$ 16.6
Projected salary increases	(1.7)	(3.5)	—	—
Accumulated benefit obligation	\$ 525.7	\$ 573.3	\$ 11.8	\$ 16.6
Change in plan assets:				
Plan assets — beginning of year	\$ 484.0	\$ 472.2	\$ —	\$ —
Actual return on plan assets	(1.2)	47.8	—	—
Company contributions	25.8	20.1	1.2	1.5
Benefits paid	(51.9)	(54.8)	(1.2)	(1.7)
Other	(0.7)	(1.3)	—	0.2
Plan assets — end of year	\$ 456.0	\$ 484.0	\$ —	\$ —
Unfunded status at end of year	\$ (71.4)	\$ (92.8)	\$ (11.8)	\$ (16.6)

Amounts included in the accompanying Consolidated Balance Sheets as of December 31 are as follows:

(In millions)	Pension Benefits		Health Care Benefits	
	2015	2014	2015	2014
Accrued expenses and other liabilities	\$ 4.4	\$ 4.1	\$ 1.3	\$ 1.6
Other non-current liabilities	67.0	88.7	10.5	15.0

As of December 31, 2015 and 2014, we had plans with total projected and accumulated benefit obligations in excess of the related plan assets as follows:

(In millions)	Pension Benefits		Health Care Benefits	
	2015	2014	2015	2014
Projected benefit obligation	\$ 527.4	\$ 566.3	\$ 11.8	\$ 16.6
Accumulated benefit obligation	525.7	562.8	11.8	16.6
Fair value of plan assets	456.0	473.5	—	—

Weighted-average assumptions used to determine benefit obligations at December 31:

	Pension Benefits		Health Care Benefits	
	2015	2014	2015	2014
Discount rate	4.11%	3.88%	4.12%	3.75%
Assumed health care cost trend rates at December 31:				
Health care cost trend rate assumed for next year	N/A	N/A	6.69%	6.88%
Rate to which the cost trend rate is assumed to decline (the ultimate trend rate)	N/A	N/A	4.50%	4.50%
Year that the rate reaches the ultimate trend rate	N/A	N/A	2027	2027

The following table summarizes the components of net periodic benefit cost or gain that was recognized during each of the years in the three-year period ended December 31, 2015.

(In millions)	Pension Benefits			Health Care Benefits		
	2015	2014	2013	2015	2014	2013
Components of net periodic benefit costs (gains):						
Service cost	\$ 1.7	\$ 1.6	\$ 1.7	\$ —	\$ —	\$ —
Interest cost	21.3	24.9	23.9	0.6	0.7	0.6
Expected return on plan assets	(32.7)	(32.2)	(37.4)	—	—	—
Mark-to-market actuarial net losses (gains)	15.2	55.2	(43.0)	(3.6)	1.3	(1.0)
Net periodic benefit cost (gain)	<u>\$ 5.5</u>	<u>\$ 49.5</u>	<u>\$ (54.8)</u>	<u>\$ (3.0)</u>	<u>\$ 2.0</u>	<u>\$ (0.4)</u>

In 2015, we recognized an \$11.6 million mark-to-market charge that was primarily a result of actual asset returns that were \$33.9 million lower than our assumed returns. Partially offsetting the lower asset returns was the increase in our year end discount rates, from 3.88% to 4.11%, and updated mortality assumptions.

In 2014, we recognized a \$56.5 million mark-to-market charge that was primarily a result of the decrease in year end discount rates, from 4.83% to 3.88%, and updated mortality assumptions. During 2014, we adopted the RP-2014 mortality table which was issued by the Society of Actuaries in October 2014.

Weighted-average assumptions used to determine net periodic benefit cost for the years ended December 31:

	Pension Benefits			Health Care Benefits		
	2015	2014	2013	2015	2014	2013
Discount rate*	3.88%	4.83%	4.12%	3.75%	4.38%	3.71%
Expected long-term return on plan assets*	6.87%	6.86%	8.41%	—%	—%	—%
Assumed health care cost trend rates at December 31:						
Health care cost trend rate assumed for next year	N/A	N/A	N/A	6.88%	7.02%	7.39%
Rate to which the cost trend rate is assumed to decline (the ultimate trend rate)	N/A	N/A	N/A	4.50%	4.50%	4.63%
Year that the rate reaches the ultimate trend rate	N/A	N/A	N/A	2027	2027	2025

\*The mark-to-market component of net periodic costs is determined based on discount rates as of year end and actual asset returns during the year.

The expected long-term rate of return on pension assets was determined after considering the historical and forward looking long-term asset returns by asset category and the expected investment portfolio mix.

Our pension investment strategy is to diversify the portfolio among asset categories to enhance the portfolio's risk-adjusted return as well as insulate it from exposure to changes in interest rates. Our

asset mix considers the duration of plan liabilities, historical and expected returns of the investments, and the funded status of the plan. The pension asset allocation is reviewed and actively managed based on the funded status of the plan. As the funded status of the plan increases, the asset allocation is adjusted to increase the mix of fixed income investments and match the duration of those investments with the duration of the plan liabilities. Based on the current funded status of the plan, our pension asset investment allocation guidelines are to invest 60% to 70% in fixed income securities, 30% to 40% in equity securities and 0% to 10% in alternative investments and cash. These alternative investments may include funds of multiple asset investment strategies and funds of hedge funds.

The fair values of pension plan assets at December 31, 2015 and 2014, by asset category, are as follows:

(In millions)	Fair Value of Plan Assets at December 31, 2015			
	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
<b>Asset category</b>				
Cash	\$ 3.6	\$ —	\$ —	\$ 3.6
Equities	15.8	—	—	15.8
Registered investment companies:				
Non-U.S. equity	38.8	—	—	38.8
Common collective funds:				
Short-term investments	—	3.4	—	3.4
United States equity	—	53.1	—	53.1
Fixed income	—	76.4	—	76.4
United States treasuries	87.3	—	—	87.3
Fixed income securities	137.9	34.9	—	172.8
Other	—	—	4.8	4.8
Totals	\$ 283.4	\$ 167.8	\$ 4.8	\$ 456.0

(In millions)	Fair Value of Plan Assets at December 31, 2014			
	Quoted Prices in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
<b>Asset category</b>				
Cash	\$ 6.7	\$ —	\$ —	\$ 6.7
Equities	19.2	—	—	19.2
Registered investment companies:				
Non-U.S. equity	44.3	—	—	44.3
Floating rate income	35.7	—	—	35.7
Common collective funds:				
Short-term investments	—	18.8	—	18.8
United States equity	—	62.6	—	62.6
Fixed income	—	77.0	—	77.0
United States treasuries	74.6	—	—	74.6
Fixed income securities	124.7	5.2	—	129.9
Other	—	—	15.2	15.2
Totals	\$ 305.2	\$ 163.6	\$ 15.2	\$ 484.0

Equities represent U.S. publicly-traded equity securities of companies with a market capitalization typically between than \$1 billion and \$6 billion with a focus on growth or value. International equities primarily represent publicly-traded equity securities of developed international countries and emerging markets with a focus on growth or value. The registered investment company fixed income funds invest primarily in investment grade fixed income securities. The registered investment company non-US equity funds invest in underlying securities that are actively traded in public, non-US markets. The registered investment company floating rate income fund strategy is to invest primarily in a diversified portfolio of first and second lien high-yield senior floating rate loans and other floating rate debt securities. Common collective funds are valued at the net value of units held by the fund at year end. The unit value is determined by the total value of fund assets divided by the total number of units of the fund owned. Short-term investments in common collective funds represent cash and other short-term investments. The equity investments in common collective funds are predominately in equity or investment grade fixed income securities actively traded in public markets based upon readily measurable prices. The United States treasuries and fixed income securities consist of publicly traded United States and non-United States fixed interest obligations (principally corporate and government bonds and debentures). Other assets are primarily insurance contracts for international plans.

Level 1 assets are valued based on quoted market prices. Level 2 investments included within the respective common collective trust funds are valued using a net asset value per share that is based on quoted market prices and/or other market data for the same or comparable instruments and transactions of the underlying equity or fixed income investments. The insurance contracts included in the other asset category are valued at the transacted price.

The estimated future benefit payments for our pension and health care plans are as follows:

<b>(In millions)</b>	<b>Pension Benefits</b>	<b>Health Care Benefits</b>
2016	\$ 39.8	\$ 1.2
2017	39.2	1.2
2018	39.1	1.2
2019	38.3	1.1
2020	38.3	1.0
2021 through 2025	180.8	4.3

We currently estimate that 2016 employer contributions will be \$24.6 million to all qualified and non-qualified pension plans and \$1.2 million to all healthcare benefit plans.

PolyOne sponsors various voluntary retirement savings plans (RSP). Under the provisions of the plans, eligible employees receive defined Company contributions and are eligible for Company matching contributions based on their eligible earnings contributed to the plan. In addition, we may make discretionary contributions to the plans for eligible employees based on a specific percentage of each employee's compensation.

Following are our contributions to the RSP:

<b>(In millions)</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
Retirement savings match	\$ 9.9	\$ 9.7	\$ 9.8
Retirement benefit contribution	4.1	4.0	4.0
Total contributions	<u>\$ 14.0</u>	<u>\$ 13.7</u>	<u>\$ 13.8</u>

### **Note 13 — COMMITMENTS AND CONTINGENCIES**

**Environmental** — We have been notified by federal and state environmental agencies and by private parties that we may be a potentially responsible party (PRP) in connection with the environmental investigation and remediation of certain sites. While government agencies frequently assert that PRPs are jointly and severally liable at these sites, in our experience, the interim and final allocations of liability costs are generally made based on the relative contribution of waste. We may also initiate corrective and preventive environmental projects of our own to ensure safe and lawful activities at our operations. We believe that compliance with current governmental regulations at all levels will not have a material adverse effect on our financial position, results of operations or cash flows.

In September 2007, we were informed of rulings by the United States District Court for the Western District of Kentucky on several pending motions in the case of Westlake Vinyls, Inc. v. Goodrich Corporation, et al., which had been pending since 2003. The Court held that PolyOne must pay the remediation costs at the former Goodrich Corporation Calvert City facility (now largely owned and operated by Westlake Vinyls), together with certain defense costs of Goodrich Corporation. The rulings also provided that PolyOne can seek indemnification for contamination attributable to Westlake Vinyls.

The environmental obligation at the site arose as a result of an agreement between The B.F. Goodrich Company (n/k/a Goodrich Corporation) and our predecessor, The Geon Company, at the time of the initial public offering in 1993, by which the Geon Company became a public company, to indemnify Goodrich Corporation for environmental costs at the site. At the time, neither PolyOne nor The Geon Company ever owned or operated the facility. Following the Court rulings, the parties to the litigation entered into settlement negotiations and agreed to settle all claims regarding past environmental costs incurred at the site. The settlement agreement provides a mechanism to pursue allocation of future remediation costs at the Calvert City site to Westlake Vinyls. While we do not currently assume any allocation of costs in our current reserve, we will adjust our reserve, in the future, consistent with any such future allocation of costs.

A remedial investigation and feasibility study (RIFS) is underway at the Calvert City site. During the third quarter of 2013, we submitted a remedial investigation report to the United States Environmental Protection Agency (USEPA). Utilizing the preliminary results of a ground water modeling study that we obtained in the fourth quarter of 2013, we were able to develop estimates for potential remedies at Calvert City. Based upon this information, we recorded a \$47.0 million charge in the fourth quarter of 2013 associated with the anticipated remedy. The EPA provided a final remedial investigation report in the third quarter of 2015. Additionally, in the third quarter of 2015, the USEPA assumed responsibility for the completion of the feasibility study. We continue to pursue available insurance coverage related to this matter and recognize gains as we receive reimbursement. No receivable has been recognized for future recoveries.

On March 13, 2013, PolyOne acquired Spartech. One of Spartech's subsidiaries, Franklin-Burlington Plastics, Inc. (Franklin-Burlington), operated a plastic resin compounding facility in Kearny, New Jersey, located adjacent to the Passaic River. The USEPA has requested that companies located in the area of the lower Passaic River, including Franklin-Burlington, cooperate in an investigation of contamination of the lower Passaic River. In response, Franklin-Burlington and approximately 70 other companies (collectively, the Cooperating Parties) agreed, pursuant to an Administrative Order of Consent with the USEPA, to assume responsibility for development of a RIFS of the lower Passaic River. The RIFS costs are exclusive of any costs that may ultimately be required to remediate the lower Passaic River area being studied or costs associated with natural resource damages that may be assessed. By agreeing to bear a portion of the cost of the RIFS, Franklin-Burlington did not admit to any liability or agree to bear any such remediation or natural resource damage costs.

In April 2014, the USEPA released a Focused Feasibility Study for public comment for a portion of the lower Passaic River. The Cooperating Parties, along with other interested parties, have submitted comments, and the USEPA is currently reviewing the comments. In February 2015, the Cooperating

Parties submitted to the USEPA a remedial investigation report for the lower Passaic River. In March 2015, Franklin-Burlington, along with nine other PRPs, submitted a de minimis settlement petition to the USEPA, asserting the ten entities contributed little or no impact to the lower Passaic River and seeking a meeting to commence settlement discussions. The USEPA has stated that it views the issuance of a Record of Decision as the appropriate time for de minimis discussions. It is uncertain when such discussions will take place. In April 2015, the Cooperating Parties submitted a feasibility study to the USEPA. The feasibility study does not contemplate who is responsible for remediation nor does it determine how such costs will be allocated to PRPs. The CPG is currently revising its RIFS, which has not yet been approved by the USEPA, as part of continuing technical discussions with the USEPA.

As of December 31, 2015, we have not accrued for remedial costs related to the lower Passaic River. We believe Franklin-Burlington, based on the currently available information, contributed little to no contamination to the lower Passaic River. We are unable to estimate a liability, if any, given the uncertainties related to this matter, including the fact that the final remedial actions and scope, an allocation to Franklin-Burlington, if any, and a final resolution of the de minimis petition or the appropriate legal actions, have not been determined.

Based on our estimates, we had accruals totaling \$119.9 million and \$121.1 million as of December 31, 2015 and 2014, respectively, for probable future environmental expenditures relating to previously contaminated sites. These accruals are undiscounted and included in *Accrued expenses and other liabilities* and *Other non-current liabilities* on the accompanying Consolidated Balance Sheets. The accruals represent our best estimate of probable future costs that we can reasonably estimate, based upon information and technology that is currently available and our view of the most likely remedy. Depending upon the results of future testing, completion and results of remedial investigation and feasibility studies, the ultimate remediation alternatives undertaken, changes in regulations, new information, newly discovered conditions and other factors, it is reasonably possible that we could incur additional costs in excess of the amount accrued at December 31, 2015. However, such additional costs, if any, cannot be currently estimated.

We believe that the probability is remote that losses in excess of amounts we have accrued would be materially adverse to our financial position, results of operations or cash flows.

The following table details the changes in the environmental accrued liabilities:

(In millions)	2015	2014	2013
Balance at beginning of the year	\$ 121.1	\$ 125.9	\$ 75.4
Environmental expenses	9.3	10.3	61.2
Net cash payments	(9.8)	(14.7)	(14.3)
Currency translation and other	(0.7)	(0.4)	3.6
Balance at end of year	<u>\$ 119.9</u>	<u>\$ 121.1</u>	<u>\$ 125.9</u>

Included in *Cost of sales* in the accompanying Consolidated Statements of Income are insurance recoveries received for previously incurred environmental costs of \$3.5 million, \$3.7 million and \$23.5 million in 2015, 2014 and 2013, respectively. Such insurance recoveries are recognized as a gain when received.

**Other Litigation** — We are involved in various pending or threatened claims, lawsuits and administrative proceedings, all arising from the ordinary course of business concerning commercial, product liability, employment and environmental matters that seek remedies or damages. We believe that the probability is remote that losses in excess of the amounts we have accrued would be materially adverse to our financial position, results of operations or cash flows.

**Guarantees** — On February 28, 2011, we sold our 50% equity interest in SunBelt Chlor Alkali Partnership (Sunbelt) to Olin Corporation (Olin). As a result of the sale, Olin assumed our obligations

under our guarantee of senior secured notes issued by SunBelt which are \$12.2 million as of December 31, 2015. Unless the guarantee is formally assigned to Olin, we remain obligated under the guarantee, although Olin has agreed to indemnify us for amounts that we may be obligated to pay under the guarantee. The senior secured notes mature in December 2017.

#### Note 14 — INCOME TAXES

Income from continuing operations, before income taxes is summarized below based on the geographic location of the operation to which such earnings are attributable.

Income from continuing operations, before income taxes consists of the following:

(In millions)	2015	2014	2013
Domestic	\$ 93.8	\$ 53.5	\$ 109.1
Foreign	73.9	34.9	41.9
Income from continuing operations, before income taxes	<u>\$ 167.7</u>	<u>\$ 88.4</u>	<u>\$ 151.0</u>

A summary of income tax expense (benefit) from continuing operations is as follows:

(In millions)	2015	2014	2013
Current income tax expense (benefit):			
Federal	\$ 21.6	\$ 36.1	\$ 18.2
State	2.2	3.1	2.8
Foreign	26.6	17.2	22.5
Total current income tax expense (benefit):	<u>\$ 50.4</u>	<u>\$ 56.4</u>	<u>\$ 43.5</u>
Deferred income tax expense (benefit):			
Federal	\$ (33.1)	\$ (36.7)	\$ 11.9
State	4.5	(4.6)	2.8
Foreign	1.2	(3.9)	(0.1)
Total deferred income tax (benefit) expense	<u>\$ (27.4)</u>	<u>\$ (45.2)</u>	<u>\$ 14.6</u>
Total income tax expense (benefit)	<u>\$ 23.0</u>	<u>\$ 11.2</u>	<u>\$ 58.1</u>

Refer to Note 5, *Discontinued Operations*, for income tax expense allocated to discontinued operations.

A reconciliation of the U.S. federal statutory tax rate to the consolidated effective income tax rate along with a description of significant reconciling items is included below.

	2015	2014	2013
Income tax expense at 35%	35.0%	35.0%	35.0%
Amended prior period tax returns	(18.3)	(2.3)	—
Foreign tax rate differential	(5.0)	(5.7)	(3.3)
State and local tax, net	2.7	2.8	2.6
Domestic production activities deduction	(2.0)	(2.5)	(1.0)
Permanent tax differences	1.8	(2.1)	4.9
U.S. credit for research activities	(0.7)	(1.2)	(1.4)
Tax benefits on certain foreign investments	(0.7)	(17.0)	—
Uncertain tax positions	0.6	1.0	(0.3)
Changes in valuation allowances	0.3	7.8	2.0
Settlements	—	(3.1)	—
Effective income tax rate	<u>13.7%</u>	<u>12.7%</u>	<u>38.5%</u>

The effective tax rates for all periods differed from the U.S. federal statutory tax rate as a result of permanent items, state and local income taxes and foreign tax rates differences. Permanent items primarily consist of income or expense not taxable or deductible. Significant or unusual items impacting the effective income tax rate are described below.

#### *2015 Significant items*

Amending U.S. federal income tax returns for 2004 through 2012 to use foreign tax credits decreased the effective tax rate by 18.3% (\$30.7 million).

Uncertain tax positions increased the effective tax rate by 0.6% (\$1.0 million). The reversal of an uncertain tax position due to the expiration of the statute of limitations decreased the effective tax rate by 5.9% (\$9.9 million). A foreign court ruling, which settled an uncertain position taken in a prior year, increased the effective tax rate by 4.7% (\$7.9 million). Other unfavorable uncertain tax positions more than offset the net decrease in the effective tax rate of these two items.

#### *2014 Significant items*

Tax benefits on certain foreign investments decreased the effective tax rate by 17.0% (\$15.0 million) related to the write-off of our investment in certain Brazil subsidiaries for tax purposes and operating losses primarily as a result of restructuring actions to close certain Brazil facilities discussed in Note 4, *Employee Separation and Restructuring Costs*.

Permanent tax differences decreased the effective tax rate by 2.1% (\$1.9 million) primarily related to foreign tax law changes and the utilization of foreign tax credits.

Changes in valuation allowances increased the effective tax rate by 7.8% (\$6.9 million) primarily related to certain Brazilian subsidiaries as a result of cumulative operating losses.

#### *2013 Significant items*

Permanent tax differences increased the effective tax rate by 4.9% (\$7.4 million) primarily related to foreign tax law changes and the tax effect of statutory foreign exchange gains.

The U.S. credit for research activities benefit decreased the effective tax rate by 1.4% (\$2.1 million), which included the benefit of two years of the U.S. research and experimentation tax credit due to the extension of the credit in the American Taxpayer Relief Act of 2012 (the Act) as signed into law in January 2013. The Act extended certain tax benefits retroactively to January 1, 2012.

Components of our deferred tax assets (liabilities) as of December 31, 2015 and 2014 were as follows:

<u>(In millions)</u>	<u>2015</u>	<u>2014</u>
<b>Deferred tax assets:</b>		
Pension and other post-retirement benefits	\$ 29.7	\$ 39.1
Employment costs	34.7	47.2
Environmental reserves	45.8	46.5
Net operating loss carryforwards	33.3	42.0
Foreign tax credit carryforwards	37.4	8.7
Other, net	22.3	21.9
Gross deferred tax assets	\$ 203.2	\$ 205.4
Valuation allowances	(19.3)	(23.6)
Total deferred tax assets, net of valuation allowances	\$ 183.9	\$ 181.8
<b>Deferred tax liabilities:</b>		
Tax and book basis differences associated with property, plant and equipment	\$ (60.3)	\$ (76.9)
Tax and book basis differences associated with intangibles	(135.8)	(135.2)
Other, net	(7.2)	(9.1)
Total deferred tax liabilities	\$ (203.3)	\$ (221.2)
Net deferred tax liabilities	\$ (19.4)	\$ (39.4)

As of December 31, 2015, the Company had \$37.4 million of U.S. foreign tax credit carryforwards that expire between 2016 and 2025. The Company plans to utilize all U.S. foreign tax credits prior to the expiration period.

As of December 31, 2015, we had gross state net operating loss carryforwards of \$203.8 million that expire at various dates from 2016 through 2032. Various foreign subsidiaries have gross net operating loss carryforwards totaling \$102.6 million that expire between 2016 and 2035 with limited exceptions that have indefinite carryforward periods. We have provided valuation allowances of \$18.9 million against certain foreign and state net operating loss carryforwards that are expected to expire prior to utilization. The valuation allowances decreased by \$4.3 million from 2014 to 2015 primarily related to foreign exchange rate changes.

No provision has been made for income taxes on undistributed earnings of consolidated non-U.S. subsidiaries of \$293.5 million as of December 31, 2015, because our intention is to reinvest indefinitely undistributed earnings of our foreign subsidiaries. It is not practicable to estimate the additional income taxes and applicable foreign withholding taxes that would be payable on the remittance of such undistributed earnings.

We made worldwide income tax payments of \$57.7 million and received refunds of \$2.6 million in 2015. We made worldwide income tax payments of \$70.0 million and \$120.3 million in 2014 and 2013, respectively, and received refunds of \$4.2 million and \$2.9 million in 2014 and 2013, respectively. Payments made in 2014 included U.S. federal tax payments related to 2013 U.S. federal income of \$9.7 million. Higher income tax payments made in 2013 primarily related to higher 2013 earnings and the gain recognized related to the divestiture of the Resin Business.

The Company records provisions for uncertain tax positions in accordance with ASC Topic 740, *Income Taxes*. A reconciliation of unrecognized tax benefits is as follows:

(In millions)	Unrecognized Tax Benefits		
	2015	2014	2013
Balance as of January 1,	\$ 28.6	\$ 15.2	\$ 14.5
Increases as a result of positions taken during current year	0.5	1.2	—
Increases as a result of positions taken for prior years	12.6	3.8	—
Balance related to acquired businesses	—	14.2	1.1
Reductions for tax positions of prior years	—	(2.3)	—
Decreases as a result of lapse of statute of limitations	(13.1)	—	(0.6)
Decreases relating to settlements with taxing authorities	(15.3)	(2.3)	(0.3)
Other, net	(0.8)	(1.2)	0.5
Balance as of December 31	\$ 12.5	\$ 28.6	\$ 15.2

We recognize interest and penalties related to uncertain tax positions in the provision for income taxes. As of December 31, 2015 and 2014, we had \$4.5 million and \$8.6 million accrued for interest and penalties, respectively.

Although the timing and outcome of tax settlements are uncertain, it is reasonably possible that during the next twelve months a reduction in unrecognized tax benefits may occur up to \$4.7 million based on the outcome of tax examinations and the expiration of statutes of limitations.

If all unrecognized tax benefits were recognized, the net impact on the provision for income tax expense would be a benefit of \$9.8 million.

The Company is currently being audited by several state and foreign taxing jurisdictions. With the exception of amended tax returns for 2004 to 2010 which are limited in scope to foreign tax credits, we are no longer subject to U.S. federal income tax examinations for periods preceding 2012. With limited exceptions, we are no longer subject to state tax on foreign tax examinations for periods preceding 2010.

#### **Note 15 — SHARE-BASED COMPENSATION**

Share-based compensation cost is based on the value of the portion of share-based payment awards that are ultimately expected to vest during the period. Share-based compensation cost recognized in the accompanying Consolidated Statements of Income includes compensation cost for share-based payment awards based on the grant date fair value estimated in accordance with the provision of FASB ASC Topic 718, *Compensation — Stock Compensation*. Share-based compensation expense is based on awards expected to vest and therefore has been reduced for estimated forfeitures.

#### **Equity and Performance Incentive Plans**

The PolyOne Corporation 2010 Equity and Performance Incentive Plan (2010 EPIP), as amended and restated in 2015, reserved 6.2 million common shares for the award of a variety of share-based compensation alternatives, including non-qualified stock options, incentive stock options, restricted stock, restricted stock units (RSUs), performance shares, performance units and stock appreciation rights (SARs). It is anticipated that all share-based grants and awards that are earned and exercised will be issued from PolyOne common shares that are held in treasury.

Share-based compensation is included in *Selling and administrative expense* in the accompanying Consolidated Statements of Income. A summary of compensation expense by type of award follows:

(In millions)	2015	2014	2013
Stock appreciation rights	\$ 4.4	\$ 5.5	\$ 6.1
Performance shares	0.5	0.7	0.3
Restricted stock units	4.2	8.0	10.1
Total share-based compensation	<u>\$ 9.1</u>	<u>\$ 14.2</u>	<u>\$ 16.5</u>

### Stock Appreciation Rights

During the years ended December 31, 2015, 2014 and 2013, the total number of SARs granted were 0.3 million, 0.3 million and 0.5 million, respectively. Awards vest in one-third increments upon the later of the attainment of stock price targets and time-based vesting over a three-year service period. Awards granted in 2015 and 2014 are subject to an appreciation cap of 200% of the base price. Outstanding SARs have contractual terms ranging from seven to ten years from the date of the grant.

The SARs were valued using a Monte Carlo simulation method as the vesting is dependent on the achievement of certain stock price targets. The SARs have time and market-based vesting conditions but vest no earlier than their three year graded vesting schedule. The expected term is an output from the Monte Carlo model, and are derived from employee exercise assumptions that are based on PolyOne historical exercise experience. The expected volatility was determined based on the average weekly volatility for our common shares for the contractual life of the awards. The expected dividend assumption was determined based upon PolyOne's dividend yield at the time of grant. The risk-free rate of return was based on available yields on U.S. Treasury bills of the same duration as the contractual life of the awards. Forfeitures were estimated at 3% per year based on our historical experience.

The following is a summary of the weighted average assumptions related to the grants issued during 2015, 2014 and 2013:

	2015	2014	2013
Expected volatility	43.0%	48.0%	50.0%
Expected dividends	1.05%	0.91%	1.04%
Expected term (in years)	6.5	6.4	7.4
Risk-free rate	1.95%	2.94%	2.12%
Value of SARs granted	\$13.94	\$14.05	\$10.83

A summary of SAR activity for 2015 is presented below:

#### Stock Appreciation Rights

In millions, except per share data)	Shares	Weighted-Average Exercise Price Per Share	Weighted-Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding as of January 1, 2015	1.6	\$ 20.13	6.63	\$ 28.9
Granted	0.3	38.36	—	
Exercised	(0.4)	13.10	—	
Outstanding as of December 31, 2015	<u>1.5</u>	<u>\$ 25.49</u>	<u>6.75</u>	<u>\$ 13.1</u>
Vested and exercisable as of December 31, 2015	<u>0.9</u>	<u>\$ 18.98</u>	<u>5.52</u>	<u>\$ 12.0</u>

The total intrinsic value of SARs exercised during 2015, 2014 and 2013 was \$9.7 million, \$15.0 million and \$14.9 million, respectively. As of December 31, 2015, there was \$2.4 million of total unrecognized compensation cost related to SARs, which is expected to be recognized over the weighted average remaining vesting period of 17 months.

### ***Restricted Stock Units***

RSUs represent contingent rights to receive one common share at a future date provided certain vesting criteria are met.

During 2015, 2014 and 2013, the total number of RSUs granted were 0.1 million, 0.2 million and 0.5 million, respectively. These RSUs, which vest on the third anniversary of the grant date, were granted to executives and other key employees. Compensation expense is measured on the grant date using the quoted market price of our common shares and is recognized on a straight-line basis over the requisite service period.

As of December 31, 2015, 0.7 million RSUs remain unvested with a weighted-average grant date fair value of \$29.94. Unrecognized compensation cost for RSUs at December 31, 2015 was \$5.5 million, which is expected to be recognized over the weighted average remaining vesting period of 10 months.

### **Note 16 — SEGMENT INFORMATION**

A segment is a component of an enterprise whose operating results are regularly reviewed by the enterprise's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Operating income is the primary measure that is reported to our chief operating decision maker for purposes of allocating resources to the segments and assessing their performance. Operating income at the segment level does not include: corporate general and administrative expenses that are not allocated to segments; intersegment sales and profit eliminations; charges related to specific strategic initiatives such as the consolidation of operations; restructuring activities, including employee separation costs resulting from personnel reduction programs, plant closure and phase-in costs; executive separation agreements; share-based compensation costs; asset impairments; environmental remediation costs and other liabilities for facilities no longer owned or closed in prior years; gains and losses on the divestiture of joint ventures and equity investments; actuarial gains and losses associated with our pension and other post-retirement benefit plans; and certain other items that are not included in the measure of segment profit or loss that is reported to and reviewed by our chief operating decision maker. These costs are included in *Corporate and eliminations*.

Segment assets are primarily customer receivables, inventories, net property, plant and equipment, intangible assets and goodwill. Intersegment sales are generally accounted for at prices that approximate those for similar transactions with unaffiliated customers. *Corporate and eliminations* assets and liabilities primarily include cash, debt, pension and other employee benefits, environmental liabilities, retained assets and liabilities of discontinued operations, and other unallocated corporate assets and liabilities. The accounting policies of each segment are consistent with those described in Note 1, *Description of Business and Summary of Significant Accounting Policies*.

On December 9, 2015, the Company completed the acquisition of specialty color concentrates of Magenta, a leading innovative developer in the global fiber industry, for approximately \$18.3 million in cash, net of cash acquired. Magenta results are included within the Color, Additives and Inks segment.

On December 1, 2014, the Company completed the acquisition of specialty assets of Accella, a leading North American manufacturer of liquid polymer formulations, for \$47.2 million in cash, net of cash acquired. Accella results were included within the Color, Additives and Inks segment.

The following is a description of each of our five reportable segments.

#### **Color, Additives and Inks**

Color, Additives and Inks is a leading provider of specialized custom color and additive concentrates in solid and liquid form for thermoplastics, dispersions for thermosets, as well as specialty inks, plastisols, and vinyl slush molding solutions. Color and additive solutions include an innovative array of colors,

special effects and performance-enhancing and eco-friendly solutions. When combined with a non-base resin, our solutions help customers achieve differentiated specialized colors and effects targeted at the demands of today's highly design-oriented consumer and industrial end markets. Our additive concentrates encompass a wide variety of performance and process enhancing characteristics and are commonly categorized by the function that they perform, such as UV stabilization, antimicrobial, anti-static, blowing or foaming, antioxidant, lubricant, and productivity enhancement. Our colorant and additives concentrates are used in a broad range of polymers, including those used in medical and pharmaceutical devices, food packaging, personal care and cosmetics, transportation, building products, wire and cable markets. We also provide custom-formulated liquid systems that meet a variety of customer needs and chemistries, including vinyl, natural rubber and latex, polyurethane and silicone. Our offerings also include proprietary inks and latexes for diversified markets such as recreational and athletic apparel, construction and filtration, outdoor furniture and healthcare. Our liquid polymer coatings and additives are largely based on vinyl and are used in a variety of markets, including building and construction, consumer, healthcare, industrial, packaging, textiles, appliances, transportation, and wire and cable. Color, Additives and Inks has manufacturing, sales and service facilities located throughout North America, South America, Europe, Asia and Africa.

### ***Specialty Engineered Materials***

Specialty Engineered Materials is a leading provider of specialty polymer formulations, services and solutions for designers, assemblers and processors of thermoplastic materials across a wide variety of markets and end-use applications. Our product portfolio, which we believe to be one of the most diverse in our industry, includes specialty formulated high-performance polymer materials that are manufactured using thermoplastic resins and elastomers, which are then combined with advanced polymer additives, reinforcement, filler, colorant and/or biomaterial technologies. Our technical and market expertise enables us to expand the performance range and structural properties of traditional engineering-grade thermoplastic resins to meet evolving customer needs. Specialty Engineered Materials has manufacturing, sales and service facilities located throughout North America, Europe, Asia and South America. Our product development and application reach is further enhanced by the capabilities of our Innovation Centers in the United States, Germany and China, which produce and evaluate prototype and sample parts to help assess end-use performance and guide product development. Our manufacturing capabilities are targeted at meeting our customers' demand for speed, flexibility and critical quality.

### ***Designed Structures and Solutions***

On March 13, 2013, the Company completed the acquisition of Spartech, a supplier of plastic sheet, color and engineered materials, and packaging solutions. As a result of the acquisition, a new reportable segment, "Designed Structures and Solutions", was created. We believe PolyOne's Designed Structures and Solutions segment is a market leader in providing specialized, full service and innovative solutions in engineered polymer structures, rigid barrier packaging and specialty cast acrylics. We utilize a variety of polymers, specialty additives and processing technologies to produce a complete portfolio of sheet, custom rollstock and specialty film, laminate and acrylic solutions. Our solutions can be engineered to provide structural or functional performance in an application or design and visual aesthetics to meet our customers' needs. Our offerings also include a wide range of sustainable, cost-effective stock and custom packaging solutions for various industry processes used in the food, medical, and consumer markets. In addition to packaging, we also work closely with customers to provide solutions for transportation, building and construction, healthcare and consumer markets. Designed Structures and Solutions has manufacturing, sales and service facilities located throughout North America.

### ***Performance Products and Solutions***

Performance Products and Solutions is comprised of the Geon Performance Materials (Geon) and Producer Services business units. The Geon business delivers an array of products and services for

vinyl molding and extrusion processors located in North America and Asia. The Geon™ brand name carries strong recognition globally. Geon's products are sold to manufacturers of durable plastic parts and consumer-oriented products. We also offer a wide range of services including materials testing, component analysis, custom formulation development, colorant and additive services, part design assistance, structural analysis, process simulations, mold design and flow analysis and extruder screw design. Vinyl is used across a broad range of markets and applications, including, but not limited to: healthcare, wire and cable, building and construction, consumer and recreational products and transportation and packaging. The Producer Services business unit offers contract manufacturing and outsourced polymer manufacturing services to resin producers and polymer marketers, primarily in the United States and Mexico, as well as its own proprietary compounds for pressure pipe and drip irrigation applications. As a strategic and integrated supply chain partner, Producer Services offers resin producers a capital-efficient way to effectively develop custom products for niche markets by leveraging its extensive process technology expertise, broad manufacturing capabilities and geographic locations.

### **PolyOne Distribution**

The PolyOne Distribution business distributes more than 3,500 grades of engineering and commodity grade resins, including PolyOne-produced solutions, principally to the North American and Asian markets. These products are sold to over 6,000 custom injection molders and extruders who, in turn, convert them into plastic parts that are sold to end-users in a wide range of industries. Representing over 25 major suppliers, we offer our customers a broad product portfolio, just-in-time delivery from multiple stocking locations and local technical support. Recent expansion in Central America and Asia have bolstered PolyOne Distribution's ability to serve the specialized needs of customers globally.

Financial information by reportable segment is as follows:

Year Ended December 31, 2015 (In millions)	Sales to External Customers	Intersegment Sales	Total Sales	Operating Income	Depreciation and Amortization <sup>(1)</sup>	Capital Expenditures	Total Assets
Color, Additives and Inks	801.2	9.5	810.7	135.4	42.4	27.3	939.5
Specialty Engineered Materials	493.1	49.7	542.8	79.6	15.9	17.7	353.4
Designed Structures and Solutions	448.8	4.7	453.5	13.8	16.9	18.4	449.5
Performance Products and Solutions	615.8	78.3	694.1	57.4	16.2	9.8	237.4
PolyOne Distribution	1,018.7	15.4	1,034.1	68.0	0.7	0.4	200.0
Corporate and eliminations	—	(157.6)	(157.6)	(103.3)	12.2	17.6	415.3
<b>Total</b>	<b>\$ 3,377.6</b>	<b>\$ —</b>	<b>\$ 3,377.6</b>	<b>\$ 250.9</b>	<b>\$ 104.3</b>	<b>\$ 91.2</b>	<b>\$ 2,595.1</b>

(1) Corporate and eliminations includes accelerated depreciation associated with restructuring actions of \$6.2 million.

Year Ended December 31, 2014 (In millions)	Sales to External Customers	Intersegment Sales	Total Sales	Operating Income	Depreciation and Amortization <sup>(1)</sup>	Capital Expenditures	Total Assets
Color, Additives and Inks	835.0	15.8	850.8	124.9	41.4	28.1	934.2
Specialty Engineered Materials	555.2	43.1	598.3	72.4	16.7	15.2	370.1
Designed Structures and Solutions	616.5	1.0	617.5	45.1	19.8	25.6	490.1
Performance Products and Solutions	728.2	88.4	816.6	63.1	17.7	15.2	265.5
PolyOne Distribution	1,100.6	13.8	1,114.4	68.2	0.6	0.1	214.2
Corporate and eliminations	—	(162.1)	(162.1)	(218.6)	27.7	8.6	392.2
<b>Total</b>	<b>\$ 3,835.5</b>	<b>\$ —</b>	<b>\$ 3,835.5</b>	<b>\$ 155.1</b>	<b>\$ 123.9</b>	<b>\$ 92.8</b>	<b>\$ 2,666.3</b>

(1) Corporate and eliminations includes accelerated depreciation associated with restructuring actions of \$23.1 million.

Year Ended December 31, 2013 (In millions)	Sales to External Customers	Intersegment Sales	Total Sales	Operating Income	Depreciation and Amortization <sup>(1)</sup>	Capital Expenditures <sup>(1a)</sup>	Total Assets
Color, Additives and Inks	844.6	7.7	852.3	104.0	38.8	29.3	960.7
Specialty Engineered Materials	571.9	43.6	615.5	57.2	18.8	14.3	378.4
Designed Structures and Solutions	597.3	0.1	597.4	33.4	21.2	13.4	523.1
Performance Products and Solutions	690.9	82.3	773.2	56.0	15.5	12.4	276.3
PolyOne Distribution	1,066.5	8.7	1,075.2	63.3	0.6	0.3	216.7
Corporate and eliminations	—	(142.4)	(142.4)	(82.4)	13.9	6.5	541.4
<b>Total</b>	<b>\$ 3,771.2</b>	<b>\$ —</b>	<b>\$ 3,771.2</b>	<b>\$ 231.5</b>	<b>\$ 108.8</b>	<b>\$ 76.2</b>	<b>\$ 2,896.6</b>

(1) Excludes \$1.0 million of depreciation expense associated with the Resin Business. Corporate and eliminations includes accelerated depreciation associated with restructuring actions of \$12.7 million.

(1a) Excludes \$0.2 million of capital expenditures associated with the Resin Business.

Our sales are primarily to customers in the United States, Canada, Mexico, Europe, South America and Asia, and the majority of our assets are located in these same geographic areas. Following is a summary of sales and long-lived assets based on the geographic areas where the sales originated and where the assets are located:

(In millions)	2015	2014	2013
<b>Sales:</b>			
United States	\$ 2,244.9	\$ 2,590.4	\$ 2,538.2
Europe	430.1	511.8	519.7
Canada	241.3	277.4	267.8
Asia	235.9	246.2	239.0
Mexico	209.7	178.4	158.1
South America	15.7	31.3	48.4
Total Sales	<u>\$ 3,377.6</u>	<u>\$ 3,835.5</u>	<u>\$ 3,771.2</u>
<b>Long-lived assets:</b>			
United States	\$ 418.1	\$ 421.1	\$ 444.4
Europe	94.0	95.7	103.0
Canada	6.9	12.8	13.2
Asia	40.2	39.5	51.8
Mexico	19.4	19.7	20.5
South America	4.9	7.9	13.3
Total Long-lived assets	<u>\$ 583.5</u>	<u>\$ 596.7</u>	<u>\$ 646.2</u>

#### **Note 17 — COMMON SHARE DATA**

Weighted-average shares used in computing net income per share are as follows:

(In millions)	2015	2014	2013
Weighted-average shares — basic:	87.8	92.3	95.5
Plus dilutive impact of share-based compensation	0.9	1.2	1.0
Weighted-average shares — diluted:	<u>88.7</u>	<u>93.5</u>	<u>96.5</u>

Outstanding share-based awards with exercise prices greater than the average price of the common shares are anti-dilutive and are not included in the computation of diluted net income per share. The number of anti-dilutive options and awards was 0.4 million and 0.3 million at December 31, 2014 and 2013, respectively. Less than 0.1 million options and awards were anti-dilutive for the computation of diluted earnings per common share at December 31, 2015.

We purchased 4.5 million, 6.3 million and 5.0 million shares in 2015, 2014 and 2013, respectively, at an aggregate cost of \$156.1 million, \$233.2 million and \$131.6 million, respectively, under these authorizations.

#### **Note 18 — FAIR VALUE**

Fair value is measured based on an exit price, representing the amount that would be received to sell an asset or paid to satisfy a liability in an orderly transaction between market participants. Fair value is a market-based measurement that is determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, a fair value hierarchy is established, which categorizes the inputs used in measuring fair value as follows: (Level 1) observable inputs such as quoted prices in active markets; (Level 2) inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and (Level 3) unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

Financial instruments accounted for at fair value on a recurring basis as of December 31, 2015 and 2014 include cash of \$279.8 million and \$238.6 million, respectively, and are classified as level 1 assets within the fair value hierarchy.

The estimated fair value of PolyOne's debt instruments at December 31, 2015 and 2014 was \$1,136.2 million and \$1,031.9 million, respectively, compared to carrying values of \$1,146.6 million and \$1,010.6 million as of December 31, 2015 and 2014, respectively. The fair value of PolyOne's debt instruments was estimated using prevailing market interest rates on debt with similar creditworthiness, terms and maturities and represent Level 2 measurements within the fair value hierarchy.

In accordance with the provisions of FASB ASC Topic 350, *Intangibles — Goodwill and Other*, we assess the fair value of goodwill on an annual basis or at an interim date if potential impairment indicators are present. The implied fair value of goodwill is determined based on significant unobservable inputs. Accordingly, these inputs fall within Level 3 of the fair value hierarchy. We use an income approach to estimate the fair value of our reporting units. The income approach uses a reporting unit's projection of estimated operating results and cash flows that is discounted using a weighted-average cost of capital that is determined based on current market conditions. The projection uses management's best estimates of economic and market conditions over the projected period including growth rates in sales, costs and number of units, estimates of future expected changes in operating margins and cash expenditures. Other significant estimates and assumptions include terminal value growth rates, terminal value margin rates, future capital expenditures and changes in future working capital requirements. We validate our estimates of fair value under the income approach by considering the implied control premium and conclude whether the implied control premium is reasonable based on other recent market transactions. No impairment charges were required in 2015, 2014 or 2013.

Indefinite-lived intangible assets primarily consist of the GLS and ColorMatrix trade names. Indefinite-lived intangible assets are tested for impairment annually at the same time we test goodwill for impairment. The implied fair value of indefinite-lived intangible assets is determined based on significant unobservable inputs, as summarized below. Accordingly, these inputs fall within Level 3 of the fair value hierarchy. The fair value of the trade names is calculated using a "relief from royalty" methodology. This approach involves two steps (1) estimating reasonable royalty rates for the trade name and (2) applying this royalty rate to a net sales stream and discounting the resulting cash flows to determine fair value. This fair value is then compared with the carrying value of the trade name. No impairment charges were required in 2015, 2014 or 2013.

## Note 19 — SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

(In millions, except per share data)	2015 Quarters				2014 Quarters			
	Fourth <sup>(2)</sup>	Third <sup>(3)</sup>	Second <sup>(4)</sup>	First <sup>(5)</sup>	Fourth <sup>(6)</sup>	Third <sup>(7)</sup>	Second <sup>(8)</sup>	First <sup>(9)</sup>
Sales	\$ 775.8	\$ 841.6	\$ 887.1	\$ 873.1	\$ 869.3	\$ 958.4	\$ 1,005.5	\$ 1,002.3
Gross Margin	156.9	169.1	185.7	169.8	152.6	182.6	184.5	188.2
Operating income (loss)	31.3	69.2	80.3	70.1	(14.3)	63.6	49.4	56.4
Net income (loss) from continuing operations	3.0	44.5	67.0	30.2	(15.0)	32.3	30.7	29.2
Net income (loss) from continuing operations attributable to PolyOne shareholders	\$ 3.1	\$ 44.5	\$ 66.8	\$ 30.2	\$ (14.6)	\$ 32.3	\$ 30.9	\$ 29.4
Net income from continuing operations per common share attributable to PolyOne common shareholders: <sup>(1)</sup>								
Basic earnings (loss) per share	\$ 0.04	\$ 0.51	\$ 0.75	\$ 0.34	\$ (0.16)	\$ 0.35	\$ 0.33	\$ 0.31
Diluted earnings (loss) per share	\$ 0.04	\$ 0.50	\$ 0.74	\$ 0.34	\$ (0.16)	\$ 0.35	\$ 0.33	\$ 0.31

- (1) Per share amounts for the quarter and the full year have been computed separately. The sum of the quarterly amounts may not equal the annual amounts presented because of differences in the average shares outstanding during each period.
- (2) Included for the fourth quarter 2015 are: 1) a mark-to-market pension and other post-retirement charge of \$11.6 million, 2) employee separation and restructuring costs of \$10.1 million and 3) \$16.4 million of debt extinguishment costs primarily due to the repayment in full of \$316.6 million aggregate principal amount of our 7.375% senior notes due 2020.
- (3) Included for the third quarter 2015 are: 1) employee separation and restructuring costs of \$13.7 million and 2) a \$7.5 million benefit related to the reversal of an uncertain tax position due to the expiration of the statute of limitations.
- (4) Included for the second quarter 2015 are: 1) employee separation and restructuring costs of \$7.5 million and 2) a \$26.0 million tax benefit as a result of amending U.S. federal income tax returns from 2005 to 2012 to use foreign tax credits.
- (5) Included for the first quarter 2015 are employee separation and restructuring costs of \$10.6 million.
- (6) Included for the fourth quarter 2014 are: 1) a mark-to-market pension and other post-retirement charge of \$56.5 million, 2) employee separation and restructuring costs of \$23.2 million, 3) environmental remediation costs of \$2.6 million and 5) a gain related to the reimbursement of previously incurred environmental costs of \$2.1 million.
- (7) Included for the third quarter 2014 are: 1) employee separation and restructuring costs of \$17.9 million, 2) environmental remediation costs of \$5.9 million and 3) a gain related to the reimbursement of previously incurred environmental costs of \$1.6 million.
- (8) Included for the second quarter 2014 are: 1) employee separation and restructuring costs of \$35.1 million and 2) a \$5.4 million tax benefit associated with our investments in certain foreign affiliates.
- (9) Included for the first quarter 2014 are employee separation and restructuring costs of \$17.9 million.

## Note 20 — SUBSEQUENT EVENTS

On January 29, 2016, the Company completed the acquisition of certain technologies and assets from Kraton Performance Polymers, Inc (Kraton), to expand its global footprint and expertise in the thermoplastic elastomer (TPE) innovation and design, for \$72.0 million in cash. The results will be reported in the Specialty Engineered Materials segment.

## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

### **ITEM 9A. CONTROLS AND PROCEDURES**

#### **Disclosure controls and procedures**

PolyOne's management, with the participation of the Chief Executive Officer and the Chief Financial Officer, has evaluated the effectiveness of the design and operation of PolyOne's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) as of December 31, 2015. Based on this evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of December 31, 2015.

#### **Management's annual report on internal control over financial reporting**

The following report is provided by management in respect of PolyOne's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934):

1. PolyOne's management is responsible for establishing and maintaining adequate internal control over financial reporting.
2. Under the supervision of and with participation of PolyOne's management, including the Chief Executive Officer and the Chief Financial Officer, we conducted an evaluation of the effectiveness of internal control over financial reporting as of December 31, 2015 based on the guidelines established in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) (2013 Framework). Management believes that the COSO framework is a suitable framework for its evaluation of financial reporting because it is free from bias, permits reasonably consistent qualitative and quantitative measurements of PolyOne's internal control over financial reporting, is sufficiently complete so that those relevant factors that would alter a conclusion about the effectiveness of PolyOne's internal control over financial reporting are not omitted and is relevant to an evaluation of internal control over financial reporting.
3. Based on the results of our evaluation, management has concluded that such internal control over financial reporting was effective as of December 31, 2015. There were no material weaknesses in internal control over financial reporting identified by management. The results of management's assessment were reviewed with our Audit Committee.
4. Ernst & Young LLP, who audited the consolidated financial statements of PolyOne for the year ended December 31, 2015, also issued an attestation report on PolyOne's internal control over financial reporting under Auditing Standard No. 5 of the Public Company Accounting Oversight Board. This attestation report is set forth on page 42 of this Annual Report on Form 10-K and is incorporated by reference into this Item 9A.

#### **Changes in internal control over financial reporting**

There were no changes in the Company's internal control over financial reporting that occurred during the quarter ended December 31, 2015 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **Limitations in internal control over financial reporting**

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the

risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **ITEM 9B. OTHER INFORMATION**

None.

### **PART III**

#### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The information regarding PolyOne's directors, including the identification of the audit committee and audit committee financial experts, is incorporated by reference to the information contained in PolyOne's Proxy Statement with respect to the 2016 Annual Meeting of Shareholders (2016 Proxy Statement). Information concerning executive officers is contained in Part I of this Annual Report on Form 10-K under the heading "Executive Officers of the Registrant."

The information regarding Section 16(a) beneficial ownership reporting compliance is incorporated by reference to the material under the heading "Section 16(a) Beneficial Ownership Reporting Compliance" in the 2016 Proxy Statement.

The information regarding any changes in procedures by which shareholders may recommend nominees to PolyOne's Board of Directors is incorporated by reference to the information contained in the 2016 Proxy Statement.

PolyOne has adopted a code of ethics that applies to its principal executive officer, principal financial officer and principal accounting officer. PolyOne's code of ethics is posted under the Investor Relations tab of its website at [www.polyone.com](http://www.polyone.com). PolyOne will post any amendments to, or waivers of, its code of ethics that apply to its principal executive officer, principal financial officer and principal accounting officer on its website.

#### **ITEM 11. EXECUTIVE COMPENSATION**

The information regarding executive officer and director compensation is incorporated by reference to the information contained in the 2016 Proxy Statement.

The information regarding compensation committee interlocks and insider participation and the compensation committee report is incorporated by reference to the information contained in the 2016 Proxy Statement.

#### **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTER**

Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)	Weighted-average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by security holders	1,582,904	\$ 25.29	2,126,758 <sup>(1)</sup>
Equity compensation plans not approved by security holders	—	—	—
<b>Total</b>	<b>1,582,904</b>	<b>\$ 25.29</b>	<b>\$ 2,126,758</b>

- <sup>(1)</sup> In addition to options, warrants and rights, the Amended and Restated PolyOne Corporation 2010 Equity and Performance Incentive Plan (the "Restated 2010 EPIP") authorizes the issuance of restricted stock, RSUs, performance shares and awards to Non-Employee Directors. The Restated 2010 EPIP limits the total number of shares that may be issued as one or more of these types of awards to 2.6 million. On May 14, 2015 our shareholders approved an amendment to this plan whereby, among other provisions, a total of 6.2 million common shares are reserved for grant under the Restated 2010 EPIP.

### **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

The information regarding certain relationships and related transactions and director independence is incorporated by reference to the information contained in the 2016 Proxy Statement.

### **ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

Information regarding fees paid to and services provided by PolyOne's independent registered public accounting firm and the pre-approval policies and procedures of the audit committee is incorporated by reference to the information contained in the 2016 Proxy Statement.

## **PART IV**

### **ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

(a)(1) Financial Statements:

The following consolidated financial statements of PolyOne Corporation are included in Item 8:

Consolidated Statements of Income for the years ended December 31, 2015, 2014 and 2013

Consolidated Statements of Comprehensive Income for the years ended December 31, 2015, 2014 and 2013

Consolidated Balance Sheets at December 31, 2015 and 2014

Consolidated Statements of Cash Flows for the years ended December 31, 2015, 2014 and 2013

Consolidated Statements of Shareholders' Equity for the years ended December 31, 2015, 2014 and 2013

Notes to Consolidated Financial Statements

All other schedules for which provision is made in Regulation S-X of the SEC are not required under the related instructions or are inapplicable and, therefore, have been omitted.

(a)(3) Exhibits.

Refer to the Exhibit Index, which is incorporated by reference herein.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

### POLYONE CORPORATION

February 12, 2016

BY: /S/ BRADLEY C. RICHARDSON  
Bradley C. Richardson  
Executive Vice President and Chief Financial Officer  
(Principal Financial and Accounting Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities indicated and on the dates indicated.

#### Signature and Title

<u>/S/ ROBERT M. PATTERSON</u> Robert M. Patterson	President and Chief Executive Officer and Director (Principal Executive Officer)	Date: February 12, 2016
<u>/S/ BRADLEY C. RICHARDSON</u> Bradley C. Richardson	Executive Vice President and Chief Financial Officer (Principal Financial and Accounting Officer)	Date: February 12, 2016
<u>/S/ STEPHEN D. NEWLIN</u> Stephen D. Newlin	Executive Chairman and Director	Date: February 12, 2016
<u>/S/ RICHARD H. FEARON</u> Richard H. Fearon	Director	Date: February 12, 2016
<u>/S/ GREGORY J. GOFF</u> Gregory J. Goff	Director	Date: February 12, 2016
<u>/S/ WILLIAM R. JELLISON</u> William R. Jellison	Director	Date: February 12, 2016
<u>/S/ SANDRA BEACH LIN</u> Sandra Beach Lin	Director	Date: February 12, 2016
<u>/S/ RICHARD A. LORRAINE</u> Richard A. Lorraine	Director	Date: February 12, 2016
<u>/S/ WILLIAM H. POWELL</u> William H. Powell	Director	Date: February 12, 2016
<u>/S/ KERRY J. PREETE</u> Kerry J. Preete	Director	Date: February 12, 2016
<u>/S/ FARAH M. WALTERS</u> Farah M. Walters	Director	Date: February 12, 2016
<u>/S/ WILLIAM A. WULFSOHN</u> William A. Wulfsohn	Director	Date: February 12, 2016

## EXHIBIT INDEX

Exhibit No.	Exhibit Description
2.1†	Purchase Agreement, dated as of February 28, 2011, by and among PolyOne Corporation, 1997 Chloralkali Venture, LLC, Olin Corporation and Olin SunBelt II, Inc. (incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed March 3, 2011, SEC File No. 1-16091)
2.2†	Agreement and Plan of Merger, dated as of September 30, 2011, among PolyOne Corporation, 2011 ColorNewton Inc., ColorMatrix Group, Inc., and Audax ColorMatrix Holdings, LLC (Incorporated by reference to Exhibit 2.1 to PolyOne Corporation's current report on Form 8-K filed on October 5, 2011, SEC File No. 1-16091)
2.3†	Agreement and Plan of Merger, dated October 23, 2012, by and among PolyOne Corporation, 2012 RedHawk, Inc., 2012 RedHawk, LLC and Spartech Corporation (Incorporated by reference to Exhibit 2.1 to PolyOne Corporation's current report on Form 8-K filed on October 24, 2012, SEC File No. 1-16091)
2.4†	Asset Purchase Agreement, dated as of March 25, 2013, by and between PolyOne Corporation and Mexichem Specialty Resins Inc. (incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed March 27, 2013, SEC File No. 1-16091)
3.1	Articles of Incorporation (incorporated by reference to Exhibit 3(i) to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2000, SEC File No. 1-16091)
3.2	Amendment to the Second Article of the Articles of Incorporation, as filed with the Ohio Secretary of State, November 25, 2003 (incorporated by reference to Exhibit 3.1a to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2003, SEC File No. 1-16091)
3.3	Regulations (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on July 17, 2009, SEC File No. 1-16091)
4.1	Indenture, dated February 28, 2013, between PolyOne Corporation and Wells Fargo Bank, National Association, as trustee (incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K filed on March 5, 2013, SEC File No. 1-16091)
10.1	Amended and Restated Credit Agreement, dated March 1, 2013, among the Company, PolyOne Canada and certain other subsidiaries of the Company, Wells Fargo Capital Finance, LLC, as administrative agent, Bank of America, N.A. and U.S. Bank National Association, as syndication agents, PNC Bank National Association and KeyBank National Association, as documentation agents, and Wells Fargo Capital Finance, LLC and Merrill, Lynch, Pierce, Fenner & Smith Incorporated, as joint lead arrangers and bookrunners (incorporated by reference to Exhibit 10.2 to the Company's Current Report on Form 8-K filed on March 5, 2013, SEC File No. 1-16091)
10.2	First Amendment to Amended and Restated Credit Agreement, dated as of March 28, 2014, among the Company, PolyOne Canada Inc. and certain other subsidiaries of the Company, Wells Fargo Capital Finance, LLC, as administrative agent, and the lenders party thereto (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2015, SEC File No. 1-16091)
10.3	Second Amendment to Amended and Restated Credit Agreement, dated as of June 3, 2015, among the Company, PolyOne Canada Inc. and certain other subsidiaries of the Company, Wells Fargo Capital Finance, LLC, as administrative agent, and the lenders party thereto (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2015, SEC File No. 1-16091)
10.4	Third Amendment to Amended and Restated Credit Agreement, dated as of June 30, 2015, among the Company, PolyOne Canada Inc. and certain other subsidiaries of the Company, Wells Fargo Capital Finance, LLC, as administrative agent, and the lenders party thereto (incorporated by reference to Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2015, SEC File No. 1-16091)
10.5	Fourth Amendment to Amended and Restated Credit Agreement and Release, dated November 12, 2015, by and among PolyOne Corporation, the subsidiaries of PolyOne Corporation party thereto, Wells Fargo Capital Finance, LLC, as agent, and the lenders party thereto**
10.6	Credit Agreement, dated November 12, 2015, by and among PolyOne Corporation, as borrower, Citibank, N.A., as administrative agent, each of Citigroup Global Markets Inc., Wells Fargo Securities LLC, Goldman, Sachs & Co., HSBC Securities (USA) Inc. and Morgan Stanley & Co. LLC, as joint-lead arrangers and joint-book managers, Jefferies Finance LLC, KeyBanc Capital Markets Inc. and SunTrust Robinson Humphrey, Inc., as co-managers, and several other commercial lending institutions that are parties thereto**
10.7+	Form of 2011 Award Agreement under the 2010 Equity and Performance Incentive Plan (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2011, SEC File No. 1-16091)
10.8+	Amended and Restated PolyOne Corporation 2010 Equity and Performance Incentive Plan (incorporated by reference to Appendix B to the Company's definitive proxy statement on Schedule 14A filed on April 3, 2015, SEC File No. 1-16091)

<b>Exhibit No.</b>	<b>Exhibit Description</b>
10.9+	Amended and Restated PolyOne Senior Executive Annual Incentive Plan (incorporated by reference to Appendix C to the Company's definitive proxy statement on Schedule 14A filed on April 3, 2015, SEC File No. 1-16091)
10.10+	Form of Grant of Stock-Settled Stock Appreciation Rights under the 2010 Long-Term Incentive Plan (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010, SEC File No. 1-16091)
10.11+	Amended and Restated Deferred Compensation Plan for Non-Employee Directors (as amended and restated effective May 20, 2014) (incorporated by reference to Exhibit 10.7 of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2014, SEC File No. 1-16091)
10.12+	Form of Management Continuity Agreement for Executive Officers prior to 2011 (incorporated by reference to Exhibit 10.13 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007, SEC File No. 1-16091)
10.13+	Form of Management Continuity Agreement for Executive Officers after 2011 (incorporated by reference to Exhibit 10.12 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2013, SEC File No. 1-16091)
10.14+	Schedule of Executive Officers with Management Continuity Agreements**
10.15+	PolyOne Supplemental Retirement Benefit Plan (As Amended and Restated Effective January 1, 2014) (incorporated by reference to Exhibit 10.14 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2013, SEC file No. 1-16091)
10.16+	Amended and Restated Letter Agreement, dated as of March 6, 2014, between the Company and Stephen D. Newlin, originally effective as of February 13, 2006 (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2014, SEC File No. 1-16091)
10.17+	Assumption of Liabilities and Indemnification Agreement, dated March 1, 1993, amended and restated by Amended and Restated Assumption of Liabilities and Indemnification Agreement, dated April 27, 1993 (incorporated by reference to Exhibit 10.14 to The Geon Company's Annual Report on Form 10-K for the fiscal year ended December 31, 1996, SEC File No. 1-11804)
10.18+	Unconditional and Continuing Guaranty, between the Company and Olin Corporation and Sunbelt Chlor Alkali Partnership (incorporated by reference to Exhibit 10(c) to The Geon Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 1996, SEC File No. 1-11804)
10.19+	Asset Contribution Agreement — PVC Partnership (Geon) (incorporated by reference to Exhibit 10.3 to The Geon Company's Current Report on Form 8-K filed on May 13, 1999, SEC File No. 1-11804)
10.20+	PolyOne Corporation 2008 Equity and Performance Incentive Plan (incorporated herein by reference to Appendix A to the Registrant's proxy statement on Schedule 14A (SEC File No. 1-16091), filed on March 25, 2008)
10.21+	Form of 2009 Grant of Stock-Settled Stock Appreciation Rights under the 2009 Long-Term Incentive Plan (incorporated by reference to Exhibit 10.4 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2009, SEC File No. 1-16091)
10.22+	Executive Severance Plan, as amended and restated effective May 15, 2014 (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2014, SEC File No. 1-16091)
10.23+	Form of 2012 Award Agreement under the PolyOne Corporation 2010 Equity and Performance Incentive Plan, as amended (incorporated by reference to Exhibit 10.38 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012, SEC File No. 1-16091)
10.24+	Form of 2013 Award Agreement under the PolyOne Corporation 2010 Equity and Performance Incentive Plan, as amended (incorporated by reference to Exhibit 10.27 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2013, SEC File No. 1-16091)
10.25+	Form of Director and Officer Indemnification Agreement (incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on July 5, 2006, SEC File No. 1-16091)
10.26+	Form of 2014 Award Agreement under the PolyOne Corporation 2010 Equity and Performance Incentive Plan, as amended (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2014, SEC File No. 1-16091)
21.1	Subsidiaries of the Company**
23.1	Consent of Independent Registered Public Accounting Firm — Ernst & Young LLP**

<b>Exhibit No.</b>	<b>Exhibit Description</b>
31.1	Certification of Robert M. Patterson, President and Chief Executive Officer, pursuant to SEC Rules 13a-14(a) and 15d-14(a), adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**
31.2	Certification of Bradley C. Richardson, Executive Vice President and Chief Financial Officer, pursuant to SEC Rules 13a-14(a) and 15d-14(a), adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**
32.1	Certification pursuant to 18 U.S.C. § 1350, adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, as signed by Robert M. Patterson, President and Chief Executive Officer**
32.2	Certification pursuant to 18 U.S.C. § 1350, adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, as signed by Bradley C. Richardson, Executive Vice President and Chief Financial Officer**
101 .INS	XBRL Instance Document**
101 .SCH	XBRL Taxonomy Extension Schema Document**
101 .CAL	XBRL Taxonomy Extension Calculation Linkbase Document**
101 .LAB	XBRL Taxonomy Extension Label Linkbase Document**
101 .PRE	XBRL Taxonomy Extension Presentation Linkbase Document**
101 .DEF	XBRL Taxonomy Definition Linkbase Document**

+ Indicates management contract or compensatory plan, contract or arrangement in which one or more directors or executive officers of the Registrant may be participants

† The exhibits and schedules have been omitted pursuant to Item 601(b)(2) of Regulation S-K and will be provided to the Securities and Exchange Commission upon request.

\*\* Filed herewith.

**CERTIFICATION**

I, Robert M. Patterson, certify that:

1. I have reviewed this Annual Report on Form 10-K of PolyOne Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Robert M. Patterson

Robert M. Patterson  
President and Chief Executive Officer

February 12, 2016

**CERTIFICATION**

I, Bradley C. Richardson, certify that:

1. I have reviewed this Annual Report on Form 10-K of PolyOne Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Bradley C. Richardson

Bradley C. Richardson  
Executive Vice President and Chief Financial Officer

February 12, 2016

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report on Form 10-K of PolyOne Corporation (the "Company") for the year ended December 31, 2015, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert M. Patterson, President and Chief Executive Officer of the Company, do hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

/s/ Robert M. Patterson

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Robert M. Patterson  
President and Chief Executive Officer

February 12, 2016

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350 and is not being filed as part of the Report or as a separate disclosure document.

**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Annual Report on Form 10-K of PolyOne Corporation (the "Company") for the year ended December 31, 2015, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Bradley C. Richardson, Executive Vice President and Chief Financial Officer of the Company, do hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

/s/ Bradley C. Richardson

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Bradley C. Richardson  
Executive Vice President and Chief Financial Officer

February 12, 2016

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350 and is not being filed as part of the Report or as a separate disclosure document.

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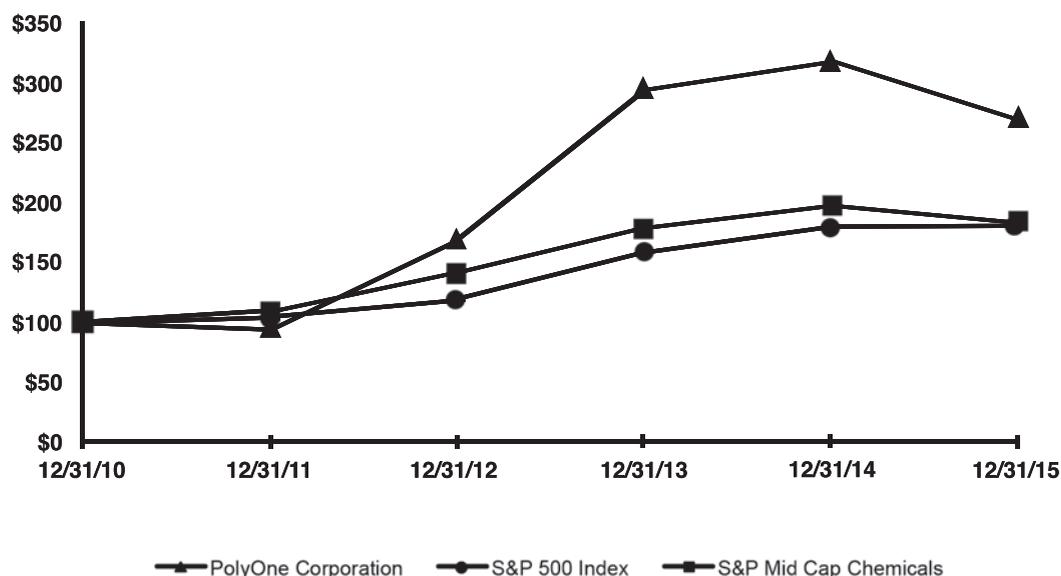
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## PolyOne Stock Performance

The following is a graph that compares the cumulative total shareholder returns for PolyOne's common shares, the S&P 500 index and the S&P Mid Cap Chemicals index, with dividends assumed to be reinvested when received. The graph assumes the investing of \$100 from December 31, 2010 through December 31, 2015. The S&P Mid Cap Chemicals index includes a broad range of chemical manufacturers. Because of the relationship of PolyOne's business within the chemical industry, comparison with this broader index is appropriate.

**Comparison of Cumulative Total Return to Shareholders**



### STOCK EXCHANGE LISTING

PolyOne's Common Stock is listed on the New York Stock Exchange, Symbol: POL.

### SHAREHOLDER INQUIRIES

If you have any questions concerning your account as a shareholder, name or address changes, inquiries regarding stock certificates, or if you need tax information regarding your account, please contact our transfer agent:

Wells Fargo Shareowner Services  
1110 Centre Pointe Curve, Suite 101  
Mendota Heights, MN 55120-4100  
Phone: 1-855-598-2615  
www.shareowneronline.com

**Additional information about PolyOne, including current and historic copies of Annual Reports on Form 10-K and other reports filed with the Securities and Exchange Commission, is available online at [www.polyone.com](http://www.polyone.com) or free of charge from:**

Investor Affairs Administrator  
PolyOne Corporation  
33587 Walker Road  
Avon Lake, Ohio 44012  
Phone: 440-930-1522

### ANNUAL MEETING

The annual meeting of shareholders of PolyOne will be held May 12, 2016 at 9:00 a.m. at PolyOne's Corporate headquarters, 33587 Walker Road, Avon Lake, Ohio. The meeting notice and proxy materials were mailed to shareholders with this annual report. PolyOne urges all shareholders to vote their proxies so that they can participate in the decisions at the annual meeting.

### FINANCIAL INFORMATION

Security analysts and representatives of financial institutions are invited to contact:

Eric R. Swanson  
Director, Investor Relations  
Phone: 440-930-1018  
Email: [eric.swanson@polyone.com](mailto:eric.swanson@polyone.com)

### AUDITORS

Ernst & Young LLP  
950 Main Ave., Suite 1800  
Cleveland, OH 44113

### INTERNET ACCESS

Information on PolyOne's products and services, news releases, corporate governance, EDGAR filings, Reports on Forms 10-K and 10-Q, etc. as well as an electronic version of this annual report, are available on the Internet at [www.polyone.com](http://www.polyone.com).



PolyOne Corporation Board of Directors (Left to Right): Richard H. Fearon, Kerry J. Preete, William H. Powell, Farah M. Walters, William A. Wulfsohn, Stephen D. Newlin, Robert M. Patterson, Sandra B. Lin, Richard A. Lorraine, Gregory J. Goff, and William R. Jellison

## CORPORATE OFFICERS

**STEPHEN D. NEWLIN**  
Executive Chairman

**ROBERT M. PATTERSON**  
President and  
Chief Executive Officer

**BRADLEY C. RICHARDSON**  
Executive Vice President,  
Chief Financial Officer

**RICHARD N. ALTICE**  
Senior Vice President,  
President of Designed  
Structures and Solutions

**MARK D. CRIST**  
Senior Vice President,  
President of Distribution

**GIUSEPPE Di SALVO**  
Vice President,  
Corporate Controller

**CATHY K. DODD**  
Vice President, Marketing

**JAVIER A. ECHEVARRIA**  
Vice President, Global Sourcing

**MICHAEL A. GARRATT**  
Senior Vice President,  
President of Performance  
Products and Solutions

**AVERY L. JOHNSON**  
Vice President, Tax

**MICHAEL E. KAHLER**  
Senior Vice President,  
Chief Commercial Officer

**HOLGER KRONIMUS**  
Vice President, Europe,  
General Manager, Engineered  
Materials Europe

**LISA K. KUNKLE**  
Senior Vice President,  
General Counsel and Secretary

**SCOTT J. LEFFLER**  
Vice President, Treasurer

**M. JOHN MIDEA, JR.**  
Senior Vice President,  
Global Operations and  
Process Improvement

**DR. CHRISTOPHER MURPHY**  
Vice President,  
Research and Development,  
Chief Innovation Officer

**CRAIG M. NIKRANT**  
Senior Vice President,  
President of Global Specialty  
Engineered Materials

**JOEL RATHBUN**  
Senior Vice President,  
Mergers & Acquisitions

**ANA G. RODRIGUEZ**  
Senior Vice President,  
Chief Human Resources Officer

**KURT C. SCHUERING**  
Vice President, Global Key  
Account Management

**JOHN V. VAN HULLE**  
Senior Vice President,  
President of Global Color  
Additives and Inks

## BOARD OF DIRECTORS

**STEPHEN D. NEWLIN**  
Executive Chairman,  
PolyOne Corporation  
Committee: 3

**ROBERT M. PATTERSON**  
President and Chief Executive  
Officer, PolyOne Corporation  
Committee: 3

**RICHARD H. FEARON**  
Lead Director, PolyOne Corporation  
Vice Chairman and Chief Financial  
and Planning Officer, Eaton  
Committees: 1, 4\*

**GREGORY J. GOFF**  
President and Chief Executive  
Officer, Tesoro Corporation and  
Chairman and Chief Executive  
Officer, Tesoro Logistics  
Committees: 3\*, 4

**WILLIAM R. JELLISON**  
Vice President, Chief Financial  
Officer, Stryker Corporation  
Committee: 1

**SANDRA B. LIN**  
Retired President, Chief Executive  
Officer and Director, Calisolar Inc.  
(now Silico Materials)  
Committees: 1, 3

**RICHARD A. LORRAINE**  
Retired Senior Vice President  
and Chief Financial Officer,  
Eastman Chemical Company  
Committees: 1\*, 4

**WILLIAM H. POWELL**  
Retired Chairman and Chief  
Executive Officer, National Starch  
and Chemical Company  
Committee: 2\*

**KERRY J. PREETE**  
Executive Vice President, Global  
Strategy, Monsanto Company  
Committees: 2, 3

**FARAH M. WALTERS**  
President and Chief Executive  
Officer, QualHealth, LLC  
Committees: 2, 4

**WILLIAM A. WULFSOHN**  
Chairman and Chief Executive  
Officer, Ashland Inc.  
Committees: 1, 2

### COMMITTEES

1. Audit
2. Compensation
3. Environmental, Health and Safety
4. Nominating & Governance

\* Denotes Chairperson

